

Summary

| Sl.no | Description   | Year 1     | Year 2     | Year 3     | Year 4     | Year 5     | Total Amount |
|-------|---|------------|------------|------------|------------|------------|--------------|
|       | Hardware Cost   |            |            |            |            |            |              |
| 1     | Hardware, OS & DB (Including all Taxes)                         | xxx        |            |            |            |            | xxx          |
| 2     | ATS & AMC Cost for Hardware , OS &DB (Excluding of all taxes)   |            |            |            | xxx        | xxx        | xxx          |
|       | Software Cost   |            |            |            |            |            |              |
| 3     | Software Cost (Including all Taxes)                             | xxx        | xxx        | xxx        | xxx        | xxx        | xxx          |
| 4     | ATS Cost (Excluding all taxes)                                  | xxx        | xxx        | xxx        | xxx        | xxx        | xxx          |
|       | FM, Implementation & Training                                   |            |            |            |            |            |              |
| 5     | Total cost of Facility management for DLP (Excluding all taxes) | xxx        | xxx        | xxx        | xxx        | xxx        | xxx          |
| 6     | Total cost of Implementation (DLP) (Excluding all taxes)        |            |            |            |            |            | xxx          |
| 7     | Total cost Training (DLP) Excluding all Taxes)                  |            |            |            |            |            | xxx          |
| 8     | Additional Cost for Security Solution (Excluding all taxes)     |            |            |            |            |            | xxx          |
|       | Any Additional components if any please specify                 | xxx        | xxx        | xxx        | xxx        | xxx        | xxx          |
|       | <b>Total -(Total cost of ownership)</b>                         | <b>xxx</b> | <b>xxx</b> | <b>xxx</b> | <b>xxx</b> | <b>xxx</b> | <b>xxx</b>   |

- Note:**
1. All the costs mentioned in all costing sheets need to flow correctly on to this Summary sheet
  2. Vendor to make sure that the arithmetic computation and the value flow between the sheets are correct. OICL will not be responsible for any computation error by the vendor.
  - 3 All the cost should be in Indian Rupees

Hardware Cost

| S.no       | Function   | Make & Model | Description<br>(Product configuration detail) | For first 3 years |             |               | Year 4 & 5 |                     | Tax Type | Tax Percentage | Tax Amount for 5 years | Total for 5 Years in INR |
|------------|--|--------------|---|-------------------|-------------|---------------|------------|---------------------|----------|----------------|------------------------|--------------------------|
|            |  |              |   | Quantity          | Rate in INR | Amount in INR | AMC %      | AMC Cost for Year 4 |          |                |                        |                          |
|            | <b>Product/ service description</b>                                    |              |   |                   |             |               |            |                     |          |                |                        |                          |
| <b>1</b>   | <b>Hardware, OS &amp; DB</b>   |              |   |                   |             |               |            |                     |          |                |                        |                          |
| <b>1.a</b> | <b>Network DLP</b>   |              |   |                   |             |               |            |                     |          |                |                        |                          |
| <b>A</b>   | Data Loss Prevention – DC Server                                       |              |   |                   | xxx         | xxx           |            |                     |          | xxx            | xxx                    |                          |
| <b>B</b>   | Data Loss Prevention – DR Server                                       |              |   |                   | xxx         | xxx           |            |                     |          | xxx            | xxx                    |                          |
| <b>C</b>   | License Cost Data Loss Prevention DC– DB                               |              |   |                   | xxx         | xxx           |            |                     |          | xxx            | xxx                    |                          |
| <b>D</b>   | License Cost Data Loss Prevention DR- DB                               |              |   |                   | xxx         | xxx           |            |                     |          | xxx            | xxx                    |                          |
| <b>E</b>   | License Cost Data Loss Prevention DC– OS                               |              |   |                   | xxx         | xxx           |            |                     |          | xxx            | xxx                    |                          |
| <b>F</b>   | License Cost Data Loss Prevention DR- OS                               |              |   |                   | xxx         | xxx           |            |                     |          | xxx            | xxx                    |                          |
| <b>G</b>   | Any other please specify   |              |   |                   | xxx         | xxx           |            |                     |          | xxx            | xxx                    |                          |
|            | <b>Sub Total -1.a = A+B+C+D+E+F+G</b>                                  |              |   |                   | xxx         | xxx           |            |                     |          | xxx            | xxx                    |                          |
| <b>1.b</b> | <b>End-point DLP</b>   |              |   |                   |             |               |            |                     |          |                |                        |                          |
| <b>A</b>   | Data Loss Prevention – DC Server                                       |              |   |                   | xxx         | xxx           |            |                     |          | xxx            | xxx                    |                          |
| <b>B</b>   | Data Loss Prevention – DR Server                                       |              |   |                   | xxx         | xxx           |            |                     |          | xxx            | xxx                    |                          |
| <b>C</b>   | License Cost Data Loss Prevention DC– DB                               |              |   |                   | xxx         | xxx           |            |                     |          | xxx            | xxx                    |                          |
| <b>D</b>   | License Cost Data Loss Prevention DR- DB                               |              |   |                   | xxx         | xxx           |            |                     |          | xxx            | xxx                    |                          |
| <b>E</b>   | License Cost Data Loss Prevention DC– OS                               |              |   |                   | xxx         | xxx           |            |                     |          | xxx            | xxx                    |                          |
| <b>F</b>   | License Cost Data Loss Prevention DR- OS                               |              |   |                   | xxx         | xxx           |            |                     |          | xxx            | xxx                    |                          |
| <b>G</b>   | Any other please specify   |              |   |                   | xxx         | xxx           |            |                     |          | xxx            | xxx                    |                          |
|            | <b>Sub Total -1.b = A+B+C+D+E+F+G</b>                                  |              |   |                   | xxx         | xxx           |            |                     |          | xxx            | xxx                    |                          |
|            | <b>Total of Sub Total -1= (Sub Total -1.a) + (Sub Total -1.b)</b>      |              |   |                   | xxx         | xxx           |            |                     |          | xxx            | xxx                    |                          |
| <b>2</b>   | <b>ATS &amp; AMC Cost for Hardware , OS &amp;DB</b>                    |              |   |                   |             |               |            |                     |          |                |                        |                          |
| <b>2.a</b> | <b>Network DLP</b>   |              |   |                   |             |               |            |                     |          |                |                        |                          |
| <b>A</b>   | AMC- Data Loss Prevention – DC Server                                  |              |   |                   |             |               | xxx        | xxx                 |          |                | xxx                    |                          |
| <b>B</b>   | AMC- Data Loss Prevention – DR Server                                  |              |   |                   |             |               | xxx        | xxx                 |          |                | xxx                    |                          |
| <b>C</b>   | ATS- Cost Data Loss Prevention DC– DB                                  |              |   |                   |             |               | xxx        | xxx                 |          |                | xxx                    |                          |
| <b>D</b>   | ATS- Cost Data Loss Prevention DR- DB                                  |              |   |                   |             |               | xxx        | xxx                 |          |                | xxx                    |                          |
| <b>E</b>   | ATS- Cost Data Loss Prevention DC– OS                                  |              |   |                   |             |               | xxx        | xxx                 |          |                | xxx                    |                          |
| <b>F</b>   | ATS- Cost Data Loss Prevention DR- OS                                  |              |   |                   |             |               | xxx        | xxx                 |          |                | xxx                    |                          |
| <b>G</b>   | Any other please specify   |              |   |                   |             |               | xxx        | xxx                 |          |                | xxx                    |                          |
|            | <b>Sub Total -2.a = A+B+C+D+E+F+G</b>                                  |              |   |                   |             |               | xxx        | xxx                 |          |                | xxx                    |                          |
| <b>2.b</b> | <b>End-point DLP</b>   |              |   |                   |             |               |            |                     |          |                |                        |                          |
| <b>A</b>   | AMC- Data Loss Prevention – DC Server                                  |              |   |                   |             |               | xxx        | xxx                 |          |                | xxx                    |                          |
| <b>B</b>   | AMC- Data Loss Prevention – DR Server                                  |              |   |                   |             |               | xxx        | xxx                 |          |                | xxx                    |                          |
| <b>D</b>   | ATS- Cost Data Loss Prevention DC– DB                                  |              |   |                   |             |               | xxx        | xxx                 |          |                | xxx                    |                          |
| <b>E</b>   | ATS- Cost Data Loss Prevention DR- DB                                  |              |   |                   |             |               | xxx        | xxx                 |          |                | xxx                    |                          |
| <b>G</b>   | ATS- Cost Data Loss Prevention DC– OS                                  |              |   |                   |             |               | xxx        | xxx                 |          |                | xxx                    |                          |
| <b>H</b>   | ATS- Cost Data Loss Prevention DR- OS                                  |              |   |                   |             |               | xxx        | xxx                 |          |                | xxx                    |                          |
| <b>G</b>   | Any other please specify   |              |   |                   |             |               | xxx        | xxx                 |          |                | xxx                    |                          |
|            | <b>Sub Total -2.b = A+B+C+D+E+F+G</b>                                  |              |   |                   |             |               | xxx        | xxx                 |          |                | xxx                    |                          |
|            | <b>Total of Sub Total -2= (Sub Total -2.a) + (Sub Total -2.b)</b>      |              |   |                   |             |               | xxx        | xxx                 |          |                | xxx                    |                          |
|            | <b>Total Hardware,OS and DB Cost = (Sub Total -1) + (Sub Total -2)</b> |              |   |                   | xxx         | xxx           | xxx        | xxx                 |          | xxx            | xxx                    |                          |

**Note:** Hardware  
All the hardware products , OS and DB cost must carry three years warranty

**AMC & ATS**

1. All the proposed products should come with 3 years warranty. Post expiry of warranty the Vendor should provide the comprehensive AMC & ATS cost for subsequent 2 years.
2. All the formulas & arithmetical calculations will be Vendor's responsibility.

| S.no                                | Function   | Make & Model | Description<br>(Product configuration detail) | Year 1   |                 |               | Year 2   |             |               | Year 3   |             |               | Year 4   |             |               | Year 5   |             |               | Tax Type | Tax Percentage | Tax Amount for 5 years | Total for 5 Years in INR |
|-------------------------------------|--|--------------|---|----------|-----------------|---------------|----------|-------------|---------------|----------|-------------|---------------|----------|-------------|---------------|----------|-------------|---------------|----------|----------------|------------------------|--------------------------|
|                                     |  |              |   | Quantity | Rate in INR     | Amount in INR | Quantity | Rate in INR | Amount in INR | Quantity | Rate in INR | Amount in INR | Quantity | Rate in INR | Amount in INR | Quantity | Rate in INR | Amount in INR |          |                |                        |                          |
| <b>Product/ service description</b> |  |              |   |          |                 |               |          |             |               |          |             |               |          |             |               |          |             |               |          |                |                        |                          |
| <b>3</b>                            | <b>Software Cost</b>   |              |   |          |                 |               |          |             |               |          |             |               |          |             |               |          |             |               |          |                |                        |                          |
| <b>3.a</b>                          | <b>Network DLP</b>   |              |   |          |                 |               |          |             |               |          |             |               |          |             |               |          |             |               |          |                |                        |                          |
| <b>A</b>                            | Data Loss Prevention License Cost - DC                           |              |   |          | xxx             | xxx           |          |             |               |          |             |               |          |             |               |          |             |               |          |                | xxx                    |                          |
| <b>B</b>                            | Data Loss Prevention License Cost - DR                           |              |   |          | xxx             | xxx           |          |             |               |          |             |               |          |             |               |          |             |               |          |                | xxx                    |                          |
| <b>C</b>                            | Any other please specify   |              |   |          | xxx             | xxx           |          |             |               |          |             |               |          |             |               |          |             |               |          |                | xxx                    |                          |
|                                     | <b>Sub Total -3.a = A+B+C</b>                                    |              |   |          | xxx             | xxx           |          |             |               |          |             |               |          |             |               |          |             |               |          |                | xxx                    |                          |
| <b>3.b</b>                          | <b>End-point DLP</b>   |              |   |          |                 |               |          |             |               |          |             |               |          |             |               |          |             |               |          |                |                        |                          |
| <b>A</b>                            | Data Loss Prevention License Cost - DC                           |              |   |          | 14000 Endpoints | xxx           | xxx      |             |               |          |             |               |          |             |               |          |             |               |          |                | xxx                    |                          |
| <b>B</b>                            | Data Loss Prevention License Cost - DR                           |              |   |          | 14000 Endpoints | xxx           | xxx      |             |               |          |             |               |          |             |               |          |             |               |          |                | xxx                    |                          |
| <b>C</b>                            | Any other please specify   |              |   |          | xxx             | xxx           |          |             |               |          |             |               |          |             |               |          |             |               |          |                | xxx                    |                          |
|                                     | <b>Sub Total -3.b = A+B+C</b>                                    |              |   |          | xxx             | xxx           |          |             |               |          |             |               |          |             |               |          |             |               |          |                | xxx                    |                          |
|                                     | <b>Total of Sub Total -3= (Sub Total -3a) + (Sub Total -3.b)</b> |              |   |          | xxx             | xxx           |          |             |               |          |             |               |          |             |               |          |             |               |          |                | xxx                    |                          |
| <b>4</b>                            | <b>ATS Cost</b>  |              |   |          |                 |               |          |             |               |          |             |               |          |             |               |          |             |               |          |                |                        |                          |
| <b>4.a</b>                          | <b>Network DLP</b>   |              |   |          |                 |               |          |             |               |          |             |               |          |             |               |          |             |               |          |                |                        |                          |
| <b>A</b>                            | Data Loss Prevention ATS Cost - DC                               |              |   |          |                 |               |          | xxx         | xxx           |          | xxx         | xxx           |          | xxx         | xxx           |          | xxx         | xxx           |          |                |                        | xxx                      |
| <b>B</b>                            | Data Loss Prevention ATS Cost - DR                               |              |   |          |                 |               |          | xxx         | xxx           |          | xxx         | xxx           |          | xxx         | xxx           |          | xxx         | xxx           |          |                |                        | xxx                      |
| <b>C</b>                            | Any other please specify   |              |   |          |                 | xxx           | xxx      | xxx         | xxx           |          | xxx         | xxx           |          | xxx         | xxx           |          | xxx         | xxx           |          |                |                        | xxx                      |
|                                     | <b>Sub Total -4.a = A+B+C</b>                                    |              |   |          |                 | xxx           | xxx      | xxx         | xxx           |          | xxx         | xxx           |          | xxx         | xxx           |          | xxx         | xxx           |          |                |                        | xxx                      |
| <b>4.b</b>                          | <b>End-point DLP</b>   |              |   |          |                 |               |          |             |               |          |             |               |          |             |               |          |             |               |          |                |                        |                          |
| <b>A</b>                            | Data Loss Prevention ATS Cost - DC                               |              |   |          |                 |               |          | xxx         | xxx           |          | xxx         | xxx           |          | xxx         | xxx           |          | xxx         | xxx           |          |                |                        | xxx                      |
| <b>B</b>                            | Data Loss Prevention ATS Cost - DR                               |              |   |          |                 |               |          | xxx         | xxx           |          | xxx         | xxx           |          | xxx         | xxx           |          | xxx         | xxx           |          |                |                        | xxx                      |
| <b>C</b>                            | Any other please specify   |              |   |          |                 | xxx           | xxx      | xxx         | xxx           |          | xxx         | xxx           |          | xxx         | xxx           |          | xxx         | xxx           |          |                |                        | xxx                      |
|                                     | <b>Sub Total -4.b = A+B+C</b>                                    |              |   |          |                 | xxx           | xxx      | xxx         | xxx           |          | xxx         | xxx           |          | xxx         | xxx           |          | xxx         | xxx           |          |                |                        | xxx                      |
|                                     | <b>Total of Sub Total -4= (Sub Total -4a) + (Sub Total -4.b)</b> |              |   |          |                 | xxx           | xxx      | xxx         | xxx           |          | xxx         | xxx           |          | xxx         | xxx           |          | xxx         | xxx           |          |                |                        | xxx                      |
|                                     | <b>Total Software Cost = ((Sub Total -3) + (Sub Total -4))</b>   |              |   |          |                 | xxx           | xxx      | xxx         | xxx           |          | xxx         | xxx           |          | xxx         | xxx           |          | xxx         | xxx           |          |                |                        | xxx                      |

