

**FORM NL-6-COMMISSION SCHEDULE
COMMISSION (INDIAN & FOREIGN)**

FIRE

Particulars	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	434276	1588081	417098	1343331
Add: Re-insurance Accepted	21425	159737	31772	234167
Less: Commission on Re-insurance Ceded	122705	603439	90972	423396
Net Commission	332996	1144379	357898	1154102

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE CARGO

Particulars	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	79307	272545	69582	274762
Add: Re-insurance Accepted	638	6877	386	10497
Less: Commission on Re-insurance Ceded	21282	69572	16150	68846
Net Commission	58663	209850	53818	216413

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE HULL

Particulars	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	14261	43321	12099	49302
Add: Re-insurance Accepted	1111	7814	880	17763
Less: Commission on Re-insurance Ceded	12352	56856	15307	70707
Net Commission	3020	-5721	-2328	-3642

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE TOTAL

Particulars	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	93568	315866	81681	324064
Add: Re-insurance Accepted	1749	14691	1266	28260
Less: Commission on Re-insurance Ceded	33634	126428	31457	139553
Net Commission	61683	204129	51490	212771

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR OD

Particulars	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	904908	2545144	1075572	2898092
Add: Re-insurance Accepted	317	369	71	362
Less: Commission on Re-insurance Ceded	26965	89241	-30522	103441
Net Commission	878260	2456272	1106165	2795013

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP NON POOL

Particulars	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	161755	500541	166363	492405
Add: Re-insurance Accepted	-658	2	0	0
Less: Commission on Re-insurance Ceded	13585	66663	-79925	74906
Net Commission	147512	433880	246288	417499

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP POOL

Particulars	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-insurance Ceded	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP D.R.Pool

Particulars	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-insurance Ceded	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TOTAL

Particulars	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1066663	3045685	1241935	3390497
Add: Re-insurance Accepted	-341	371	71	362
Less: Commission on Re-insurance Ceded	40550	155904	-110447	178347
Net Commission	1025772	2890152	1352453	3212512

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

ENGINEERING

Particulars	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	55991	209127	37111	185114
Add: Re-insurance Accepted	30769	76258	7960	89030
Less: Commission on Re-insurance Ceded	27889	118453	23531	96390
Net Commission	58871	166932	21540	177754

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

AVIATION

Particulars	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	2673	7627	3002	8239
Add: Re-insurance Accepted	59535	517678	52809	141907
Less: Commission on Re-insurance Ceded	40196	181651	12756	40758
Net Commission	22012	343654	43055	109388

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

WORKMEN'S COMPENSATION

Particulars	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	21520	85786	21785	92919
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-insurance Ceded	671	2829	1023	4766
Net Commission	20849	82957	20762	88153

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

PERSONAL ACCIDENT

Particulars	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	50948	142276	46116	148111
Add: Re-insurance Accepted	6895	9411	6	219
Less: Commission on Re-insurance Ceded	14387	60681	4149	11194
Net Commission	43456	91006	41973	137136

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

HEALTH

Particulars	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1112140	3868916	1311882	3364757
Add: Re-insurance Accepted	47992	47057	1365	18678
Less: Commission on Re-insurance Ceded	73779	327950	30412	216455
Net Commission	1086353	3588023	1282835	3166980

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

LIABILITY

Particulars	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	24200	77911	21018	74788
Add: Re-insurance Accepted	17	402	86	130
Less: Commission on Re-insurance Ceded	9903	44910	2364	9266
Net Commission	14314	33403	18740	65652

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS OTHERS

Particulars	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	259727	754672	-241682	642266
Add: Re-insurance Accepted	-276	413	489	32566
Less: Commission on Re-insurance Ceded	-16611	284547	326390	828116
Net Commission	276062	470538	-567583	-153284

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS TOTAL

Particulars	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	2593862	8192000	2441167	7906691
Add: Re-insurance Accepted	144592	651591	62786	282892
Less: Commission on Re-insurance Ceded	190765	1176926	290178	1385292
Net Commission	2547689	7666665	2213775	6804291

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

TOTAL (ALL CLASSES)

Particulars	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	3121706	10095947	2939946	9574086
Add: Re-insurance Accepted	167766	826019	95824	545319
Less: Commission on Re-insurance Ceded	347104	1906793	412607	1948241
Net Commission	2942368	9015173	2623163	8171164

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

Break-up of the expenses (Gross- only) incurred to procure business to be furnished as per details indicated below:

Particulars	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2020	Upto the quarter ended 31.03.2020
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Agents	2019667	6726505	1789361	6501449
Brokers	801857	2560046	783080	2175274
Corporate Agency	107787	392885	92873	383720
Remuneration to MISP	90375	265400	96338	345633
Others (Please specify)	102020	151111	164131	168010
Total	3121706	10095947	2925783	9574086

Segmentwise break-up of the expenses (Gross- only) incurred to procure business for and upto the quarter ending 31.03.2021

(in '000)

PARTICULARS	Fire		M. Cargo		M. Hull	
	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021
Agents	250737	981515	48498	173787	2989	11197
Brokers	176368	577991	30795	98626	11267	32077
Corporate Agents	7133	28492	14	132	5	47
Remuneration to MISP	0	0	0	0	0	0
Others, if any	38	83	0	0	0	0
Total Rs.	434276	1588081	79307	272545	14261	43321

PARTICULARS	Motor OD		Motor TP (Non Pool)		Motor TP (Pool & D.R.Pool)	
	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021
Agents	604046	1746693	135425	442727	0	0
Brokers	185833	464856	21111	44384	0	0
Corporate Agents	6380	24607	42	99	0	0
Remuneration to MISP	90233	264337	74	367	0	0
Others, if any	18415	44650	5103	12964	0	0
Total Rs.	904907	2545143	161755	500541	0	0

PARTICULARS	Engineering		Aviation		W.C.	
	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021
Agents	32124	121694	169	254	19982	76847
Brokers	23759	85984	2504	7373	1483	8751
Corporate Agents	107	1448	0	0	55	188
Remuneration to MISP	0	0	0	0	0	0
Others, if any	1	1	0	0	0	0
Total Rs.	55991	209127	2673	7627	21520	85786

PARTICULARS	Liability		Health		P.A.	
	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021
Agents	14650	51013	776408	2626693	25150	81544
Brokers	9370	26634	248283	930719	25715	60539
Corporate Agents	180	264	86454	309256	82	190
Remuneration to MISP	0	0	0	415	0	0
Others, if any	0	0	995	1833	1	3
Total Rs.	24200	77911	1112140	3868916	50948	142276

PARTICULARS	Other Miscellaneous		Total Miscellaneous		Total All Classes	
	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021	For the quarter ended 31.03.2021	Upto the quarter ended 31.03.2021
Agents	109489	412541	1717443	5560006	2019667	6726505
Brokers	65369	222112	583427	1851352	801857	2560046
Corporate Agents	7335	28162	100635	364214	107787	392885
Remuneration to MISP	68	281	90375	265400	90375	265400
Others, if any	77467	91577	101982	151028	102020	151111
Total Rs.	259728	754673	2593862	8192000	3121706	10095947