

PERIODIC DISCLOSURES

FORM NL-40

Business Acquisition through different channels

INSURER : THE ORIENTAL INSURANCE COMPANY LIMITED

4TH Quarter 01/01/2019 to 31/03/2019

(Rs in Lakhs)

Business Acquisition through different channels									
Sl.No.	Channels	Current Quarter		Same quarter of Previous Year		Up to the period		Same period of the previous year	
		No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium	No. of Policies	Premium
1	Individual agents	1732509	158510	2464406	143233	7182695	546849	9929476	558207
2	Corporate Agents-Banks	123979	19447	48970	2377	229275	22889	275747	11053
3	Corporate Agents -Others	19306	755	27723	1526	94539	4526	175162	7768
4	Brokers	253437	72593	37815	61030	1254389	275798	353524	246728
5	Micro Agents	0	0	0	0	0	0	0	0
6	MISP	278856	15942.00	397235	19675.76	1235650	57555.50	625382	31272.55
7	Direct Business	286705	94845	73601	77737	1032474	412313	143182	290167
	Total (A)	2694792	362092.04	3049750	305579	11029022	1319931	11502473	1145197
1	Referral (B)	0	0.00	0	0	0	0	0	0
	Grand Total (A+B)	2694792	362092.04	3049750	305579.01	11029022	1319931.46	11502473	1145196.55

- Note:
1. Premium means amount of premium received from business acquired by the source
 2. No of Policies stand for no. of policies sold