

PERIODIC DISCLOSURES

FORM NL-40

Business Acquisition through different channels

INSURER : THE ORIENTAL INSURANCE COMPANY LIMITED

IIIrd Quarter 01.10.2019 to 31.12.2019

(Rs in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	Current Quarter		Same quarter of Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	1789423	115879.85	1323622	132282.26	5265669	388904.68	5459355	371565.00
2	Corporate Agents-Banks	34307	18268.80	29175	1183.09	84948	20238.98	105296	3442.00
3	Corporate Agents -Others	14969	780.52	16050	2100.18	46546	2194.36	75233	3771.00
4	Brokers	294705	58452.81	882596	71357.57	890623	197991.13	1000952	203205.00
5	Micro Agents	0	0.00	0	0.00	0	0.00	0	0.00
6	MISP	258583	9825.69	289586	12526.73	606575	28549.85	959134	29075.77
7	Direct Business	79958	118137.78	283247	86400.89	545758	369088.73	734260	346780.23
	Total (A)	2471945	321345.45	2824276	305851	7440119	1006968	8334230	957839
1	Referral (B)	0	0	0	0	0	0	0	0
	Grand Total (A+B)	2471945	321345.45	2824276	305851	7440119	1006967.73	8334230	957839

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold