

THE ORIENTAL INSURANCE COMPANY LIMITED

Reg. Office: Oriental House, P.B. No. 7037, A-25/27, Asaf Ali Road, New Delhi - 110 002 CIN No.U66010DL1947GOI007158

Sales Literature

ORIENTAL HAPPY CASH- Nishchint Rahein!

- 1. Why do I require a Hospital Cash policy?
 - Normal health insurance policies cover only hospitalization expenses. But one could incur so
 many incidental expenses like on conveyance, lodging, etc., which health insurance policy will
 not pay. Hence, the requirement of hospital cash policy.
- 2. Why should I take Oriental Happy Cash (OHC) Policy?
 - Because this is a customer friendly product -simple to understand, low premiums, no hidden charges/conditions, transparent policy, simple claim settlement processes AND 25% EXTRA DAILY CASH BENEFIT (DCB) FOR FEMALES at no additional premium.
- 3. What is the USP (unique selling proposition) of Oriental Happy Cash policy?
 - We believe in 'Women Empowerment'. So the fairer sex automatically gets 25% additional Daily Cash Benefit. In case the Daily Cash Benefit opted is Rs.1000, and if an insured woman (whatever be her age and occupation) is hospitalized, the Daily Cash Benefit she gets is Rs.1250 per day, and you do not have to pay a penny extra for this.
 - Our second USP is our policy would pay for any number of hospitalizations that may be
 necessitated in a policy period. However, in case of more than one hospitalization for the same
 disease / accident, the aggregate number of days of hospitalization payable in a policy period
 would be limited to Daily Cash Benefit Period (30/60 days) selected by the Insured.
 - There is no waiting period for any ailment other than pre-existing disease.
- **4.** Is there any Entry age for the policy? What about Renewals?
 - If you hold a retail health policy of Oriental, maximum entry age is 75 years. Otherwise it is 65 years.
 - Renewals are lifelong except in case of fraud, misrepresentation or moral hazard.
- **5.** Do I have to submit any income proof for taking this policy?
 - No income proof is required. You are free to choose any limit of **Daily Cash Benefit** from the available options.
- **6.** After what age are pre-insurance Medical tests required?
 - No medical tests based on age are required.
- **7.** What am I covered for?
 - **Daily Cash Benefit** for every continuous and completed 24 hours of hospitalization, for a maximum period of 30/60 days per hospitalization,

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- Convalescence benefit-If a single hospitalization continues for a period exceeding the Daily Cash Benefit Period opted for (30/60days), a lump sum amount is payable towards convalescence.
- **8.** Is it necessary to have a health insurance policy covering hospitalization expenses, to be eligible for this cover?
 - Not at all! You can avail this policy even if you don't have any health insurance policy.
- **9.** Can I take this policy for my entire **family**?
 - Why not! You can cover as many family members as you wish to. You also get a discount on premium depending on family size. Family discount of 5% on premium is available if two members are covered and 7.5% if more than 2 members are covered.
 - Family consists of the proposer and any one or more of the family members as mentioned below:
 - i. legally wedded spouse
 - ii. dependent Children: (i.e. natural or legally adopted) between the age 3months to 18 years. However male child can be covered up to the age of 25 years if he is a bonafide regular student and financially dependent on proposer. Female child can be covered until she gets married. Divorced and widowed daughters are also eligible for coverage under the policy, irrespective of her age. If the child above 18 years is financially independent or if the girl child is married, he or she shall be ineligible for coverage in the subsequent renewals.
 - Parents / Parents-in-law (either of them).
- 10. Is it mandatory to opt for a TPA services under the policy?
 - No. You get a discount of 5.5% if TPA services are not opted for.
- 11. Can I have a TPA of my own choice?
 - No. Only the TPA the name of which appears in the Policy Schedule can service your Policy.
- 12. Do I get any other benefit under this policy if I also have Oriental's domestic health policy?
 - Yes, in this case you get a discount of 10% in premium.
 - Maximum entry age gets extended to 75 years instead of 65 years.
- 13. Is there any other discount available under this policy?
 - Yes, a discount of 33% is available to the employees of the Company. However, No commission
 and no discount (except TPA discount, if applicable) like family discount, loyalty discount is
 allowed in such cases.
- **14.** What are the various Sum Insured options available?
 - We give options of Daily Cash Benefit of Rs.500, Rs.1000, Rs.2000& Rs.3000.
- **15.** Is there any **deductible** under the policy?
- The choice is with you. You may opt for no **deductible** or chose between a deductible of 1 day
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- **16.** Can I subsequently enhance the benefits?
 - Yes, but only at the time of renewal. However, pre-existing exclusion clause would apply afresh on the enhanced benefits.
- 17. How do I make a claim under the Policy?
 - Just fill in the claim form and submit it along with the hospitalization documents to the TPA or to the policy issuing office (if TPA not opted).
- **18.** Does this policy cover pre-existing diseases?
 - The policy covers pre-existing diseases only after 4 continuous policy periods as per the pre-existing disease exclusion clause of the policy.
- 19. Does this policy pay if I am hospitalized outside India?
 - No. The policy pays only if the hospitalization is within India.
- 20. Does this policy pay if I am hospitalized for taking other than Allopathic treatment?
 - Yes, in case of Ayurveda, Yoga, Naturopathy, Unani, Siddha and Homeopathy systems of medicines, this policy will pay only if Hospitalization is in any AYUSH Hospital.
- 21. Can I return the policy if on receiving the documents I find the terms & conditions unsatisfactory?
 - Yes. The policy provides for a 'Free look period' of 15 days from the day you receive the policy document. This means within this period you can return the policy. Premium will be refunded after deducting proportionate premium for the period the Company was on risk. This is applicable only for fresh policies (and not on renewals).
- 22. Can I cancel this policy mid-term? What about refund in this case?
 - a) The Insured may cancel this Policy by giving 15days' written notice, and in such an event, the Company shall refund premium on short term rates for the unexpired Policy Period as per the rates detailed below:

Period on Risk	Rate of premium to be charged
Upto 1Month	1/4th of the annual rate
Upto 3Months	1/2 of the annual rate
Upto 6Months	3/4th of the annual rate
Exceeding6months	Full annual rate

Notwithstanding anything contained herein or otherwise, no refunds of premium shall be made in respect of Cancellation where, any claim has been admitted or has been lodged or any benefit has been availed by the Insured person under the Policy.

• The Company may cancel the Policy at any time on grounds of misrepresentation, non-disclosure of material facts fraud by the insured Person, by giving 30 days' written notice. There would be no refund of premium on cancellation on grounds of misrepresentation non-disclosure

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of material facts or fraud

- 23. Do I get any grace period for renewal of the policy?
 - Yes. A grace period of 30 days from the date of renewal is available within which period you can renew the policy. However, no coverage will be available for the break period.
- 24. Will the premium and the terms of the policy remain same on renewal?
 - The premium rates and the terms & conditions of the policy may be modified on renewal for which you will be informed in advance.
- **25.** Will this product always remain on your menu?
 - May be. However, the product may be withdrawn from the market only after obtaining the Regulator's approval. If the product is withdrawn in future, the Company will intimate the insured person about the same 90 day prior to expiry of the policy.
- **26.** Can I port into this policy without losing my continuity benefits earned under the previous Insurer's policy?
 - Yes, you can move to this product and all the credits earned under your previous policy would be maintained, in accordance with the portability condition of IRDA.
- 27. What are the basic things to be kept in mind for porting a policy?
 - Portability is allowed only during renewal and not mid-term.
 - You must approach the prospective Insurer at least 45days in advance to avoid any break in the policy coverage due to delays in acceptance of the policy by the Insurer.
- **28.** What are the exclusions under the policy?
 - i. Pre-existing Disease, which are excluded up to 48 months of the policy being in force. Pre-existing diseases shall be covered only after the policy has been continuously in force for 48 months.
 - ii. Admission primarily for investigation and evaluation.
 - iii. Admission primarily for rest cure, rehabilitation and respite care.
 - iv. Obesity and weight care.
 - v. Change of Gender treatments.
 - vi. Expenses for cosmetic plastic surgery.
 - vii. Expenses for treatment necessitated due to participation in hazardous or adventure sports.
 - viii. Breach of Law.
 - ix. Excluded providers.
 - x. Unproven Treatment
 - xi. Sterility and Infertility.
 - xii. Maternity.

(Description is illustrative only, and for exhaustive list, please refer the policy)

NOTE: The above information is only indicative in nature. For complete details of coverage and exclusions, please refer to the policy document which is also available on our website www.orientalinsurance.org.in. In case of any difference between the Sales Literature, and the Policy, the terms and conditions of the policy shall prevail.

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29. Premium Chart:

PREMIUM CHART - ORIENTAL HAPPY CASH-Nishchint Rahein!

A. DAILY CASH BENEFIT PERIOD -30DAYS

1	0 DAY DEDUCTIBLE				
	Premium				
	DCB DCB DCB				
AGE (in yrs)	500	1000	2000	3000	
UPTO 45	260	515	1008	1481	
46-60	589	1167	2287	3359	
>60	1148	2273	4455	6545	

B. DAILY CASH BENEFIT PERIOD - 60DAYS

1	0 DAY DEDUCTIBLE			
	Premium			
	DCB DCB DCB			
AGE (in yrs)	500	1000	2000	3000
UPTO 45	289	572	1122	1648
46-60	656	1298	2544	3737
>60	1277	2529	4957	7282

2	1 DAY DEDUCTIBLE				
	Premium				
	DCB DCB DCB				
AGE (in yrs)	500	1000	2000	3000	
UPTO 45	199	395	774	1137	
46-60	452	896	1755	2578	
>60	881	1745	3419	5023	

2	1 DAY DEDUCTIBLE				
	Premium				
	DCB	DCB DCB DCB			
AGE (in yrs)	500	1000	2000	3000	
UPTO 45	223	441	864	1269	
46-60	505	1000	1959	2878	
>60	984	1948	3817	5607	

3	2 DAYS DEDUCTIBLE				
	Premium				
	DCB DCB DCB				
AGE (in yrs)	500	1000	2000	3000	
UPTO 45	151	299	587	862	
46-60	343	679	1330	1955	
>60	668	1323	2592	3808	

3	2 DAYS DEDUCTIBLE				
	Premium				
	DCB	DCB DCB DCB			
AGE (in yrs)	500	1000	2000	3000	
UPTO 45	170	336	658	967	
46-60	385	762	1492	2192	
>60	749	1484	2907	4271	

Premium and DCB (Daily Cash Benefit) - in INR

Service Tax as applicable will be extra

Premium will be calculated on completed years as on date of inception / renewal of the policy.,eg. A person who has completed 45 years & 364 days, will fall in the age band of upto 45 years and not in 46-60 years.

P.S: Daily Cash Benefit (Rs.500,1000,2000&3000) given in the above Table will be 25% more (ieRs.625, 1250, 2500, &3750 resp in case of female Insureds. However, Premium remains same.

Convalescence Benefit: (At no Extra premium) - Lumpsum amount payable if in a single hospitalisation, the number of days of hospitalisation exceeds the Daily Cash Benefit Period opted by the Insured.

CONVALESCENCE BENEFIT - in INR					
BENEFIT PERIOD / DCB	500	1000	2000	3000	
30 DAYS	5000	5000	10000	10000	
60 DAYS	10000	10000	20000	20000	

Following discounts are available

A. Family discount-

5%. If 2 members are covered

7.5%. If more than 2 members are covered

- B. Loyalty discount -10%
- c. Staffdiscount-33%.However,inthis casediscounts at A&Barenotallowed.
- D. TPA discount 5.5%, If TPA services are not optedfor

The above discounts shall be applied successively and not on cumulative basis.

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