

**COMMERCIAL BILL OF MATERIAL**

**Instructions**

S.No.	Guidelines
I	<b>Summary of Total Cost</b>
1	The bidder is expected to quote the costs for all items required for fully complying with the requirements of the RFP and the corrigendums in the respective sections of the price bid. The prices for the respective sections would be deemed to include all components required to successfully utilise the solution.
2	OICL is not responsible for any arithmetic errors in the commercial bid details sheet committed by the bidders, All the formulas & arithmetical calculations will be Vendor's responsibility, we have considered the absolute value quoted by the bidder.
3	The bidder is expected to specify the type of licences along with the details with respect to quantity, rate, etc., wherever applicable.
4	In case the bidder includes/combines any line item as part of any other line item in the commercial bid, then this has to be clearly mentioned in the description indicating the line item which contains the combination
5	The bidder has to quote for each line item. If any line item is part of the solution proposed in the RFP response, it has to be referenced. If it is not applicable, then the Bidder has to mention Not Applicable (NA).
6	The Bidder may insert additional line items as applicable based on the solution offered in the respective tabs
7	<b>The Bidders should quote as per the format of Bill of Material ONLY and a masked replica of the Bill of Material should be enclosed in the technical bid.</b>
8	Bidder is required to cover component by component licensing details for each of the software components proposed to the OICL.
9	<b>The masked Bill of Materials which would be submitted as part of the Technical Bill of Material should contain "XX" for ALL the corresponding commercial values that will be present in the unmasked Bill of Material that will be part of the Commercial submission.</b>
10	All amounts in the Bill of Material should be in INR
11	The Bidder should to the extent possible stick to the same structure of the Bill of Material. Hence the OICL does not expect the bidders to delete necessary rows.
12	All the prices quoted by the bidder shall be exclusive of taxes
13	Any additional number of items (hardware or software) and services will be procured by OICL in future on pro-rata basis on the rates provided in the Bill of Material.
14	If the bidder has not quoted for any line item mentioned in the Bill of Material, it will deemed considered that bidder has factored the cost for the item in the Bill of Material and No Additional charges will be paid other than the one mentioned in the Bill of Material .
II	<b>Software</b>
1	The bidder has to quote for each line item. If any line item is part of the solution proposed in the RFP response, it has to be referenced. If it is not applicable, then the Bidder has to mention Not Applicable (NA).
2	The Bidder can insert additional line items as applicable based on the solution offered in the various tabs
3	The license type , edition and version of the Software has to be clearly described in the Description column
4	The Bidder shall provide the maintenance (Warranty, AMC & ATS) for entire contract period.
III	<b>Database &amp; peripheral</b>
1	The bidder has to quote for each line item. If any line item is part of the solution proposed in the RFP response, it has to be referenced. If it is not applicable, then the Bidder has to mention Not Applicable (NA).

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<b>S.No.</b>	<b>Guidelines</b>
2	The Bidder can insert additional line items as applicable based on the solution offered in the various tabs
3	The license type, edition and version of the software has to be clearly described in the Description column
4	The Bidder shall provide the maintenance (Warranty, AMC & ATS) for the entire contract period.
<b>IV</b>	<b>Hardware DC-DR</b>
1	The bidder is required to supply implement and maintain the hardware & associated software required for the solution.
2	If the sizing is found inadequate and causes any performance issues, then the Bidder must provide additional hardware as necessary at no additional cost to the OICL.
<b>V &amp; VI</b>	<b>Installation &amp; Commissioning, Implementation</b>
1	Bidder shall comply to the Installation & commissioning, implementation scope provided in the RFP
2	Bidder shall provide the solution wise implementation cost. Each solution implementation should include all the costs associated with the complete implementation of the solution covering all the locations & implementation of associated components like software, database etc.
3	Activities and functions to be undertaken for installation and implementation of the licensed software should be as per the RFP.
<b>VII &amp; VIII</b>	<b>AMC, ATS &amp; Others, FM-Manpower</b>
1	Bidder is expected to provide a detailed break up of all products and services that are under the scope of facilities management as part of the technical bid, in the technical bill of materials i.e. the above format is expected to be replicated for each item to be covered under the scope of facilities management.
2	The bidder has to note that the AMC cost will begin post the warranty period of 3 years for hardware and warranty of the hardware will begin after hardware acceptance sign off
3	The ATS costs for the Production DC & DR, testing & development and training environments have to be quoted separately
4	The ATS cost for applications has to be quoted in separate line items in this section. The Bidder has to create additional line items in this section if required
5	Bidders must note that any Warranty pertaining to Hardware and Software/Applications that extends beyond the contract period due to the Hardware/Software/Applications supply towards the terminal years of the contract must be provided and supported by the Bidder without any additional cost to the OICL.
6	The Bidder needs to provide facility management services as per the scope of the RFP
7	The facilities management function should be carried out from the OICL's premises.
8	The Bidder should provide L1, L2 and L3 resources in the minimum number of shifts as stated in the RFP.
<b>IX</b>	<b>Training</b>
1	The rates provided by the bidders should be applicable for any additional trainings that the OICL may require throughout the tenure of the contract.

**Summary of Total Cost**

	Items	Year 1	Year 2	Year 3	Year 4	Year 5	Total Amount for 5 years (in INR)
a.	Software						
b.	Database & peripheral software						
c.	Hardware DC-DR						
d.	Installation, Implementation & Commissioning						
e.	AMC, ATS & others						
f.	FM Manpower						
g.	Training						
h.	VAPT						
	<b>Grand Total - TCO</b>						

All the prices quoted by the bidder shall be exclusive of taxes

Software

Bidders have to specify the particulars including the configurations for the following as per their SOLUTION design to meet the requirements of the RFP

Production Environment																		
Software (license) Cost at DC	Description	YEAR 1			YEAR 2			YEAR 3			YEAR 4			YEAR 5			Total Amount for 5 years (INR)	
		Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)		
Network Access Control																		
Mobile Device Management & Mobile Threat Management																		
Distributed Denial of Service																		
Privilege Identity management																		
Database Activity Monitoring																		
Security Information and Event Management																		
Any Other (Please specify)																		
Any Other (Please specify)																		
<b>Total Software Cost (A1)</b>																		

  

Software (license) Cost at DRC																		
Software (license) Cost at DRC	Description	YEAR 1			YEAR 2			YEAR 3			YEAR 4			YEAR 5			Total Amount for 5 years (INR)	
		Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)		
Network Access Control																		
Mobile Device Management & Mobile Threat Management																		
Distributed Denial of Service																		
Privilege Identity management																		
Database Activity Monitoring																		
Security Information and Event Management																		
Any Other (Please specify)																		
Any Other (Please specify)																		
<b>Total Software Cost (A2)</b>																		

  

Non - Production Environment																		
Software (license) Cost at Test, Development & Training	Description	YEAR 1			YEAR 2			YEAR 3			YEAR 4			YEAR 5			Total Amount for 5 years (INR)	
		Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)		
Network Access Control																		
Mobile Device Management & Mobile Threat Management																		
Distributed Denial of Service																		
Privilege Identity management																		
Database Activity Monitoring																		
Security Information and Event Management																		
Any Other (Please specify)																		
Any Other (Please specify)																		
<b>Total Software Cost (B)</b>																		

  

Bidders have to specify the particulars including the configurations for the following as per their SOLUTION design to meet the requirements of the RFP																		
Software Cost -Endpoints, if applicable	Description	YEAR 1			YEAR 2			YEAR 3			YEAR 4			YEAR 5			Total Amount for 5 years (INR)	
		Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)		
Network Access Control																		
Mobile Device Management & Mobile Threat Management																		
Privilege Identity management																		
Any Other (Please specify)																		
Any Other (Please specify)																		
<b>Total Software Cost (C)</b>																		

  

Grand Total (A1+A2+B+C)																		

Database & peripheral software																	
		YEAR 1			YEAR 2			YEAR 3			YEAR 4			YEAR 5			
Database (license) & peripheral software Cost at DC	Description	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Total Amount for 5 years (INR)
<b>Bidders have to specify the particulars including the configurations for the following as per their SOLUTION design to meet the requirements of the RFP</b>																	
	Network Access Control																
	Mobile Device Management & Mobile Threat Management																
	Distributed Denial of Service																
	Privilege Identity management																
	Database Activity Monitoring																
	Security Information and Event Management																
	Any other (Please specify)																
	Any other (Please specify)																
	<b>Total Database &amp; peripheral software Cost (A)</b>																
Database & peripheral software (license) cost at DC	Description	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Total Amount for 5 years (INR)
	Network Access Control																
	Mobile Device Management & Mobile Threat Management																
	Distributed Denial of Service																
	Privilege Identity management																
	Database Activity Monitoring																
	Security Information and Event Management																
	Any other (Please specify)																
	Any other (Please specify)																
	<b>Total Database &amp; peripheral software cost (B)</b>																
Database & peripheral software (license) cost at Test, Development & Training	Description	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Total Amount for 5 years (INR)
	Network Access Control																
	Mobile Device Management & Mobile Threat Management																
	Distributed Denial of Service																
	Privilege Identity management																
	Database Activity Monitoring																
	Security Information and Event Management																
	Any other (Please specify)																
	Any other (Please specify)																
	<b>Total Database &amp; peripheral software cost for Test, Development &amp; Training (C)</b>																
<b>Grand Total (D = A + B + C)</b>																	

NOTE: The Hardware costing should be inclusive of CO	DESCRIPTION													Hardware DC DR																					
	Application Tier	Model	Make	Latest Release (Model)	Latest Release (Make)	Cluster type (Active-Active/Active-Passive/Failover to DR/NA)	No. of Nodes	No. of Cores/node	No. of RAM/node (GB)	Processor Qty/Node	Processor Frequency (GHz)	Processor Cache Memory/Processor (MB)	Hard Disk Quantity	Total Hard Disk Capacity (Band GB)	Operating System	NIC quantity/node	NIC Make	Total Cores	Total Memory (GB)	Other Critical Components	YEAR 1			YEAR 2			YEAR 3			YEAR 4			YEAR 5		
																					Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)
<b>Data Center Hardware (DC)</b>																																			
<b>Production Hardware (A)</b>																																			
Network Access Control																																			
Mobile Device Management & Mobile Threat Management																																			
Distributed Denial of Service																																			
Privilege Identity Management																																			
Database Activity Monitoring																																			
Security Information and Event Management																																			
Rack																																			
Any other (Please specify)																																			
Any other (Please specify)																																			
<b>Total (A)</b>																																			
<b>Test &amp; Development &amp; Training Services (B)</b>																																			
Test, Development and Training servers																																			
<b>Test &amp; Development &amp; Training Servers (B)</b>																																			
Network Access Control																																			
Mobile Device Management & Mobile Threat Management																																			
Distributed Denial of Service																																			
Privilege Identity Management																																			
Database Activity Monitoring																																			
Security Information and Event Management																																			
Rack																																			
Any other (Please specify)																																			
Any other (Please specify)																																			
<b>Total Test &amp; Development (B)</b>																																			
<b>Total DC Hardware (A+B)</b>																																			
<b>Description of DR Hardware</b>																																			
<b>Production Hardware (C)</b>																																			
Network Access Control																																			
Mobile Device Management & Mobile Threat Management																																			
Distributed Denial of Service																																			
Privilege Identity Management																																			
Database Activity Monitoring																																			
Security Information and Event Management																																			
Rack																																			
Any other (Please specify)																																			
Any other (Please specify)																																			
<b>Total DC DR Hardware (A+B+C)</b>																																			

Description	YTD 1				YTD 2				YTD 3				YTD 4				YTD 5					
	OEM Effort in Man days (a)	Rate in INR for OEM's resources (b)	Bidder Effort in Man days (c)	Rate (INR) for Bidder's Resources (d)	Total Amount (INR) e= ((a*b)+(c*d))	OEM Effort in Man days (a)	Rate in INR for OEM's resources (b)	Bidder Effort in Man days (c)	Rate (INR) for Bidder's Resources (d)	Total Amount (INR) e= ((a*b)+(c*d))	OEM Effort in Man days (a)	Rate in INR for OEM's resources (b)	Bidder Effort in Man days (c)	Rate (INR) for Bidder's Resources (d)	Total Amount (INR) e= ((a*b)+(c*d))	OEM Effort in Man days (a)	Rate in INR for OEM's resources (b)	Bidder Effort in Man days (c)	Rate (INR) for Bidder's Resources (d)	Total Amount (INR) e= ((a*b)+(c*d))	Total Amount for 5 years (INR)	
<b>Data Centre Hardware (DC)</b>																						
<b>Production Hardware (C)</b>																						
Network Access Control																						
Mobile Device Management & Mobile Threat Management																						
Distributed Denial of Service																						
Privilege Identity management																						
Database Activity Monitoring																						
Security Information and Event Management																						
Any other (Please specify)																						
Any other (Please specify)																						
<b>Total (A)</b>																						
<b>Test &amp; Development &amp; Training Services (B). Bidders have to quote separately for Test, Development and Training servers</b>																						
Network Access Control																						
Mobile Device Management & Mobile Threat Management																						
Distributed Denial of Service																						
Privilege Identity management																						
Database Activity Monitoring																						
Security Information and Event Management																						
Any other (Please specify)																						
Any other (Please specify)																						
<b>Total Test &amp; Development, &amp; Training Cost (B)</b>																						
<b>Total DC Hardware (A+B)</b>																						
<b>Description of DR Hardware</b>																						
<b>Production Hardware (C)</b>																						
Network Access Control																						
Mobile Device Management & Mobile Threat Management																						
Distributed Denial of Service																						
Privilege Identity management																						
Database Activity Monitoring																						
Security Information and Event Management																						
Any other (Please specify)																						
Any other (Please specify)																						
<b>Total (C)</b>																						
<b>Solution Deployment at Branches/Offices, if applicable (D)</b>																						
Network Access Control																						
Mobile Device Management & Mobile Threat Management																						
Distributed Denial of Service																						
Privilege Identity management																						
Database Activity Monitoring																						
Security Information and Event Management																						
Any other (Please specify)																						
Any other (Please specify)																						
<b>Total (D)</b>																						
<b>Grand Total (A+B+C+D)</b>																						

Description	YEAR 1			YEAR 2			YEAR 3			YEAR 4			YEAR 5			Total Amount for 5 years (INR)
	Base Product Cost	Rate (INR)	Total Amount (INR)	Base Product Cost	Rate (INR)	Total Amount (INR)	Base Product Cost	Rate (INR)	Total Amount (INR)	Base Product Cost	Rate (INR)	Total Amount (INR)	Base Product Cost	Rate (INR)	Total Amount (INR)	
<b>AMC,ATS &amp; others</b>																
<b>DC Production</b>																
<b>Network Access Control</b>																
AMC																
ATS																
Any Other 1 (Please specify)																
Any Other 2 (Please specify)																
<b>Total</b>																
<b>Mobile Device Management &amp; Mobile Threat Management</b>																
AMC																
ATS																
Any Other 1 (Please specify)																
Any Other 2 (Please specify)																
<b>Total</b>																
<b>Distributed Denial of Service</b>																
AMC																
ATS																
Any Other 1 (Please specify)																
Any Other 2 (Please specify)																
<b>Total</b>																
<b>Privilege Identity management</b>																
AMC																
ATS																
Any Other 1 (Please specify)																
Any Other 2 (Please specify)																
<b>Total</b>																
<b>Database Activity Monitoring</b>																
AMC																
ATS																
Any Other 1 (Please specify)																
Any Other 2 (Please specify)																
<b>Total</b>																
<b>Security Information and Event Management</b>																
AMC																
ATS																
Any Other 1 (Please specify)																
Any Other 2 (Please specify)																
<b>Total</b>																
Any Other (Please specify)																
Any Other (Please specify)																
<b>TOTAL</b>																
<b>Test &amp; Development and Training</b>																
<b>Network Access Control</b>																
AMC																
ATS																
Any Other 1 (Please specify)																
Any Other 2 (Please specify)																
<b>Total</b>																
<b>Mobile Device Management &amp; Mobile Threat Management</b>																
AMC																
ATS																
Any Other 1 (Please specify)																
Any Other 2 (Please specify)																
<b>Total</b>																
<b>Distributed Denial of Service</b>																
AMC																
ATS																
Any Other 1 (Please specify)																
Any Other 2 (Please specify)																
<b>Total</b>																
<b>Privilege Identity management</b>																
AMC																
ATS																
Any Other 1 (Please specify)																
Any Other 2 (Please specify)																
<b>Total</b>																



Description	YEAR 1			YEAR 2			YEAR 3			YEAR 4			YEAR 5			Total Amount for 5 years (INR)
	Base Product Cost	Rate (INR)	Total Amount (INR)	Base Product Cost	Rate (INR)	Total Amount (INR)	Base Product Cost	Rate (INR)	Total Amount (INR)	Base Product Cost	Rate (INR)	Total Amount (INR)	Base Product Cost	Rate (INR)	Total Amount (INR)	
<b>Database Activity Monitoring</b>																
AMC																
ATS																
Any Other 1 (Please specify)																
Any Other 2 (Please specify)																
<b>Total</b>																
<b>Security Information and Event Management</b>																
AMC																
ATS																
Any Other 1 (Please specify)																
Any Other 2 (Please specify)																
<b>Total</b>																
Any Other (Please specify)																
Any Other (Please specify)																
Any Other (Please specify)																
Any Other (Please specify)																
<b>TOTAL</b>																
<b>DR Production</b>																
<b>Network Access Control</b>																
AMC																
ATS																
Any Other 1 (Please specify)																
Any Other 2 (Please specify)																
<b>Total</b>																
<b>Mobile Device Management &amp; Mobile Threat Management</b>																
AMC																
ATS																
Any Other 1 (Please specify)																
Any Other 2 (Please specify)																
<b>Total</b>																
<b>Distributed Denial of Service</b>																
AMC																
ATS																
Any Other 1 (Please specify)																
Any Other 2 (Please specify)																
<b>Total</b>																
<b>Privilege Identity management</b>																
AMC																
ATS																
Any Other 1 (Please specify)																
Any Other 2 (Please specify)																
<b>Total</b>																
<b>Database Activity Monitoring</b>																
AMC																
ATS																
Any Other 1 (Please specify)																
Any Other 2 (Please specify)																
<b>Total</b>																
<b>Security Information and Event Management</b>																
AMC																
ATS																
Any Other 1 (Please specify)																
Any Other 2 (Please specify)																
<b>Total</b>																
Any Other (Please specify)																
Any Other (Please specify)																
<b>TOTAL</b>																
<b>Grand Total</b>																

PM Milestones																						
Description	YEAR 1				YEAR 2				YEAR 3				YEAR 4				YEAR 5					
	No. of Resource per shift (A)	No. of Shifts (B)	Rate per resource per shift (INR) (C)	Total Amount (INR) (D=A*B*C)	No. of Resource per shift (A)	No. of Shifts (B)	Rate per resource per shift (INR) (C)	Total Amount (INR) (D=A*B*C)	No. of Resource per shift (A)	No. of Shifts (B)	Rate per resource per shift (INR) (C)	Total Amount (INR) (D=A*B*C)	No. of Resource per shift (A)	No. of Shifts (B)	Rate per resource per shift (INR) (C)	Total Amount (INR) (D=A*B*C)	No. of Resource per shift (A)	No. of Shifts (B)	Rate per resource per shift (INR) (C)	Total Amount (INR) (D=A*B*C)	Total Amount for 5 years (INR)	
<b>Bidder Resources (A)</b>																						
Product Manager																						
Support Engineers																						
Any Other (Please specify)																						
Any Other (Please specify)																						
<b>TOTAL (A)</b>																						
Description	YEAR 1				YEAR 2				YEAR 3				YEAR 4				YEAR 5					
	City of Review	Rate of DEM's for Half Yearly Review (INR)	Rate of DEM's for Half Yearly Review (INR)	Total Amount (INR)	City of Review	Rate of DEM's for Half Yearly Review (INR)	Rate of DEM's for Half Yearly Review (INR)	Total Amount (INR)	City of Review	Rate of DEM's for Half Yearly Review (INR)	Rate of DEM's for Half Yearly Review (INR)	Total Amount (INR)	City of Review	Rate of DEM's for Half Yearly Review (INR)	Rate of DEM's for Half Yearly Review (INR)	Total Amount (INR)	City of Review	Rate of DEM's for Half Yearly Review (INR)	Rate of DEM's for Half Yearly Review (INR)	Total Amount (INR)	Total Amount for 5 years (INR)	
<b>DEM Efforts (B)</b>																						
Network Access Control	2				2				2				2				2				2	
Mobile Device Management & Mobile Threat Management	2				2				2				2				2				2	
Distributed Denial of Service	2				2				2				2				2				2	
Penetration Testing Management	2				2				2				2				2				2	
Log-based Activity Monitoring	2				2				2				2				2				2	
Security Information and Event Management	2				2				2				2				2				2	
Any Other (Please specify)																						
Any Other (Please specify)																						
<b>TOTAL (B)</b>																						
Description	YEAR 1				YEAR 2				YEAR 3				YEAR 4				YEAR 5					
	DEM Effort in Man days	Rate in INR for DEM's resources	Rate in INR for DEM's resources	Total Amount (INR)	DEM Effort in Man days	Rate in INR for DEM's resources	Rate in INR for DEM's resources	Total Amount (INR)	DEM Effort in Man days	Rate in INR for DEM's resources	Rate in INR for DEM's resources	Total Amount (INR)	DEM Effort in Man days	Rate in INR for DEM's resources	Rate in INR for DEM's resources	Total Amount (INR)	DEM Effort in Man days	Rate in INR for DEM's resources	Rate in INR for DEM's resources	Total Amount (INR)	Total Amount for 5 years (INR)	
<b>DEM Efforts (C)</b>																						
Active Directory																						
Any Other (Please specify)																						
Any Other (Please specify)																						
<b>TOTAL (C)</b>																						
<b>Client Total (A+B+C)</b>																						

Note: The Shifts & Resources Mentioned in the RFP is the minimum requirement, bidder is required to right size the resources deployment in order to meet the project timelines, SLA and Scope of the RFP

Appendix 2: Bill of Material

Training

S.No.	Item	Training Duration (days)	Location	Batches	Number of trainees per batch	Rate per batch (INR)	Total Amount (INR)
1	Training			2	10		
	<b>Grand Total</b>						

VAPT																		
S.No.	Item	Description	Year 1			Year 2			Year 3			Year 4			Year 5			Total Amount for Five Years (INR)
			Quantity	Rate of Half Yearly Services	Total Amount	Quantity	Rate of Half Yearly Services	Total Amount	Quantity	Rate of Half Yearly Services	Total Amount	Quantity	Rate of Half Yearly Services	Total Amount	Quantity	Rate of Half Yearly Services	Total Amount	
1	VAPT-Half Yearly Services		2			2			2			2			2			
	<b>Grand Total</b>																	