

**FORM NL-6-COMMISSION SCHEDULE**  
**COMMISSION (INDIAN & FOREIGN)**  
**FIRE**

<b>Particulars</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	255334	638713	199432	482882
Add: Re-insurance Accepted	114262	144149	113242	190162
Less: Commission on Re-insurance Ceded	67555	245679	85259	228991
<b>Net Commission</b>	<b>302041</b>	<b>537183</b>	<b>227415</b>	<b>444053</b>

Note :The profit/ commission, if any, are to be combined with the Re-insurance accepted or re-insurance ceded figures.

**MARINE CARGO**

<b>Particulars</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	59181	130511	54394	124278
Add: Re-insurance Accepted	4309	6339	12208	13340
Less: Commission on Re-insurance Ceded	17951	34312	11766	29242
<b>Net Commission</b>	<b>45539</b>	<b>102538</b>	<b>54836</b>	<b>108376</b>

Note :The profit/ commission, if any, are to be combined with the Re-insurance accepted or re-insurance ceded figures.

**MARINE HULL**

<b>Particulars</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	7792	15187	6594	14074
Add: Re-insurance Accepted	1882	14649	13581	15339
Less: Commission on Re-insurance Ceded	3937	18744	12703	26736
<b>Net Commission</b>	<b>5737</b>	<b>11092</b>	<b>7472</b>	<b>2677</b>

Note :The profit/ commission, if any, are to be combined with the Re-insurance accepted

or re-insurance ceded figures.

**MARINE TOTAL**

<b>Particulars</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	66973	145698	60988	138352
Add: Re-insurance Accepted	6191	20988	25789	28679
Less: Commission on Re-insurance Ceded	21888	53056	24469	55978
<b>Net Commission</b>	<b>51276</b>	<b>113630</b>	<b>62308</b>	<b>111053</b>

Note :The profit/ commission, if any, are to be combined with the Re-insurance accepted or re-insurance ceded figures.

**MOTOR OD**

<b>Particulars</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	581247	1072864	707865	1296290
Add: Re-insurance Accepted	63	182	314	603
Less: Commission on Re-insurance Ceded	29962	46100	31300	64812
<b>Net Commission</b>	<b>551348</b>	<b>1026946</b>	<b>676879</b>	<b>1232081</b>

Note :The profit/ commission, if any, are to be combined with the Re-insurance accepted or re-insurance ceded figures.

**MOTOR TP NON POOL**

<b>Particulars</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	113760	203370	103996	200397
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-insurance Ceded	76775	104157	18168	35839
<b>Net Commission</b>	<b>36985</b>	<b>99213</b>	<b>85828</b>	<b>164558</b>

Note :The profit/ commission, if any, are to be combined with the Re-insurance accepted or re-insurance ceded figures.

**MOTOR TP POOL**

<b>Particulars</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-insurance Ceded	0	0	0	0
<b>Net Commission</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

Note :The profit/ commission, if any, are to be combined with the Re-insurance accepted or re-insurance ceded figures.

**MOTOR TP D.R.Pool**

<b>Particulars</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-insurance Ceded	0	0	0	0
<b>Net Commission</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>

Note :The profit/ commission, if any, are to be combined with the Re-insurance accepted or re-insurance ceded figures.

**MOTOR TOTAL**

<b>Particulars</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	695007	1276234	811861	1496687
Add: Re-insurance Accepted	63	182	314	603
Less: Commission on Re-insurance Ceded	106737	150257	49468	100651
<b>Net Commission</b>	<b>588333</b>	<b>1126159</b>	<b>762707</b>	<b>1396639</b>

Note :The profit/ commission, if any, are to be combined with the Re-insurance accepted or re-insurance ceded figures.

**ENGINEERING**

<b>Particulars</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	36139	81509	35738	82863
Add: Re-insurance Accepted	34322	48851	24777	68313
Less: Commission on Re-insurance Ceded	64628	91948	28466	52668
<b>Net Commission</b>	<b>5833</b>	<b>38412</b>	<b>32049</b>	<b>98508</b>

Note :The profit/ commission, if any, are to be combined with the Re-insurance accepted or re-insurance ceded figures.

#### **AVIATION**

<b>Particulars</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1920	3800	3149	5072
Add: Re-insurance Accepted	16092	27166	9806	18217
Less: Commission on Re-insurance Ceded	7946	10593	18929	18739
<b>Net Commission</b>	<b>10066</b>	<b>20373</b>	<b>-5974</b>	<b>4550</b>

Note :The profit/ commission, if any, are to be combined with the Re-insurance accepted or re-insurance ceded figures.

#### **WORKMEN'S COMPENSATION**

<b>Particulars</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	22814	46958	23713	47305
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-insurance Ceded	1524	2550	1702	2839
<b>Net Commission</b>	<b>21290</b>	<b>44408</b>	<b>22011</b>	<b>44466</b>

Note :The profit/ commission, if any, are to be combined with the Re-insurance accepted or re-insurance ceded figures.

#### **PERSONAL ACCIDENT**

<b>Particulars</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	36534	69169	32863	67127
Add: Re-insurance Accepted	209	212	5	9
Less: Commission on Re-insurance Ceded	11116	-2229	22486	27852
<b>Net Commission</b>	<b>25627</b>	<b>71610</b>	<b>10382</b>	<b>39284</b>

Note :The profit/ commission, if any, are to be combined with the Re-insurance accepted or re-insurance ceded figures.

#### HEALTH

<b>Particulars</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	717897	1273983	649299	1186138
Add: Re-insurance Accepted	2544	15805	0	0
Less: Commission on Re-insurance Ceded	103307	143376	54847	112987
<b>Net Commission</b>	<b>617134</b>	<b>1146412</b>	<b>594452</b>	<b>1073151</b>

Note :The profit/ commission, if any, are to be combined with the Re-insurance accepted or re-insurance ceded figures.

#### LIABILITY

<b>Particulars</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	16994	38092	16096	38133
Add: Re-insurance Accepted	13	43	54	199
Less: Commission on Re-insurance Ceded	-2805	13117	1761	3411
<b>Net Commission</b>	<b>19812</b>	<b>25018</b>	<b>14389</b>	<b>34921</b>

Note :The profit/ commission, if any, are to be combined with the Re-insurance accepted or re-insurance ceded figures.

#### MISCELLANEOUS OTHERS

<b>Particulars</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	235701	430822	185321	371138
Add: Re-insurance Accepted	27494	29648	96949	85846
Less: Commission on Re-insurance Ceded	217357	377567	663437	693037
<b>Net Commission</b>	<b>45838</b>	<b>82903</b>	<b>-381167</b>	<b>-236053</b>

Note :The profit/ commission, if any, are to be combined with the Re-insurance accepted or re-insurance ceded figures.

**MISCELLANEOUS TOTAL**

<b>Particulars</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1763006	3220567	1758040	3294463
Add: Re-insurance Accepted	80737	121907	131905	173187
Less: Commission on Re-insurance Ceded	509810	787179	841096	1012184
<b>Net Commission</b>	<b>1333933</b>	<b>2555295</b>	<b>1048849</b>	<b>2455466</b>

Note :The profit/ commission, if any, are to be combined with the Re-insurance accepted or re-insurance ceded figures.

**TOTAL (ALL CLASSES)**

<b>Particulars</b>	<b>For the quarter ended 30.09.2019</b>	<b>Upto the quarter ended 30.09.2019</b>	<b>For the quarter ended 30.09.2018</b>	<b>Upto the quarter ended 30.09.2018</b>
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	2085313	4004978	2018460	3915697
Add: Re-insurance Accepted	201190	287044	270936	392028
Less: Commission on Re-insurance Ceded	599253	1085914	950824	1297153
<b>Net Commission</b>	<b>1687250</b>	<b>3206108</b>	<b>1338572</b>	<b>3010572</b>

Note :The profit/ commission, if any, are to be combined with the Re-insurance accepted or re-insurance ceded figures.

**Break-up of the expenses (Gross- only) incurred to procure business to be furnished as per details indicated below:**

Particulars	For the quarter ended 30.09.2019	Upto the quarter ended 30.09.2019	For the quarter ended 30.09.2018	Upto the quarter ended 30.09.2018
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Agents	1447217	2703127	1310003	2568772
Brokers	450473	952404	522134	893181
Corporate Agency	94331	189415	91446	186090
Remuneration to MISIP	92358	158966	94877	267654
Others (Please specify)	934	1066	0	0
<b>Total</b>	<b>2085313</b>	<b>4004978</b>	<b>2018460</b>	<b>3915697</b>

Segment-wise break-up of the expenses (Gross- only) incurred to procure business for and upto the quarter ending 30.09.2019

(in '000)

PARTICULARS	Fire		M. Cargo		M. Hull	
	For the quarter ended 30.09.2019	Upto the quarter ended 30.09.2019	For the quarter ended 30.09.2019	Upto the quarter ended 30.09.2019	For the quarter ended 30.09.2019	Upto the quarter ended 30.09.2019
Agents	181539	402342	39829	87987	1987	3832
Brokers	64773	217805	19300	42428	5797	11338
Corporate Agents	9023	18566	52	96	8	17
Remuneration to MISIP	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
<b>Total Rs.</b>	<b>255335</b>	<b>638713</b>	<b>59181</b>	<b>130511</b>	<b>7792</b>	<b>15187</b>

PARTICULARS	Motor OD		Motor TP (Non Pool)		Motor TP (Pool)	
	For the quarter ended 30.09.2019	Upto the quarter ended 30.09.2019	For the quarter ended 30.09.2019	Upto the quarter ended 30.09.2019	For the quarter ended 30.09.2019	Upto the quarter ended 30.09.2019
Agents	349155	672260	104239	190129	0	0
Brokers	139866	241638	9522	13241	0	0
Corporate Agents	0	0	0	0	0	0
Remuneration to MISIP	92358	158966	0	0	0	0
Others, if any	-132	0	0	0	0	0
<b>Total Rs.</b>	<b>581247</b>	<b>1072864</b>	<b>113761</b>	<b>203370</b>	<b>0</b>	<b>0</b>

PARTICULARS	Engineering		Aviation		W.C.	
	For the quarter ended 30.09.2019	Upto the quarter ended 30.09.2019	For the quarter ended 30.09.2019	Upto the quarter ended 30.09.2019	For the quarter ended 30.09.2019	Upto the quarter ended 30.09.2019
Agents	21973	50726	59	74	21108	43508

Brokers	14167	30784	1861	3726	1705	3450
Corporate Agents	0	0	0	0	0	0
Remuneration to MISP	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
<b>Total Rs.</b>	<b>36140</b>	<b>81510</b>	<b>1920</b>	<b>3800</b>	<b>22813</b>	<b>46958</b>

PARTICULARS	Liability		Health		P.A.	
	For the quarter ended 30.09.2019	Upto the quarter ended 30.09.2019	For the quarter ended 30.09.2019	Upto the quarter ended 30.09.2019	For the quarter ended 30.09.2019	Upto the quarter ended 30.09.2019
Agents	13703	25515	564304	990378	27017	48126
Brokers	3291	12577	153593	283605	9517	21043
Corporate Agents	0	0	0	0	0	0
Remuneration to MISP	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
<b>Total Rs.</b>	<b>16994</b>	<b>38092</b>	<b>717897</b>	<b>1273983</b>	<b>36534</b>	<b>69169</b>

PARTICULARS	Other Miscellaneous		Total Miscellaneous		Total All Classes	
	For the quarter ended 30.09.2019	Upto the quarter ended 30.09.2019	For the quarter ended 30.09.2019	Upto the quarter ended 30.09.2019	For the quarter ended 30.09.2019	Upto the quarter ended 30.09.2019
Agents	122304	188250	1223862	2208966	1447217	2703127
Brokers	27081	70769	360603	680833	450473	952404
Corporate Agents	85248	170736	85248	170736	94331	189415
Remuneration to MISP	0	0	92358	158966	92358	158966
Others, if any	1066	1066	934	1066	934	1066
<b>Total Rs.</b>	<b>235699</b>	<b>430821</b>	<b>1763005</b>	<b>3220567</b>	<b>2085313</b>	<b>4004978</b>