

**FORM NL-6-COMMISSION SCHEDULE  
COMMISSION (INDIAN & FOREIGN)**

**FIRE**

<b>Particulars</b>	<b>For the quarter ended 30.09.2020</b>	<b>Upto the quarter ended 30.09.2020</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	345409	809314	255334	638713
Add: Re-insurance Accepted	90969	103599	114262	144149
Less: Commission on Re-insurance Ceded	50210	363545	67555	245679
<b>Net Commission</b>	<b>386168</b>	<b>549368</b>	<b>302041</b>	<b>537183</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MARINE CARGO**

<b>Particulars</b>	<b>For the quarter ended 30.09.2020</b>	<b>Upto the quarter ended 30.09.2020</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	69855	125604	59181	130511
Add: Re-insurance Accepted	1741	2715	4309	6339
Less: Commission on Re-insurance Ceded	20664	34268	17951	34312
<b>Net Commission</b>	<b>50932</b>	<b>94051</b>	<b>45539</b>	<b>102538</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MARINE HULL**

<b>Particulars</b>	<b>For the quarter ended 30.09.2020</b>	<b>Upto the quarter ended 30.09.2020</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	9405	18792	7792	15187
Add: Re-insurance Accepted	2135	5153	1882	14649
Less: Commission on Re-insurance Ceded	14069	32840	3937	18744
<b>Net Commission</b>	<b>-2529</b>	<b>-8895</b>	<b>5737</b>	<b>11092</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MARINE TOTAL**

<b>Particulars</b>	<b>For the quarter ended 30.09.2020</b>	<b>Upto the quarter ended 30.09.2020</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	79260	144396	66973	145698
Add: Re-insurance Accepted	3876	7868	6191	20988
Less: Commission on Re- insurance Ceded	34733	67108	21888	53056
<b>Net Commission</b>	<b>48403</b>	<b>85156</b>	<b>51276</b>	<b>113630</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MOTOR OD**

<b>Particulars</b>	<b>For the quarter ended 30.09.2020</b>	<b>Upto the quarter ended 30.09.2020</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	569295	903738	581247	1072864
Add: Re-insurance Accepted	0	14	63	182
Less: Commission on Re- insurance Ceded	20588	37869	29962	46100
<b>Net Commission</b>	<b>548707</b>	<b>865883</b>	<b>551348</b>	<b>1026946</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MOTOR TP NON POOL**

<b>Particulars</b>	<b>For the quarter ended 30.09.2020</b>	<b>Upto the quarter ended 30.09.2020</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	120485	193831	113760	203370
Add: Re-insurance Accepted	2	2	0	0
Less: Commission on Re- insurance Ceded	18085	30736	76775	104157
<b>Net Commission</b>	<b>102402</b>	<b>163097</b>	<b>36985</b>	<b>99213</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MOTOR TP POOL**

<b>Particulars</b>	<b>For the quarter ended 30.09.2020</b>	<b>Upto the quarter ended 30.09.2020</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re- insurance Ceded	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MOTOR TP D.R.Pool**

<b>Particulars</b>	<b>For the quarter ended 30.09.2020</b>	<b>Upto the quarter ended 30.09.2020</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re- insurance Ceded	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**MOTOR TOTAL**

<b>Particulars</b>	<b>For the quarter ended 30.09.2020</b>	<b>Upto the quarter ended 30.09.2020</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	689780	1097569	695007	1276234
Add: Re-insurance Accepted	2	16	63	182
Less: Commission on Re- insurance Ceded	38673	68605	106737	150257
Net Commission	651109	1028980	588333	1126159

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**ENGINEERING**

<b>Particulars</b>	<b>For the quarter ended 30.09.2020</b>	<b>Upto the quarter ended 30.09.2020</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	60535	104677	36139	81509
Add: Re-insurance Accepted	22198	22237	34322	48851
Less: Commission on Re-insurance Ceded	68968	89832	64628	91948
<b>Net Commission</b>	<b>13765</b>	<b>37082</b>	<b>5833</b>	<b>38412</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**AVIATION**

<b>Particulars</b>	<b>For the quarter ended 30.09.2020</b>	<b>Upto the quarter ended 30.09.2020</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1526	3499	1920	3800
Add: Re-insurance Accepted	19125	40577	16092	27166
Less: Commission on Re-insurance Ceded	36278	40758	7946	10593
<b>Net Commission</b>	<b>-15627</b>	<b>3318</b>	<b>10066</b>	<b>20373</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**WORKMEN'S COMPENSATION**

<b>Particulars</b>	<b>For the quarter ended 30.09.2020</b>	<b>Upto the quarter ended 30.09.2020</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	22982	42322	22814	46958
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-insurance Ceded	1299	2284	1524	2550
<b>Net Commission</b>	<b>21683</b>	<b>40038</b>	<b>21290</b>	<b>44408</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**PERSONAL ACCIDENT**

<b>Particulars</b>	<b>For the quarter ended 30.09.2020</b>	<b>Upto the quarter ended 30.09.2020</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	30352	54510	36534	69169
Add: Re-insurance Accepted	2516	2516	209	212
Less: Commission on Re- insurance Ceded	21487	28728	11116	-2229
<b>Net Commission</b>	<b>11381</b>	<b>28298</b>	<b>25627</b>	<b>71610</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**HEALTH**

<b>Particulars</b>	<b>For the quarter ended 30.09.2020</b>	<b>Upto the quarter ended 30.09.2020</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1077443	1811654	717897	1273983
Add: Re-insurance Accepted	-111	-940	2544	15805
Less: Commission on Re- insurance Ceded	126685	179638	103307	143376
<b>Net Commission</b>	<b>950647</b>	<b>1631076</b>	<b>617134</b>	<b>1146412</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

**LIABILITY**

<b>Particulars</b>	<b>For the quarter ended 30.09.2020</b>	<b>Upto the quarter ended 30.09.2020</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	18387	34001	16994	38092
Add: Re-insurance Accepted	325	335	13	43
Less: Commission on Re- insurance Ceded	9690	12654	-2805	13117
<b>Net Commission</b>	<b>9022</b>	<b>21682</b>	<b>19812</b>	<b>25018</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS OTHERS

<b>Particulars</b>	<b>For the quarter ended 30.09.2020</b>	<b>Upto the quarter ended 30.09.2020</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	140957	319920	235701	430822
Add: Re-insurance Accepted	-3581	-2245	27494	29648
Less: Commission on Re-insurance Ceded	96880	117335	217357	377567
<b>Net Commission</b>	<b>40496</b>	<b>200340</b>	45838	<b>82903</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS TOTAL

<b>Particulars</b>	<b>For the quarter ended 30.09.2020</b>	<b>Upto the quarter ended 30.09.2020</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	2041962	3468152	1763006	3220567
Add: Re-insurance Accepted	40474	62496	80737	121907
Less: Commission on Re-insurance Ceded	399960	539834	509810	787179
<b>Net Commission</b>	<b>1682476</b>	<b>2990814</b>	<b>1333933</b>	<b>2555295</b>

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

TOTAL (ALL CLASSES)

<b>Particulars</b>	<b>For the quarter ended 30.09.2020</b>	<b>Upto the quarter ended 30.09.2020</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	2466631	4421862	2085313	4004978
Add: Re-insurance Accepted	135319	173963	201190	287044
Less: Commission on Re-insurance Ceded	484903	970487	599253	1085914
<b>Net Commission</b>	<b>2117047</b>	<b>3625338</b>	1687250	3206108

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

Break-up of the expenses (Gross- only) incurred to procure business to be furnished as per details indicated below:

Particulars	For the quarter ended 30.09.2020	Upto the quarter ended 30.09.2020	For the quarter ended 30.09.2019	Upto the quarter ended 30.09.2019
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Agents	1672314	2973739	1447217	2703127
Brokers	623173	1152898	450473	952404
Corporate Agency	100432	190087	94331	189415
Remuneration to MISP	64076	89618	92358	158966
Others (Please specify)	6637	15520	934	1066
<b>Total</b>	<b>2466632</b>	<b>4421862</b>	<b>2085313</b>	<b>4004978</b>

Segmentwise break-up of the expenses (Gross- only) incurred to procure business for and upto the quarter ending 30.09.2020

(in '000)

PARTICULARS	Fire		M. Cargo		M. Hull	
	For the quarter ended 30.09.2020	Upto the quarter ended 30.09.2020	For the quarter ended 30.09.2020	Upto the quarter ended 30.09.2020	For the quarter ended 30.09.2020	Upto the quarter ended 30.09.2020
Agents	241601	521758	42618	78284	3318	5854
Brokers	96151	273340	25504	47254	6079	12929
Corporate Agents	7631	14187	1733	66	7	9
Remuneration to MISP	0	0	0	0	0	0
Others, if any	26	29	0	0	0	0
<b>Total Rs.</b>	<b>345409</b>	<b>809314</b>	<b>69855</b>	<b>125604</b>	<b>9404</b>	<b>18792</b>

PARTICULARS	Motor OD		Motor TP (Non Pool)		Motor TP (Pool & D.R.Pool)	
	For the quarter ended 30.09.2020	Upto the quarter ended 30.09.2020	For the quarter ended 30.09.2020	Upto the quarter ended 30.09.2020	For the quarter ended 30.09.2020	Upto the quarter ended 30.09.2020
Agents	391956	637835	104697	178048	0	0
Brokers	98083	151934	13125	11625	0	0
Corporate Agents	6569	11703	0	0	0	0
Remuneration to MISP	63795	89295	48	90	0	0
Others, if any	8891	12971	2615	4068	0	0
<b>Total Rs.</b>	<b>569294</b>	<b>903738</b>	<b>120485</b>	<b>193831</b>	<b>0</b>	<b>0</b>

PARTICULARS	Engineering		Aviation		W.C.	
	For the quarter ended 30.09.2020	Upto the quarter ended 30.09.2020	For the quarter ended 30.09.2020	Upto the quarter ended 30.09.2020	For the quarter ended 30.09.2020	Upto the quarter ended 30.09.2020
Agents	34086	61381	56	67	21010	38165
Brokers	25351	42077	1470	3432	1936	4096
Corporate Agents	1098	1219	0	0	37	61
Remuneration to MISP	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
<b>Total Rs.</b>	<b>60535</b>	<b>104677</b>	<b>1526</b>	<b>3499</b>	<b>22983</b>	<b>42322</b>

PARTICULARS	Liability		Health		P.A.	
	For the quarter ended 30.09.2020	Upto the quarter ended 30.09.2020	For the quarter ended 30.09.2020	Upto the quarter ended 30.09.2020	For the quarter ended 30.09.2020	Upto the quarter ended 30.09.2020
Agents	12540	23679	727423	1204092	21011	36136
Brokers	5821	10269	273993	458859	9316	18333
Corporate Agents	26	53	75833	148528	26	41
Remuneration to MISP	0	0	0	0	0	0
Others, if any	0	0	194	175	0	0
<b>Total Rs.</b>	<b>18387</b>	<b>34001</b>	<b>1077443</b>	<b>1811654</b>	<b>30353</b>	<b>54510</b>

PARTICULARS	Other Miscellaneous		Total Miscellaneous		Total All Classes	
	For the quarter ended 30.09.2020	Upto the quarter ended 30.09.2020	For the quarter ended 30.09.2020	Upto the quarter ended 30.09.2020	For the quarter ended 30.09.2020	Upto the quarter ended 30.09.2020
Agents	71998	188440	1384777	2367843	1672314	2973739
Brokers	66344	118750	495439	819375	623173	1152898
Corporate Agents	7472	14220	91061	175825	100432	190087
Remuneration to MISP	233	233	64076	89618	64076	89618
Others, if any	-5089	-1723	6611	15491	6637	15520
<b>Total Rs.</b>	<b>140958</b>	<b>319920</b>	<b>2041964</b>	<b>3468152</b>	<b>2466632</b>	<b>4421862</b>