

PERIODIC DISCLOSURES

FORM NL-40

Business Acquisition through different channels

INSURER : THE ORIENTAL INSURANCE COMPANY LIMITED

4th Quarter 01/01/2021 to 31/03/2021

(Rs in Lakhs)

Sl.No.	Channels	Business Acquisition through different channels							
		Current Quarter		Same quarter of Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	1311269	138211	1322941	144644	6255690	511051	6588610	533549
2	Corporate Agents-Banks	99948	8998	173278	7166	391585	28518	258226	27405
3	Corporate Agents -Others	39408	3088	14664	4675	105518	6737	61210	6869
4	Brokers	367452	74486	309263	69547	1062687	294834	1199886	267538
5	Micro Agents	0	0	0	0	0	0	0	0
6	MISP	251983.00	10117	272713	9986	932132	33631	879288	38536
7	Direct Business	179254	89915	151465	124278	829384	370201	697223	493367
	Total (A)	2249314	324815	2244324	360297	9576996	1244971	9684443	1367264
1	Referral (B)								
	Grand Total (A+B)	2249314	324815	2244324	360297	9576996	1244971	9684443	1367264

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold