

**FORM NL-6-COMMISSION SCHEDULE
COMMISSION (INDIAN & FOREIGN)**

FIRE

Particulars	For the quarter ended 31.12.2020	Upto the quarter ended 31.12.2020	For the quarter ended 31.12.2019	Upto the quarter ended 31.12.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	344491	1153805	287520	926233
Add: Re-insurance Accepted	34713	138312	58246	202395
Less: Commission on Re-insurance Ceded	117189	480734	86745	332424
Net Commission	262015	811383	259021	796204

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE CARGO

Particulars	For the quarter ended 31.12.2020	Upto the quarter ended 31.12.2020	For the quarter ended 31.12.2019	Upto the quarter ended 31.12.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	67634	193238	74669	205180
Add: Re-insurance Accepted	3524	6239	3772	10111
Less: Commission on Re-insurance Ceded	14022	48290	18384	52696
Net Commission	57136	151187	60057	162595

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE HULL

Particulars	For the quarter ended 31.12.2020	Upto the quarter ended 31.12.2020	For the quarter ended 31.12.2019	Upto the quarter ended 31.12.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	10268	29060	22016	37203
Add: Re-insurance Accepted	1550	6703	2234	16883
Less: Commission on Re-insurance Ceded	11664	44504	36656	55400
Net Commission	154	-8741	-12406	-1314

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE TOTAL

Particulars	For the quarter ended 31.12.2020	Upto the quarter ended 31.12.2020	For the quarter ended 31.12.2019	Upto the quarter ended 31.12.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	77902	222298	96685	242383
Add: Re-insurance Accepted	5074	12942	6006	26994
Less: Commission on Re-insurance Ceded	25686	92794	55040	108096
Net Commission	57290	142446	47651	161281

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR OD

Particulars	For the quarter ended 31.12.2020	Upto the quarter ended 31.12.2020	For the quarter ended 31.12.2019	Upto the quarter ended 31.12.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	736498	1640236	749656	1822520
Add: Re-insurance Accepted	38	52	109	291
Less: Commission on Re-insurance Ceded	24407	62276	87863	133963
Net Commission	712129	1578012	661902	1688848

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP NON POOL

Particulars	For the quarter ended 31.12.2020	Upto the quarter ended 31.12.2020	For the quarter ended 31.12.2019	Upto the quarter ended 31.12.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	144955	338786	122672	326042
Add: Re-insurance Accepted	658	660	0	0
Less: Commission on Re-insurance Ceded	22342	53078	50674	154831
Net Commission	123271	286368	71998	171211

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP POOL

Particulars	For the quarter ended 31.12.2020	Upto the quarter ended 31.12.2020	For the quarter ended 31.12.2019	Upto the quarter ended 31.12.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-insurance Ceded	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP D.R.Pool

Particulars	For the quarter ended 31.12.2020	Upto the quarter ended 31.12.2020	For the quarter ended 31.12.2019	Upto the quarter ended 31.12.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-insurance Ceded	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TOTAL

Particulars	For the quarter ended 31.12.2020	Upto the quarter ended 31.12.2020	For the quarter ended 31.12.2019	Upto the quarter ended 31.12.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	881453	1979022	872328	2148562
Add: Re-insurance Accepted	696	712	109	291
Less: Commission on Re-insurance Ceded	46749	115354	138537	288794
Net Commission	835400	1864380	733900	1860059

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

ENGINEERING

Particulars	For the quarter ended 31.12.2020	Upto the quarter ended 31.12.2020	For the quarter ended 31.12.2019	Upto the quarter ended 31.12.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	48459	153136	66494	148003
Add: Re-insurance Accepted	23252	45489	32219	81070
Less: Commission on Re-insurance Ceded	732	90564	-19089	72859
Net Commission	70979	108061	117802	156214

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

AVIATION

Particulars	For the quarter ended 31.12.2020	Upto the quarter ended 31.12.2020	For the quarter ended 31.12.2019	Upto the quarter ended 31.12.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1455	4954	1437	5237
Add: Re-insurance Accepted	417566	458143	61932	89098
Less: Commission on Re-insurance Ceded	100697	141455	17409	28002
Net Commission	318324	321642	45960	66333

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

WORKMEN'S COMPENSATION

Particulars	For the quarter ended 31.12.2020	Upto the quarter ended 31.12.2020	For the quarter ended 31.12.2019	Upto the quarter ended 31.12.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	21944	64266	24176	71134
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-insurance Ceded	-126	2158	1193	3743
Net Commission	22070	62108	22983	67391

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

PERSONAL ACCIDENT

Particulars	For the quarter ended 31.12.2020	Upto the quarter ended 31.12.2020	For the quarter ended 31.12.2019	Upto the quarter ended 31.12.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	36818	91328	32826	101995
Add: Re-insurance Accepted	0	2516	1	213
Less: Commission on Re-insurance Ceded	17566	46294	9274	7045
Net Commission	19252	47550	23553	95163

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

HEALTH

Particulars	For the quarter ended 31.12.2020	Upto the quarter ended 31.12.2020	For the quarter ended 31.12.2019	Upto the quarter ended 31.12.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	945122	2756776	778892	2052875
Add: Re-insurance Accepted	5	-935	1508	17313
Less: Commission on Re-insurance Ceded	74533	254171	42667	186043
Net Commission	870594	2501670	737733	1884145

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

LIABILITY

Particulars	For the quarter ended 31.12.2020	Upto the quarter ended 31.12.2020	For the quarter ended 31.12.2019	Upto the quarter ended 31.12.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	19710	53711	15678	53770
Add: Re-insurance Accepted	50	385	1	44
Less: Commission on Re-insurance Ceded	22353	35007	-6215	6902
Net Commission	-2593	19089	21894	46912

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS OTHERS

Particulars	For the quarter ended 31.12.2020	Upto the quarter ended 31.12.2020	For the quarter ended 31.12.2019	Upto the quarter ended 31.12.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	175025	494945	453126	883948
Add: Re-insurance Accepted	2934	689	2429	32077
Less: Commission on Re-insurance Ceded	183823	301158	124159	501726
Net Commission	-5864	194476	331396	414299

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS TOTAL

Particulars	For the quarter ended 31.12.2020	Upto the quarter ended 31.12.2020	For the quarter ended 31.12.2019	Upto the quarter ended 31.12.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	2129986	5598138	2244957	5465524
Add: Re-insurance Accepted	444504	507000	98199	220106
Less: Commission on Re-insurance Ceded	446328	986162	307935	1095114
Net Commission	2128162	5118976	2035221	4590516

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

TOTAL (ALL CLASSES)

Particulars	For the quarter ended 31.12.2020	Upto the quarter ended 31.12.2020	For the quarter ended 31.12.2019	Upto the quarter ended 31.12.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	2552379	6974241	2629162	6634140
Add: Re-insurance Accepted	484291	658254	162451	449495
Less: Commission on Re-insurance Ceded	589203	1559690	449720	1535634
Net Commission	2447467	6072805	2341893	5548001

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

Break-up of the expenses (Gross- only) incurred to procure business to be furnished as per details indicated below:

Particulars	For the quarter ended 31.12.2020	Upto the quarter ended 31.12.2020	For the quarter ended 31.12.2019	Upto the quarter ended 31.12.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Agents	1733099	4706838	2008961	4712088
Brokers	605291	1758189	439790	1392194
Corporate Agency	95011	285098	101432	290847
Remuneration to MISIP	85407	175025	90329	249295
Others (Please specify)	33571	49091	2813	3879
Total	2552379	6974241	2643325	6648303

Segmentwise break-up of the expenses (Gross- only) incurred to procure business for and upto the quarter ending 31.12.2020

PARTICULARS	Fire		M. Cargo
	For the quarter ended 31.12.2020	Upto the quarter ended 31.12.2020	For the quarter ended 31.12.2020
Agents	209020	730778	47005
Brokers	128283	401623	20577
Corporate Agents	7172	21359	52
Remuneration to MISP	0	0	0
Others, if any	16	45	0
Total Rs.	344491	1153805	67634

PARTICULARS	Motor OD		Motor TP (Non Pool)
	For the quarter ended 31.12.2020	Upto the quarter ended 31.12.2020	For the quarter ended 31.12.2020
Agents	504812	1142647	129254
Brokers	127089	279023	11648
Corporate Agents	6524	18227	57
Remuneration to MISP	84809	174104	203
Others, if any	13264	26235	3793
Total Rs.	736498	1640236	144955

PARTICULARS	Engineering		Aviation
	For the quarter ended 31.12.2020	Upto the quarter ended 31.12.2020	For the quarter ended 31.12.2020
Agents	28189	89570	18
Brokers	20148	62225	1437
Corporate Agents	122	1341	0
Remuneration to MISP	0	0	0
Others, if any	0	0	0
Total Rs.	48459	153136	1455

PARTICULARS	Liability		Health
	For the quarter ended 31.12.2020	Upto the quarter ended 31.12.2020	For the quarter ended 31.12.2020
Agents	12684	36363	646193
Brokers	6995	17264	223577
Corporate Agents	31	84	74274
Remuneration to MISP	0	0	415
Others, if any	0	0	663
Total Rs.	19710	53711	945122

PARTICULARS	Other Miscellaneous		Total Miscellaneous
	For the quarter ended 31.12.2020	Upto the quarter ended 31.12.2020	For the quarter ended 31.12.2020
Agents	114612	303052	1474720
Brokers	37993	156743	448550
Corporate Agents	6607	20827	87754
Remuneration to MISP	-20	213	85407
Others, if any	15833	14110	33555
Total Rs.	175025	494945	2129986