

PERIODIC DISCLOSURES

FORM NL-40

Business Acquisition through different channels

INSURER : THE ORIENTAL INSURANCE COMPANY LIMITED

1st Quarter 01/04/2021 to 30/06/2021

(Rs in Lakhs)

Sl.No.	Channels	Business Acquisition through different channels							
		Current Quarter		Same quarter of Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	938164	109467.33	1188054	113388.13	938164	109467.33	1188054	113388.13
2	Corporate Agents-Banks	42028	5315.38	68820	6342.28	42028	5315.38	68820	6342.28
3	Corporate Agents -Others	32733	2280.07	15151	563.21	32733	2280.07	15151	563.21
4	Brokers	220672	87770.82	157193	72458.25	220672	87770.82	157193	72458.25
5	Micro Agents	0	0.00	0	0.00	0	0.00	0	0.00
6	MISP	145311	5578.60	151587	4699.24	145311	5578.60	151587	4699.24
7	Direct Business	164892	102481.98	120769	84787.40	164892	102481.98	120769	84787.40
	Total (A)	1543800	312894.18	1701574	282238.51	1543800	312894.18	1701574	282238.51
1	Referral (B)								
	Grand Total (A+B)	1543800	312894.18	1701574	282238.51	1543800	312894.18	1701574	282238.51

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold