# RFP/Tender Document for Selection of Third Party Administrator for the implementation of Ayushman Bharat – Pradhan Mantri Jan Arogya Yojana (AB-PMJAY)

In the State of Nagaland

Date: 23<sup>rd</sup> March'2021

Instruction to Bidders

## **Abbreviations**

AB-PM JAY Ayushman Bharat - Pradhan Mantri Jan Arogya Yojana

AL Authorization Letter (from the Insurer)

**BFU Beneficiary Family Unit** 

CGRMS Central Grievance Redressal Management System

CGIP Composite Gross Insurance Premium for AB-PM JAY

**CRC Claims Review Committee** 

DAL Denial of Authorization Letter

DCA Draft Contract Agreement

**DGRC** District Grievance Redressal Committee

**DGNO** District Grievance Nodal Officer

**EHCP Empanelled Health Care Provider** 

**INR Indian National Rupees** 

**LCGIP Lowest Composite Gross Insurance Premium** 

IRDAI Insurance Regulatory Development Authority of India

MoHFW Ministry of Health & Family Welfare, Government of India

NGRC National Grievance Redressal Committee

NHA National Health Authority

NOA Notification of Award

PMAM Pradhan Mantri Arogya Mitra

RAL Request for Authorization Letter (from the EHCP)

**RC Risk Cover** 

RSBY Rashtriya Swasthya Bima Yojana

SECC Socio Economic Caste Census

SGRC State Grievance Redressal Committee

SGNO State Grievance Nodal Officer

SHA State Health Agency

**UCN Unique Complaint Number** 

**UT Union Territories** 

Applications are invited from the interested TPA's to service AB-PMJAY, Nagaland, Strictly as per terms and conditions extract in Volume II & III of Tender Documents for Selection of Insurance Company, all amendments, modifications, addendums, corrigendum, pre-bid query replies, annexures, HBL Package 2.1 and all parts of the AB- PMJAY Scheme as issued and to be issued by Govt. of Nagaland/SHA on various dates.

Project title	AYUSHMAN BHARAT – PRADHAN MANTRI JAN AROGYA YOJNA (AB-PMJAY)						
Objectives of the project	The objective of AB-PMJAY is to reduce catastrophic health expenditure, improve access to quality health care, reduce unmet needs and reduce out of pocket healthcare expenditures of poor and vulnerable families falling under the deprivation criteria of D1, D2, D3, D4, D5 and D7, Automatically Included category category(viz as Households without shelter, Destitute-living on alms, Manual Scavenger Families, Primitive Tribal Groups and Legally released Bonded Labour) and broadly 11 defined occupational un-organised workers (in Urban Sector) of the Socio-Economic Caste Census (SECC) database of the State/ UT along with the estimated existing enrolled RSBY Beneficiary Families not figuring in the SECC Database. These eligible AB-PMJAY beneficiary families will be provided coverage for secondary, tertiary and day care procedures (as applicable) for treatment of diseases and medical conditions through a network of Empanelled Health Care Providers (EHCP).						
SCOPE OF WORK							
	Company, all amendments, modifications, addendums, corrigendum, pre-bid						
	query replies, annexures, HBL Package 2.1 and all parts of the AB- PMJAY Scheme						
	as issued and to be issued by Govt. of Nagaland/SHA. ALL obligations,						
	responsibilities, liabilities, KPIs, penalties mentioned in the aforesaid documents for						
	INSURER shall be the obligations, responsibilities, liabilities, KPIs, penalties of the						
	TPA as per the timeline mentioned. Moreover, any future obligations,						
	responsibilities, liabilities, KPIs, penalties imposed by the Govt. of Nagaland/SHA						
	during the course of implementation of the scheme shall also be the obligations,						
	responsibilities, liabilities, KPIs, penalties of the TPA.						
	TPA's quoting for the Tender are requested to kindly go through Volume II & III of						
	Tender Documents for Selection of Insurance Company, all amendments,						
	modifications, addendums, corrigendum's, pre-bid query replies, annexures and						
	all parts of the AB- PMJAY Scheme as issued and to be issued by Govt. of						
	Nagaland/SHA, forming part of the uploaded Tender as Appendix A_ Volume-II,						
	Appendix A_ Volume-III, Appendix A_ Corrigendum PMJAY NIT 21-						
	22_13032021v2, Appendix A_ Annexure 1 to Corrigendum-PMJAY 21-22 Response						
	Prebid Queries 13032021v3, Appendix A_ Health Benefit Package (HBP2.1)-						
	Nagaland Specific Rates 13032021 for quoting a competitive premium for servicing						
	the AB-PMJAY, Nagaland, Scheme.						
	The TPA must have an Office at Guwahati. Please provide address proof.						

The maximum ceiling of TPA Fees allowed for quotation will be Rs.30 Per Family, (Rs. Thirty Per Family Only) (Excluding applicable taxes). Few Important obligations/responsibilities to be completed within the stipulated timeline are indicated below:-1. Complete Infrastructure (Including but not limited to IT and Project & District Offices) requirement as per the tender document must be complied within 10 Days of Notice of Award to the bidder. 2. Recruitment of Manpower as per the above mentioned Tender Documents should be complied within 10 Days of Notice of Award to the bidder. All CV's must reach SHA within the Timeline mentioned. 3. Creation of New Website dedicated for AB-PMJAY Nagaland Scheme must be complied within **10 Days** of Notice of Award to the bidder. 4. Printing and Distribution of Publicity Material, Booklet, Pamphlet etc. must be complied within 10 Days of Notice of Award to the bidder in consultation with the SHA/IC. 5. 24\*7 Toll Free Helpline Number must be complied within **10 Days** of Notice of Award to the bidder. 6. Any other obligation/responsibilities as per the Volume II & III of Tender Documents for Selection of Insurance Company, all amendments, modifications, addendums, corrigendum, pre-bid query annexures, HBL Package 2.1 and all parts of the AB- PMJAY Scheme as issued and to be issued by Govt. of Nagaland/SHA. Qualification Bid and Financial Bid along with other **Appendix**, starting from Submissions required Appendix-B, of the Tender Document. **Pre-bid conference** No Designation: Health Manager Contact details for all Address: RO Guwahati queries Tel No.: 9864178708, Email: arnab.sengupta@orientalinsurance.co.in Tel No.: 9706725050, Email: kr\_pradeep@orientalinsurance.co.in Language of bid English **Currency of bid** Indian National Rupees (INR)

## Eligibility to bid

- a. The Bidder must be registered as Third Party Administrator under the IRDAI (TPA-Health Services) Regulations, 2019 and should be engaged for the purposes of providing health services as defined in those regulations and must possess IRDAI license to act as a TPA for (2017-18 to 2021-22) and Certificate of Incorporation (Duly Signed). Please attach copies.
- b. The bidder must have Annual Turnover of Rs. 10.00 crores in each of the previous three (3) financial years (2017-18, 2018-19 & 2019-20). Please Attach Last three (3) years- audited Balance Sheet and Profit and Loss Statement with Auditors Report. The bidder must have Annual Turnover of Rs. 10.00 crores in each of the previous three (3) financial years (2017-18, 2018-19 & 2019-20).
- c. The Bidding TPA must be empanelled with The Oriental Insurance Co. Ltd. Please provide Documentary Proof.
- d. IT Platform: The TPA should have adequate IT infrastructure, capable of integration and interoperability with AB-PMJAY/State Platform and IT system of Insurers for beneficiary identification, cashless payments, portability of claim and in tune with all requirements of this Scheme related to IT. The TPA shall have to maintain an IT system that must be integrated easily with the IT system of AB-PMJAY to manage the claims on Real Time Basis including portability of claims and identification of beneficiaries as per the provisions of the Scheme. The TPA shall have an experience of working in information technology intensive environment. It is compulsory that TPA has its own server of sufficient capacity to handle the operations of the Scheme. Please provide documentary proof.
- e. The TPA must have experience in handling health claims- should have processed at least 2,00,000 claims during the financial year 2019-20. **Please attach Documentary proof**
- f. The TPA must have experience in Claims management capacity in the financial year 2019-20 of not less than Rs.200 Crores worth of claims. Please attach Documentary proof
- g. The TPA must have minimum 3 doctors on payroll/consultants with minimum MBBS qualification in the last financial year 2019-20. Please attach appointment letter, MCI/State Medical Council Registration Certificate, Form 16/16A of financial year 2019-20.
- h. The TPA must have serviced AB-PMJAY or any other Government Scheme in any state of India/UT of India in any of the last three (03) completed financial years. Please attach Documentary proof.
- i. The TPA must not have been black listed by any State government/ Central Government/UT's/PSU's or their agencies/Insurer's/SHA/NHA/Fraud Case/Initiated any action/terminations/litigations against the TPA by any insurance co. in operation of mass health policy/retail health policy also the bidder should not have denied/withdrawn after submission of any RFP/Quote at any stage to service Group Scheme/Government Scheme including AB-PMJAY to any insurer. Please provide Undertaking to the effect by CEO/COO of the Company.
- The bidder should be an income tax assesse. Please provide Income tax returns filed for the FY 2019-20.
- k. The bidder must have complied with PF, ESIC, GST and other legal provisions.

	Please attach Copies of registration and self-declaration that no dues are pending.	
	In case of any ambiguity between the terms & conditions of this tender and the tender document of AB-PMJAY issued by SHA, Nagaland on 24 <sup>th</sup> February 2021, the terms and conditions of Volume II & III of Tender Documents of AB-PMJAY issued by SHA, Nagaland will prevail and will be binding.	
Service Level Agreement	TPA Service Contract Period i.e 3 Years with yearly renewal.	
Validity of the bids	lity of the bids 180 days from last date for submission of the bid documents, excluding the last date of submission.	

Address for bid submission	The Oriental Insurance Co. Ltd. RO-Guwahati, 1st Floor, Godrej Building, G.S.Road, Ulubari, Guwahati, Assam – 781007		
Important Dates:			
Date of release of Tender Document	23.03.2021		
Pre-bid meeting	NA		
Last date of bid submission	25.03.2021 16:00 Hrs		
Date and time of technical bid evaluation	25.03.2021 16:30 Hrs		
Date and time of Financial Bid opening	25.03.2021 17:30 Hrs		
Issue & Acceptance of Notice of Award	25.03.2021 18:00 Hrs		
Signing of Service Level Agreement	On 26 <sup>th</sup> March'2021		
Mode of Submission of BID	The Bid must be delivered by Hand/Registered Post or through Courier at The Oriental Insurance Co. Ltd. RO-Guwahati, 1 <sup>st</sup> Floor, Godrej Building, G.S.Road, Ulubari, Guwahati, Assam – 781007. The Bid must reach in the above address on or before the due date of submission or else will not be considered.		

#### Disclaimer

The information contained in this Tender Document or subsequently provided to the Bidders, whether verbally or in documentary or any other form, by or on behalf of **The Oriental Insurance Company Limited, hereinafter referred to as The OICL**, acting through any of its employees or advisors, is provided to the Bidders on the terms and conditions set out in this Tender Document and such other terms and conditions subject to all Volumes, Addendums and Annexures of AB-PMJAY Scheme for Selection of Insurance Company in the State of Nagaland.

The purpose of this Tender Document is to provide the Bidder(s) with information to assist the formulation of their bid. This Tender Document does not purport to contain all the information each Bidder may require. This Tender Document may not be appropriate for all persons and it is not possible for **The OICL** or its representatives, to consider the objectives, financial situation and particular needs of each Bidder who reads or uses this Tender Document. Each Bidder should conduct its own investigations and analysis and should check the accuracy, reliability and completeness of the information in this Tender Document, and where necessary obtain independent advice from appropriate sources. Neither The OICL nor their employees or their consultants make any representation or warranty as to the accuracy, reliability or completeness of the information in this Tender Document. The OICL shall incur no liability under any law including the law of contract, tort, the principles of restitution, or unjust enrichment, statute, rules or regulations as to the accuracy, reliability or completeness of the Tender document. The statements and explanations contained in this Tender document are intended to provide an understanding to the Bidders about the subject matter of this Tender and should not be construed or interpreted as limiting in any way or manner the scope of services and obligations of the Bidders that will be set forth in the Service Level Agreement or The OICL's rights to amend, alter, change, supplement or clarify the scope of work, or the Insurance Contract to be signed pursuant to this Tender Document the terms thereof or herein contained. Consequently, any omissions, conflicts or contradictions in the Bidding Documents, including this Tender Document, are to be noted, interpreted and applied appropriately to give effect to this intent, and no claims on that account shall be entertained by The OICL.

This Tender Document does not constitute an agreement and does not constitute either an offer or invitation by **The OICL** to the Bidders or any other person.

Information provided in the Tender Documents to the Bidders is on a wide range of matters, some of which may depend upon interpretation of law. The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as complete or authoritative statements of law. **The OICL** accepts no responsibility for the accuracy, or otherwise, of any interpretation or opinion on law expressed in this Tender Document.

**The OICL** may, in its absolute discretion but without being under any obligation to do so, update, amend or supplement the information, assessment or assumptions contained in this Tender Document.

The issue of this Tender Document does not imply that **The OICL** is bound to appoint a **Third Party Administrator (TPA)** as the Successful Bidder, and **The OICL** reserves the right to reject all or any of the Bidders or Bids or not to enter into an agreement for the implementation of the AB-PMJAY in the State of Nagaland, without assigning any reason whatsoever.

Each Bidder shall bear all its costs associated with or relating to the preparation and submission of its Bid including but not limited to preparation, copying, postage, delivery fees, expenses affiliated with any demonstration or presentation which may be required by **The OICL** or any other costs incurred in connection with or relating to its Bid. All such costs and expenses will be borne by the Bidders and **The OICL** and its employees and advisors shall not be liable, in any manner whatsoever, for the same or for any other costs or other expenses incurred by any Bidder in preparation or submission of its Bid, regardless of the conduct or outcome of the Bidding Process.

## **Definitions and Interpretations**

**Addendum or Addenda** means document issued in continuation or as modification or as clarification to certain points in the Tender Documents. The bidders would need to consider the main document as well as any addenda issued subsequently for responding to the bid.

**AB-PM JAY** shall refer to Ayushman Bharat — Pradhan Mantri Jan Arogya Yojana (AB-PM JAY), a scheme managed and administered by the Ministry of Health and Family Welfare, Government of India through National Health Authority with the objectives of providing and improving access of validated Beneficiary Family Units to quality inpatient care and day care surgeries for treatment of diseases and medical conditions through a network of Empanelled Health Care Providers for the risk covers defined in in this document and also for reducing out of pocket health care expenses.

**Applicable Laws:** All laws, brought into force and effect by Government of India or the Government of Nagaland, including rules, regulations and notifications made thereunder, and judgments, decrees, injunctions, writs and orders of any court of record, applicable to this RFP.

**Beneficiary** means a member of the AB-PM JAY Beneficiary Family Units who is eligible to avail benefits under the Ayushman Bharat – Pradhan mantri Jan Arogya Yojana. Referred to as AB-PM JAY Beneficiary henceforth in the document.

Beneficiary Family Unit or AB-PM JAY Beneficiary Family Unit refers to those families including all its members figuring in the Socio-Economic Caste Census (SECC)-2011 database under the deprivation criteria of D1, D2, D3, D4, D5 & D7, Automatically Included category (viz as Households without shelter, Destitute-living on alms, Manual Scavenger Families, Primitive Tribal Groups and Legally released Bonded Labour) and 11 broadly defined occupational un-organised workers (in Urban Sector) of the Socio-Economic Caste Census (SECC) 2011 database of the State/ UT Government along with the existing enrolled RSBY Beneficiary Families not figuring in the SECC Database of the State / UTs Referred to as AB-PM JAY Beneficiary Family Unit henceforth in the document.

**Benefit Risk Cover or Benefit Cover** refers to the annual basic cashless hospitalisation coverage of Rs. 5,00,000/-on family floater basis, that the insured families would receive under the Ayushman Bharat – Pradhan Mantri Jan Arogya Yojana.

**Bid** refers to a bid containing Qualification Bid and Financial Bid, that is submitted by eligible Insurance Company for qualification and award of contract in accordance with this Tender Document as per the provisions laid down therein. Bid (s) means collectively, Bids submitted by the Bidders.

**Bidder (s)** refers to eligible insurance company which submit their Bids in accordance with this Tender Document.

**Bid Validity Period** shall mean the period of 180 days from the Bid Due Date (excluding the Bid Due Date) for which each bid shall remain valid.

**Category A States** includes Arunachal Pradesh, Goa, Himachal Pradesh, Manipur, Meghalaya, Mizoram, Nagaland, NCT Delhi, Sikkim, Tripura, Uttarakhand and 6 Union Territories (Andaman and Nicobar Islands, Chandigarh, Dadra and Nagar Haveli, Daman and Diu, Lakshadweep and Puducherry, Jammu and Kashmir, Ladakh).

**Category B States** includes Andhra Pradesh, Assam, Bihar, Chhattisgarh, Gujarat, Haryana, Jharkhand, Karnataka, Kerala, Madhya Pradesh, Maharashtra, Odisha, Punjab, Rajasthan, Tamil Nadu, Telangana, Uttar Pradesh, West Bengal.

**Companies Act** refers to the Companies Act, 2013, provided that references to any repealed provision contained in the Companies Act, 1956 shall be read as references to the corresponding provision contained in the Companies Act, 2013.

**Contract** means draft Contract provided to the Bidders which shall be executed between selected Insurance Company and SHA for implementation of the Scheme

Days mean and shall be interpreted as calendar days unless otherwise specified.

**EHCP or Empanelled Health Care Providers** shall mean and refer to those public or private health care providers who are empanelled by the SHA for providing services to the Beneficiaries including beneficiaries seeking treatment under portability feature of AB PM-JAY under the AB PM-PJAY

**Financial Bid refers to** financial bid submitted by a Bidder, in the format provided in Appendix II of this RFP

**Financial Year** Means the accounting year (viz. 1st April to 31st March) followed by the Bidder in the course of its normal business in India.

**Fraud** shall mean and include any intentional deception, manipulation of facts and / or documents or misrepresentation made by a person or organization with the knowledge that the deception could result in unauthorized financial or other benefit to herself/himself or some other person or organisation. It includes any act that may constitute fraud under any applicable law in India.

**Premium Income** means gross direct premium income of the insurer without taking into account from time to time income on reinsurance accepted by the insurance company.

**Health Benefit Package** refers to the bundled package of services required to treat a condition/ailment/ disease that insured families would receive under AB-PMJAY and detailed in Annexure 3 (a) of Insurance Contract.

**Health Insurance:** The term health insurance is a type of insurance that covers medical expenses.

**Health Insurance Policy** is a contract between an insurer and an individual /group/household/family in which the insurer agrees to provide specified health insurance cover at a particular "premium"

**IEC** shall mean Information Education and Communication and refer to all such efforts undertaken by the State Health Agency, the State/ UT Government that are aimed at promoting information and awareness about the AB PM-JAY and its benefits to the potential beneficiaries in particular and to the general population at large.

**Insurer** means the successful bidder who has been selected pursuant to this bidding process and has agreed to the terms and conditions of the Tender Document and has signed the Insurance Contract with the State/ UT Government.

**Material Misrepresentation** shall mean an act of intentional hiding or fabrication of a material fact which, if known to the other party, could have terminated, or significantly altered the basis of a contract, deal, or transaction.

MoHFW shall mean the Ministry of Health and Family Welfare, Government of India.

**Policy Cover Period** shall mean the standard period of 12 calendar months from the date of start of the Policy Cover or lesser period as per contract entered between SHA and the Insurer.

**Qualification Bid** refers to qualification proposal submitted by a Bidder, in the format provided in Appendix I of this RFP

Risk Cover shall mean an annual risk cover of Rs. 5,00,000/- (Rupees five lakhs only) on family floater basis, covering in-patient care and daycare surgeries for treatment of diseases and medical conditions pertaining to secondary and / or tertiary treatment as defined in Schedule 3 (a), through a network of Empanelled Health Care Providers (EHCP) for the AB-PM-JAY Beneficiary Family Units validated by the State/ UT Government or the designated State Health Agency (SHA) (Clause 1.1.b)

**Successful Bidder** shall mean the Bidder (Insurance Company) whose bid document is responsive, which has been prequalified and whose financial bid is the lowest among all the shortlisted Bidders and whom the State/ UT Government intends to select and with whom it signs the Insurance Contract for this Scheme.

**Scheme** shall mean the Ayushman Bharat – Pradhan Mantri Jan Arogya Yojana managed and administered by the National Health Authority in Nagaland state by State Health Agency, Directorate of Health and Family Welfare, Nagaland

**Selected Bidder** shall mean the successful bidder who has been selected in the bid exercise and has agreed to the terms and conditions of the Tender Document and has signed the Insurance Contract with the State/ UT Government.

**Service Area** refers to all the districts in the State of Nagaland covered and included under this Tender Document for the implementation of AB-PM JAY.

**State/ UT Government** refers to the duly elected Government in the State/ Union Territory in which the tender is issued.

**State Health Agency** (SHA) refers to the agency/ body set up by the Department of Health and Family Welfare, Government of Nagaland for the purpose of coordinating, managing and implementing the Ayushman Bharat – Pradhan Mantri Jan Arogya Yojana in the State of Nagaland.

**Tender Documents** refers to this Tender Document published on 25/02/2021 including RFP, DCA and Schedules. Without prejudice, the Tender Documents shall include all Addenda issued by the SHA, any written responses of queries and any other documents made available by the SHA to the Bidders from time to time during the Tendering process including the Contract.

**Term** means duration of the Contract, in accordance with the provisions thereof.

#### Instruction to Bidders

#### 1. Context

- 1.1 The name of the Scheme is the "AYUSHMAN BHARAT PRADHAN MANTRI JAN AROGYA YOJANA" and shall hereafter be referred to as the "AB- PMJAY" or the "Scheme".
  - 1.2 The objective of AB-PMJAY is to reduce catastrophic health expenditure, improve access to quality health care, reduce unmet needs and reduce out of pocket healthcare expenditures of poor and vulnerable families falling under the deprivation criteria of D1, D2, D3, D4, D5 and D7, Automatically Included category and broadly 11 defined occupational un-organised workers (in Urban Sector) of the Socio-Economic Caste Census (SECC) database of the State/ UT along with the estimated existing RSBY Beneficiary Families not figuring in the SECC Database. These eligible AB-PMJAY beneficiary families will be provided coverage for secondary, tertiary and day care procedures (as applicable) for treatment of diseases and medical conditions through a network of Empanelled Health Care Providers (EHCP).to the beneficiaries for the risk covers as defined below.
  - 1.3 The Benefits within the scheme, to be provided on a cashless and paperless basis to the beneficiaries up to the limit of their annual coverage, package charges on specific procedures and subject to other terms and conditions outlined herein, are the following
- a. Risk Cover (RC) will include hospitalization / treatment expenses coverage including treatment for medical conditions and diseases requiring secondary and tertiary level of medical and surgical care treatment and also including defined day care medical and surgical care treatment and also including defined day care procedures (as applicable) and follow up care along with cost for pre and post-hospitalization treatment as per AB-PMJAY Tender Document.
- b. Sum Insured in respect of Risk Cover (RC) of Rs. 5,00,000 (Rupees Five Lakhs only) per eligible AB-PMJAY Beneficiary Family Unit per annum on floater basis, this shall be called the sum insured under AB-PMJAY, which shall be fixed irrespective of the size of the AB-PMJAY Beneficiary Family Unit.
- c) The Insurer shall ensure that the Scheme's RC shall be provided to each AB-PMJAY Beneficiary Family Unit on a family floater basis covering all the members of the ABPMJAY Beneficiary Family Unit including Senior Citizens, i.e., the Sum Insured shall be available to any or all members of such Beneficiary Family Unit for one or more Claims during each Policy

Cover Period. New family members may be added after due approval process as defined by the Government.

- d) Pre-existing conditions/diseases are to be covered from the first day of the start of policy, subject to the exclusions.
- e) Coverage of health services related to surgical nature for defined procedures shall also be provided on a day care basis. The Insurance Company shall provide coverage for the defined day care treatments, procedures and medical treatments.
- f) Pre and Post Hospitalisation expenses: Expenses incurred for consultation, diagnostic tests and medicines before the admission of the patient in the same hospital and cost of diagnostic tests and medicines and up to 15 days of the discharge from the hospital for the same ailment/ surgery.

#### 1.4 Benefit Package: AB-PMJAY Cover

- a. The benefits within this Scheme under the Risk Cover are to be provided on a cashless basis to the AB-PMJAY Beneficiaries up to the limit of their annual coverage and includes:
- (i) Hospitalization expense benefits
- (ii) Day care treatment benefits (as applicable)
- (iii) Follow-up care benefits
- (iv) Pre-and post-hospitalization expense benefits
- (v) Newborn child/ children benefits
- b. The details of benefit packages are as per HBL 2.1 attached as **Appendix A\_HBL Package 2.1 of the Tender Document.**

For further details about the Scheme including risk cover, benefit packages, exclusions to the policy, procedures covered, premium payment details, proposed roles and responsibilities of the Insurer and all other relevant details, refer to all Volumes of Tender Documents for Selection of Insurance Company, all amendments, modifications, addendums, corrigendum's, pre-bid query replies, annexures and all parts of the AB- PMJAY Scheme as issued and to be issued by Govt. of Nagaland/SHA.

## 2. Purpose and Scope of this Tender Document

2.1 The purpose of this Tender Document is to select the most competent and competitive TPA to provide the Benefit Risk Cover and all Services as required by The OICL under the Scheme referred to in 1.3 above and in detail in all Volumes of Tender Documents for Selection of Insurance Company, all amendments, modifications, addendums, corrigendum's, pre-bid query replies, annexures and all parts of the AB-PMJAY Scheme as issued and to be issued by Govt. of Nagaland/SHA.

2.2 Beneficiaries and Geographical Coverage: The Scheme is intended to provide the benefit to all eligible AB- PMJAY Beneficiary Families included in the Socio-Economic Caste Census (SECC) database currently and updated from time to time by the State Government in the districts stated in the Table below, subject to the compliance of AB- PMJAY Guidelines. Therefore, bids are invited from interested and eligible TPAs to provide services to eligible AB- PMJAY Beneficiary Family Units in the State.

District wise profile of the identified families is given below:

Districts	Number of eligible families in SECC Data			Number of families currently enrolled in	Total Number of eligible families for PMJAY(benchmarked against RSBY)
	Rural	Urban	Total	RSBY	
1. Dimapur	13,190	9,585	22,775	44,033	44,033
2. Longleng	6,528	239	6,767	6,188	6,188
3. Kiphire	15,449	5,036	20,485	16,822	16,822
4. Kohima	10,700	422	11,122	16,292	16,292
5. Mokokchung	17,840	2,331	20,171	26,632	26,632
6. Mon	27,698	1,193	28,891	24,904	24,904
7. Peren	11,084	505	11,589	15,298	15,298
8. Phek	22,645	503	23,148	16,788	16,788
9. Tuensang	23,922	670	24,592	19,206	19,206
1. Wokha	16,956	612	17,568	25,096	25,096
11. Zunheboto	14,627	535	15,162	22,069	22,069
G/Total	1,80,639	21,631	2,02,270	2,33,328	2,33,328

<sup>\*</sup> Noklak district being a new district is included under Tuensang district as per SECC 2011.

- 2.3 In addition to the number of eligible AB- PMJAY Beneficiary Family Units as given above, the MoHFW/ State Government of Nagaland/ Other Ministries may add more beneficiaries to the Scheme as part of additional sponsored category. The unit of coverage for Benefit Risk Cover will be a AB- PMJAY Beneficiary Family Unit, which will include all family members as further defined in all Volumes of Tender Documents for Selection of Insurance Company, all amendments, modifications, addendums, corrigendum's, pre-bid query replies, annexures and all parts of the AB- PMJAY Scheme as issued and to be issued by Govt. of Nagaland/SHA.
- **2.4 The OICL** hereby invites applications from interested and eligible **TPAs** to participate in the tendering process as per the terms, conditions and guidelines of this Tender Document.
- **2.5** The following process shall be adopted:
- **2.5.1** Bid is invited for the entire State.

<sup>\*</sup>Number of beneficiaries is subject to revision based on any new directive from NHA.

- **2.5.2** Financial Bid of the concerned bidder shall be opened if they qualify only in the Technical Bid.
- 2.5.3 The lowest bidder will be the winner (L-1).
- 2.5.4 The OICL reserves the right to reject any or all tenders without assigning any reason.
- 2.5.5 In case there are two or more Bidders quoting the same lowest Financial Proposal, The Bidder scoring highest marks in Technical Proposal Evaluation will be selected as L-1 bidder The selection in such cases shall be at the sole discretion of the OICL.

#### 2.6 Consortium Not Allowed

- **2.6.1** Consortium applications are not allowed under this Tender Document.
- **2.6.2** The Bid submitted by any consortium shall be rejected including individual applications of any company which has applied as a part of the Consortium.

The Bidder should unconditionally accept the terms and conditions of this Tender Document. If any Bidder fails to meet the minimum Qualification Criteria, its Bid shall be summarily rejected.

## 3. Grounds for Rejecting the Bid

#### 3.1 Fraud and Corruption

- **3.1.1** Each Bidder and its officers, employees, agents and advisers shall observe the highest standard of ethics during the Bidding Process.
- 3.1.2 Without prejudice to the rights of The OICL under Clause 4.1, if a Bidder is found by The OICL to have directly or indirectly or through an agent, engaged or indulged in any corrupt practice, fraudulent practice, coercive practice, undesirable practice and / or restrictive practice during the Bidding Process, such Bidder shall not be eligible to participate in any tender or bid process conducted by The OICL for a period of three years from the date that such an event occurs.
- **3.1.3** For the purpose of this **Clause 4.1**, the following terms will have the meanings given to them below:
  - a. corrupt practice means:
  - (i) Offering, giving, receiving or soliciting, directly of value to influence the

actions of any person connected with the Bidding Process. For the avoidance of doubt, offering of employment to, or employing, or engaging in any manner whatsoever, directly or indirectly, any official of **The OICL** who is or has been associated in any manner, directly or indirectly, with the Bidding Processor has dealt with matters concerning the Scheme or arising from it at any time prior to the expiry of one year from the date such official resigns or retires from or otherwise ceases to be in the service of **The OICL**, will be deemed to constitute influencing the actions of a Person connected with the Bidding Process; or

- (ii) engaging in any manner whatsoever, whether during the Bidding Processor before or after the execution of **the Service Level Agreement**, as the case may be, any Person in respect of any matter relating to the Scheme, the Bidding Process or the **Service Level Agreement**, who at anytime has been or is a legal, financial or technical advisor of **The OICL** on any matter concerning the Scheme.
- b. Fraudulent practice means any act or omission, including a misrepresentation, that knowingly or recklessly misleads, or attempts to mislead, a person to obtain a financial or any other benefit or to avoid an obligation.
- c. **Coercive practice** means impairing or harming, or threatening to impair or harm, directly or indirectly, any person or the property of the person to influence improperly the actions of a person.

#### d. **Undesirable practice** means:

- (i) Establishing contact with any person connected with or employed or engaged by **The OICL** or its advisors with the objective of canvassing, lobbying or in any manner influencing or attempting to influence the Bidding Process; or
- (ii) Having a Conflict of Interest (as defined in Clause 4.2 below).
- e. **Restrictive practice** means forming a cartel or arriving at any understanding or arrangement amongst Bidders with the objective of restricting or manipulating full and fair competition in the Bidding Process.

#### 4. Conflict of Interest

4.1 Bidder shall not have any conflict of interest (a Conflict of Interest) that affects the Bidding Process.

- **4.1.1** Bidder that is found to have a Conflict of Interest shall be disqualified and the bid submitted shall become null and void.
- **4.1.2** Bidder shall be deemed to have a Conflict of Interest affecting the Bidding Process, if:
- 4.2. a) such Bidder or an Affiliate of such Bidder controls, is controlled by or is under common control with any other Bidder or any Affiliate thereof; provided that this disqualification shall not apply if:
- 4.2. b) the person exercising Control is the Government of India, a State government, other government company or entity controlled by a government, a bank, pension fund or a financial institution; or
- 4.2. c) any direct or indirect ownership interest in such other Bidder or Affiliate thereof is less than 26 percent.
- 4.2 d) such Bidder or its Affiliate receives or provides any direct or indirect subsidy, grant, concessional loan, subordinated debt or other funded or non-funded financial assistance from or to any other Bidder or such other Bidder's Affiliate; or such Bidder has the same legal representative for purposes of this Bidding Process as any other Bidder; or
- e) such Bidder or its Affiliate has a relationship with another Bidder or such other Bidder's Affiliate, directly or through common third party or parties, that puts either or both of them in a position to have access to the others' information about, or to influence the Bid of either or each other.
- 4.3 Misrepresentation by the Bidder
- 43.1 **The OICL** shall have the right to reject any bid if:
- a) at any time, a material misrepresentation is made by the Bidder; or
- b) the Bidder does not provide, within the time specified by The OICL, any additional information sought by The OICL for the purposes of evaluating the Bid.
- The OICL has the right to reject any Bid if it is found that during the evaluation or at any time before signing the Insurance Contract or after its execution and during the period of its subsistence thereof the Bidder, in the opinion of The OICL, has made a material misrepresentation or has given any materially incorrect or false information, the Bidder shall be disqualified forthwith, if not yet selected as the Successful Bidder by issuance of the Notice of Award (NOA). If the Bidder has already been issued the NOA or it has entered into the Service Level Agreement, as the case may be, the same shall, notwithstanding anything to the contrary contained therein or in this Tender Document, be liable to be terminated, by a communication in writing by The OICL to the Bidder, without The OICL being liable in any manner whatsoever

to the Bidder.

- 4.4 Other Grounds Declaring a Bid Ineligible
- 4.4.1 If the bidder has:
- 4.4.1(a) been black-listed to bid for government sponsored health insurance schemes by Government of India or Government of Nagaland or any PSU/Any Insurance Company, and such black-listing subsists as on the last date of bid submission; or
- 4.4.1 (b) failed to comply with the Insurance Laws/Regulation and such non-compliance continues as on the last date of bid submission; or
- 4.4.2 A Bid submitted by any such **TPA** shall be rejected by **The OICL** at any stage that **The OICL** acquires any such knowledge and undertakes its due diligence.
- The TPA should not have any pending cases of fraud/ongoing investigations by any PSU organization or government organization/Any Insurance Company.
- 4.5 OICL's Right to Evaluate Eligibility
- 4.5.1 **The OICL** reserves the right to require a Bidder to submit documentary evidence, in the form and manner that **The OICL** deems appropriate, to prove that it continues to satisfy the Eligibility Criteria at any time:
- 4.5.1 (a) after the last date of bid submission; or
- 4.5.1 (b) prior to or after the issuance of the NOA or execution of the **Service Level Agreement**, if such a Bidder is selected as the Successful Bidder.
- 452 **The OICL** reserves the right to verify all statements, information and documents submitted by Bidders in response to the Tender Document. Any such verification or lack thereof by **The OICL** will neither relieve the Bidders of their obligations or liabilities nor affect any rights of **The OICL** under this Tender Document.
- 45.3 If **The OICL** is of the opinion that the Bidder does not satisfy the Qualification Criteria, then **The OICL** shall have the right to:
- 4.5.3 (a) disqualify the Bidder and reject its Bid; or
- 4.5.3. (b)revoke the NOA or terminate the **Service Level Agreement** after acceptance of its Bid by issuing a written notice to the Bidder.
- 45.4 The **OICL's** determination of a Bidder's eligibility shall be final and binding. The OICL shall not be liable, in any manner whatsoever, to the Bidder for a rejection of its Bid, the revocation of the NOA issued to it or the termination of the Service Level Agreement executed with it.

4.55 If the OICL terminates the Service Level Agreement in accordance with Clause 4.4 and /or Clause 4.5, then the TPA shall be liable to repay the service charges received by it on pro-rata basis and take other measures upon such termination, in accordance with the provisions of the Service Level Agreement, including liability to pay penal charges, if any, levied by the The OICL.

## 5. Clarifications and Suggestions

#### 5.1 Clarifications and Queries

- **5.1.1** If a Bidder requires any clarification on the Tender Document, it may notify the OICL in writing, provided that all queries or clarification requests should be received on or before the due date.
- **5.1.2 The OICL** shall endeavour to respond to any request for clarification or modification of the Tender Document that it receives, no later than the due date.
- **5.1.3** The responses to such queries shall be mailed to **the concerned bidders**.
- **5.1.4 The OICL** reserves the right not to respond to any query or provide any clarification, in its sole discretion, and nothing in this Clause shall be taken to be or read as compelling or requiring **The OICL** to respond to any query or to provide any clarification.
- **5.1.5** The OICL may of its own initiative, if deemed necessary, issue interpretations, clarifications and amendments to all the Bidders. All clarifications, interpretations and amendments issued by **The OICL** shall be issued **on or before the due date.**
- **5.1.6** Verbal clarifications and information given by **the OICL**, or any other person for or on its behalf shall not in any way or manner be binding on the **The OICL**.
- **5.1.7** Should The OICL deem it necessary to amend the Tender Document as a result of one or more queries or request(s) for clarification or modification, it will do so following the procedure set out in Clause 6.1.

#### 6. Amendments to the Tender Documents

## 6.1 Issuance of Addenda

**6.1.1** The OICL may, for any reason, whether at its own initiative or in response to a query raised or clarification requested by Bidder(s), amend the Tender

Document by issuing an Addendum.

- **6.1.2** The Bidders are required to read the Tender Document with any Addenda that may be issued in accordance with this **Clause 6.1**.
- **6.1.3** Each Addendum shall be binding on the Bidders, whether or not the Bidders convey their acceptance of the Addendum.
- **6.1.4** Any oral statement made by **The OICL** or its advisors regarding the Bidding Process, the Tender Document or the Scheme or on any other matter related to the Scheme, shall not be considered as amending the Tender Document.

## 7. Preparation of Bids

- **7.1** Interpretation of Tender Documents
- 7.1.1 The entire Tender Document with all Volumes of Tender Documents for Selection of Insurance Company, all amendments, modifications, addendums, corrigendum's, pre-bid query replies, annexures and all parts of the AB- PMJAY Scheme as issued and to be issued by Govt. of Nagaland/SHA or The OICL, must be read as a whole.
- **7.1.2** If the Bidder finds any ambiguity or lack of clarity in the Tender Documents, the Bidder must inform The OICL at the earliest and under any circumstances not later than the last date for receiving queries mentioned in the Data Sheet.
- **7.1.3** The OICL will then direct the Bidders regarding the interpretation of the Tender Documents.
- 7.2 Cost of Bidding
- 7.2.1 Bidders shall bear all direct and indirect costs associated with the preparation of their respective Bids, carrying out their independent assessments, due diligence and verification of information provided by **The OICL**.
- 7.2.2 **The OICL** shall not be responsible or liable for any direct or indirect cost, regardless of the outcome of the Bidding Process, including cancellation of the Bid Process by **The OICL** for any reason whatsoever.
- 7.3 Language of the Bid
- 7.3.1The Bid prepared by the Bidder and all correspondence and documents related to the Bid exchanged between the Bidder and the SHA shall be only in the **English Language.**
- 7.3.2 Any printed literature/ document furnished by the Bidder, if asked for by The

**OICL** as a part of the bid submission documents, may be written in another language, as long as such literature is accompanied by a translation of its pertinent passages in English in which case, for the purposes of interpretation of the Bid, the English translation shall prevail. In all such cases, the translated literature/ document shall be duly notarized by a public notary. Supporting materials which are not translated into English may not be considered by **The OICL** during the bid evaluation.

## 7.4 Due Diligence by the Bidder

- **74.1** The Bidder is expected to examine all instructions, forms, terms, specifications and other information in the Tender Documents at its own cost.
- **7.4.2** The OICL shall not be liable to the Bidder for any consequences pursuant to the Bidder's failure to undertake its own due diligence and reliance solely on the information provided in this Tender Document.

## 8. Financial Bid Submission

8.1 Bidders shall only submit the Financial Bid in the format set out **in this Tender as per Appendix G** and not include any other documents as part of the Financial Bid. For each AB-PMJAY Beneficiary Family Unit eligible and covered under the Scheme the **TPA fee** quoted shall be per annum for 3 Years and shall be inclusive of all costs including costs, expenses, service charges, taxes, cess, and overheads; and all amounts quoted shall be only in Indian Rupees and up to two decimal places.

#### 9. Signing of the Bid

**9.1.1**In case of physical tendering process, each Bid including all its pages must be typed or written in indelible ink and should be physically signed by the authorized signatory of the Bidder.

### 10. Submission of the Bid

- 10.1Each Bidder shall submit their bid to The Oriental Insurance Co. Ltd, Regional Office Guwahati as per the guidelines and instructions specified in this Tender Document.
- 10.2The Bid shall contain no alterations, omissions or additions. Any interlineations, erasures, or overwriting will be valid only if they are signed by the authorized signatory of the Bidder.

#### 11. Withdrawal / Modification of Bids

- 11.1 A Bidder may substitute or withdraw its Bid after submission but prior to the specified time on the last date of bid submission, provided that a written notice of the substitution or withdrawal is submitted to The OICL.
- 11.2 If **The OICL** receives a substitution notice from a Bidder before the specified time on the last date of bid submission, then the Bidder will be allowed to substitute its original Bid.
- 11.3 No Bid may be substituted or withdrawn after the specified time on the last date of bid submission.

## 12. Opening of Bids

- a. The OICL shall open the bids at the date and time indicated in the Data Sheet.
- b. Only authorized representative (s) of the bidder (s) can attend the bid opening.
- c. Once all the Qualification Bids have been opened, they will be evaluated for responsiveness and to determine whether the Bidders will qualify for the opening of the Financial Bids.
- d. The Financial Bids of only those Bidders who have passed the Qualification Criteria will be considered for evaluation on the intimated date. The Financial Bids will be opened in the presence of the representatives of such Bidders that choose to be present.
- e. The Bidders may remain present in the Regional Office-Guwahati of **The OICL** at the time of opening of Financial Bids.
- f. Any information contained in a Bid will not in any manner be construed as binding on **The OICL**; but will be binding on the Bidder, in the event that the **Service Level Agreement** is subsequently awarded to it on the basis of such information.

#### 13. Execution of Insurance Contract

- a. Notification of Award
  - i. Upon selecting the Successful Bidder(s), The OICL will issue Notification of Award (**NOA**) to the Successful Bidder (s):
- declaring it as the Successful Bidder (s);
- accepting its Financial Bid;

- requesting it to fulfill the conditions as specified in Clause 14; and
  - b. subject to fulfillment of the conditions as specified in Clause 14, requesting it to execute the Service Level Agreement, which will be based on in all Volumes of Tender Documents for Selection of Insurance Company, all amendments, modifications, addendums, corrigendum's, pre-bid query replies, annexures and all parts of the AB- PMJAY Scheme as issued and to be issued by Govt. of Nagaland/SHA.

## 14. Security Deposit (SD):

- 14.1 The empanelled TPAs would deposit (demand Draft) with The OICL a sum of **Rs.5.00 Lacs** (Rupees Five Lacs) as interest free security money at the time of signing of Service Level Agreement. In the event the empanelled TPA do not undertake the job or breach the contract as specified, the security money would be forfeited.
- 14.2 The SD shall be in the form of a crossed demand draft / banker's cheque drawn in favour of The Oriental Insurance Company Limited, on any scheduled bank, payable at Guwahati.

## 15. Documents Comprising the RFP:

- 15.1 The Bidder would provide all the information as per this document. Only those Proposals that are received in the required format and are complete in all respects would be evaluated. Each Proposal shall comprise the following:
- A. Qualification Criteria:
- a. Covering letter in the format set out in Appendix B, as applicable
- b. Details of the Bidder in the format set out in Appendix C, as applicable
- c. Anti-collusion certificate in the format set out in Appendix D
- d. Technical Bid Eligibility Criteria and necessary documents as per format set out in Annexure E
- e. Evaluation of Technical Proposal as per Annexure F
- f. Power of Attorney for signing the Bid in the format set out in Annexure H.
- g. Letter of Undertaking as per Annexure I.

## B. Technical Proposal:

Technical proposal in the format as set out above under A. Qualification Criteria. The technical proposal should be sealed in a separate envelope clearly marked in bold "SECTION A – QUALIFICATION PROPOSAL FOR SERVICING "AB-PMJAY" Nagaland Scheme, written on top of the envelope.

The Proposal shall be typed or written in indelible ink and each page shall be initialed by an Authorized signatory of the Bidder. All the alterations, omissions, additions, or any other amendments made to the Proposal shall also be initialed by the person(s) signing the Proposal.

#### C. Financial Proposal:

The Bidder is expected to quote the rates for 3 years as per the format provided in Appendix G. However, the Financial Proposal shall be evaluated as a whole.

No tender will be accepted after prescribed closing time for submission of the same. The delay will not be condoned for any reason. However, if the last date of submission of tender is declared as a holiday by the government then it will be extended to the next working day.

15.2 Bidders are advised to study the Tender document carefully. Submission of Tender shall be deemed to have been done after careful study and examination of the Tender document with full understanding of its implications. Failure to furnish all information required as mentioned in the RFP document or submission of a proposal not substantially responsive to the RFP document in every respect will be at the Bidder's risk and may result in rejection of the proposal.

## 16. Sealing and Marking of Proposal:

Bid submission shall be a single stage exercise with 2 envelopes/ steps, the two being: Qualification Bid and Financial Bid.

16.1 The bidder shall seal the Qualification and Financial bids in two **separate** sealed envelopes super scribed with type of bid.

The following information must be there on both the envelopes:

- a. Name and Address of Bidder.
- b. Contact person and phone numbers.
- c. "RFP for providing support service for "AB-PMJAY, NAGALAND"
- 16.2 If the envelope is not sealed and marked as instructed above, this office assumes no responsibility for the misplacement or premature opening of the contents of the Proposal submitted and such Proposal, may, at the sole discretion of the committee, be rejected.

## 17. Proposal Due Date: 25.03.2021, 16:00 Hrs

- 17.1 Complete bid document should be submitted to The OICL by 25-03-2021 16:00 Hrs .Bid documents received later than the prescribed date and time will not be considered for evaluation. Proposals submitted by either facsimile transmission or telex will not be accepted.
- 17.2 The OICL may in exceptional circumstances, and at its sole discretion, extend the above Proposal Due Date by issuing an Addendum.

Proposals are to be opened in the presence of Tender Evaluation Committee, only.

## 18. Evaluation:

- 18.1 The criteria for eligibility, qualification and evaluation of Bidders are set out in Appendix E & F respectively.
- 18.2 As part of the evaluation, the Proposals shall be checked for responsiveness with the requirements of this document and only those Proposals which are found to be responsive would

be further evaluated in accordance with the criteria set out in this document.

- 18.3 The Proposal would be considered to be responsive if it meets the following conditions:
- a. It is received /deemed to be received by the Proposal Due Date including any extension thereof.
- b. It is signed, sealed and marked as stipulated in the RFP.
- c. It contains all the information and documents as requested in this document.
- d. It contains information in formats specified in this document.
- e. It mentions the validity period as stipulated in the RFP.
- f. There are no inconsistencies between the Proposal and the supporting documents.

A Proposal that is substantially responsive is the one that confirms to the preceding requirements without material deviation or reservation.

A material deviation or reservation is one:

- a) Which affects in any substantial way, the scope, quality, or performance of the Project, or
- b) Which limits in any substantial way, inconsistent with this document, The OICL's rights or the Bidder's obligations under the Agreement, or
- c) Which would affect unfairly the competitive position of other Bidders presenting substantially responsive Proposals.
- 18.4 The responsive proposals shall be evaluated as per the criteria set out in Appendix E & F
- 18.5 The Bidder shall submit the Technical Proposal as set out in Appendix E & F.
- 18.6 The format for quoting the Financial Proposal is set out in Appendix G.
- 18.7 The Financial Proposals of only the Technically Qualified Bidders would be opened.
- 18.8 The Bidder making the lowest Financial Proposal i.e. lowest Service Charges would be declared as the Preferred Bidder. The OICL may either choose to accept the Proposal of the Preferred Bidder or invite him/her for negotiations. The OICL reserves the right to reject any or all tenders without assigning any reason.
- 18.9 In case there are two or more Bidders quoting the same lowest Financial Proposal, The OICL may in such case call all such Bidders for negotiations and select the Preferred Bidder on the outcome of the negotiations. The selection in such cases shall be at the sole discretion of the OICL. The information of negotiations will be given to both the bidders.
- 18.10 The OICL reserves the right to engage the TPA.
- 18.11 The OICL reserves the right to reject any Proposal, if:
- a) At any time, a material misrepresentations made or discovered; or
- b) The Bidder does not respond promptly and diligently to requests for supplemental information required for the evaluation of the Proposal.
- 18.12 In the event of acceptance of the Preferred Bidder with or without negotiations, The OICL shall declare the Preferred Bidder as the Successful Bidder. The OICL shall notify the Successful Bidder through a Letter of Award (LoA) that its Proposal has been accepted.

18.13 The Successful Bidder shall enter into an agreement within 1 day of the issue of Letter of Award (LoA) or within such further time as the OICL may agree to, in its sole discretion.

## 19. Period of Agreement:

a. The agreement with the TPA will be for a period of maximum 3 years (initial 2 years with provision of one more year of extension), subject to performance review after two years and renewal.

## 20. Payment of Service Charges:

The OICL will pay the Service Charges to the TPA directly in 4 (four) installments of the total service charges as under:

- 20.1) The first installment of TPA fees will be 30% of the annual fees payable, only after receipt of first installment of premium of State & Central share in Full.
- 20.2) The second installment of TPA fees will be 30% of the annual fees payable, only after receipt of second installment of premium of State & Central share in Full.
- 20.3) The third installment of TPA fees will be 30% of the annual fees payable, only after receipt of third installment of premium of State & Central share in Full.
- 20.4) Remaining 10% of the TPA fees shall be paid at the expiry of the policy and after receipt of NOC from SHA.
- 21. Failure of the Successful Bidder to comply with the requirements of Clause 17 or Clause 18.13 shall constitute sufficient grounds for the annulment of the Letter of Award (LoA). In such an event, The OICL reserves the right to;
- a. Either invite the next lowest Bidder for negotiations, or;
- b. Take any such measures as may be deemed fit in its sole discretion, including annulment of the bidding process.
- 22. Notwithstanding anything contained in this document, The OICL reserves the right to appoint one or more TPA to accept or reject any Proposal, or to annul the bidding process or reject all Proposals, at any time without any liability or any obligation for such rejection or annulment, without assigning any reasons thereof.
- 23. The provisions of all Volumes of Tender Documents for Selection of Insurance Company, all amendments, modifications, addendums, corrigendum's, pre-bid query replies, annexures and all parts of the AB- PMJAY Scheme as issued and to be issued by Govt. of Nagaland/SHA or as decided by The OICL shall be applicable on the selected bidder and all the roles, responsibilities and duties of the insurer as are mentioned in the said Tender Document or as decided by Govt of Nagaland/Govt of India or The OICL at any stage, shall be undertaken by the selected Third Party Administrator. TPA shall assist in fulfillment of all commitments made by The OICL with SHA,

## Nagaland.

- 24. If SHA/Govt of Nagaland/Govt of India or The OICL make any modification in the scheme or the responsibilities, roles and duties of the insurer, the same shall be applicable on the selected bidder.
- 25. The OICL reserves the right to modify this tender document at any point which shall be binding on the selected bidder.
- 26. The interpretation of provisions as mentioned in point 23 above, in case of any ambiguity, shall be as per the OICL.
- 27. The Turn-Around-Time for processes related to claims, pre-authorization, data submission and for processes as stipulated as per the **Volume II and Volume III of the Tender floated by SHA, Nagaland**

#### 28. General

### Confidentiality and Propriety Data

- 28.1 The Tender Documents, and all other documents and information that are provided by the SHA are and shall remain the property of the OICL and are provided to the Bidders solely for the purpose of preparation and the submission of their Bids in accordance with the Tender Documents. The Bidders are to treat all information as strictly confidential and are not to use such information for any purpose other than for preparation and submission of their Bids.
- 28.2 The OICL shall not be required to return any Bid or part thereof or any information provided along with the Bid to the Bidders, other than in accordance with provisions set out in these Tender Documents.
- 28.3 The Bidder shall not divulge any information relating to examination, clarification, evaluation and selection of the Successful Bidder to any person who is not officially concerned with the Bidding Process or is not a retained professional advisor advising the OICL or such Bidder on or matters arising out of or concerning the Bidding Process.
- 28.4 Except as stated in these Tender Documents, the OICL will treat all information, submitted as part of a Bid, in confidence and will require all those who have access to such material to treat it in confidence. The OICL may not divulge any such information unless as contemplated under these Tender Documents or it is directed to do so by any statutory authority that has the power under law to require its disclosure or is to enforce or assert any right or privilege of the statutory authority and/or the OICL or as may be required by law (including under the Right to Information Act, 2005) or in connection with

any legal process.

Governing Laws and Dispute Resolution

The Bidding Process, the Tender Documents and the Bids shall be governed by, and construed in accordance with, the laws of India and the competent courts at State capital, Kohima shall have exclusive jurisdiction over all disputes arising under, pursuant to and/or in connection with the Bidding Process.

Disclaimer: Any other obligation/responsibilities, if left out above will be as per the Volume II & III of Tender Documents for Selection of Insurance Company, all amendments, modifications, addendums, corrigendum, pre-bid query replies, annexures, HBL Package 2.1 and all parts of the AB- PMJAY Scheme as issued and to be issued by Govt. of Nagaland/SHA.