**ATS**  
 1. The software should have one year onsite & comprehensive warranty and the ATS will commence from year 2 onwards.  
 2. All the formulas & arithmetical calculations will be Vendor's responsibility.

| 5   | Facility Management DLP                     | Shift (Bidder is required to mention the shifts to meet the service levels) | No. of Resources     | Year 1                      |                 | Year 2           |            | Year 3          |                  | Year 4     |                 | Year 5           |            | Tax Type | Tax Percentage | Tax Amount for 5 years | Total for 5 Years in INR |                 |
|---|---|---|----------------------|-----------------------------|-----------------|------------------|------------|-----------------|------------------|------------|-----------------|------------------|------------|----------|----------------|------------------------|--------------------------|-----------------|
|   |   |   |                      | Rate (INR)                  | Total Amt (INR) | No. of Resources | Rate (INR) | Total Amt (INR) | No. of Resources | Rate (INR) | Total Amt (INR) | No. of Resources | Rate (INR) |          |                |                        |                          | Total Amt (INR) |
| A   | Facility Management Cost for DLP            |   |                      | xxx                         | xxx             |                  | xxx        | xxx             |                  | xxx        | xxx             |                  | xxx        | xxx      |                |                        | xxx                      |                 |
| B   | Any other                                   |   |                      | xxx                         | xxx             |                  | xxx        | xxx             |                  | xxx        | xxx             |                  | xxx        | xxx      |                |                        | xxx                      |                 |
| <b>Sub-Total -5 = A</b>   |   |   |                      | xxx                         | xxx             |                  | xxx        | xxx             |                  | xxx        | xxx             |                  | xxx        | xxx      |                |                        | xxx                      |                 |
| <b>Implementation Cost</b>  |   |   |                      |                             |                 |                  |            |                 |                  |            |                 |                  |            |          |                |                        |                          |                 |
| 6   | Security Solution Implementation            | Man Days Effort (A)   | Per Man Day Cost (B) | Total cost = ( A*B)         |                 |                  |            |                 |                  |            |                 |                  |            |          |                |                        | Total Cost               |                 |
| A   | Data Loss Prevention Implementation Cost    |   | xxx                  | xxx                         |                 |                  |            |                 |                  |            |                 |                  |            |          |                |                        | xxx                      |                 |
| B   | Any other , please specify                  |   | xxx                  | xxx                         |                 |                  |            |                 |                  |            |                 |                  |            |          |                |                        | xxx                      |                 |
| <b>Sub-Total -6 = A + B</b>   |   |   |                      | xxx                         | xxx             |                  |            |                 |                  |            |                 |                  |            |          |                |                        |                          | xxx             |
| 7   | Training DLP                                | Description   | Qty                  | Total Cost (per batch cost) |                 |                  |            |                 |                  |            |                 |                  |            |          |                |                        | Total Cost               |                 |
| A   | Training DLP                                | Batch of 10 people  | 1                    | xxx                         |                 |                  |            |                 |                  |            |                 |                  |            |          |                |                        | xxx                      |                 |
| B   | any other , please specify                  |   |                      |                             |                 |                  |            |                 |                  |            |                 |                  |            |          |                |                        | xxx                      |                 |
| <b>Sub-Total -7 = A+ B</b>  |   |   |                      |                             |                 |                  |            |                 |                  |            |                 |                  |            |          |                |                        |                          | xxx             |
| 8   | Additional Cost for Security Solution       | Description   | Qty                  | Total Cost (per batch cost) |                 |                  |            |                 |                  |            |                 |                  |            |          |                |                        | Total Cost               |                 |
| A   | OEM Professional Services Cost DLP Solution | Per Man Day   | 100                  | xxx                         |                 |                  |            |                 |                  |            |                 |                  |            |          |                |                        | xxx                      |                 |
| B   | AD OEM resource cost                        | Hours   | 10                   | xxx                         |                 |                  |            |                 |                  |            |                 |                  |            |          |                |                        | xxx                      |                 |
| C   | any other , please specify                  |   |                      |                             |                 |                  |            |                 |                  |            |                 |                  |            |          |                |                        | xxx                      |                 |
| <b>Sub-Total -9 = A+ B+C</b>  |   |   |                      |                             |                 |                  |            |                 |                  |            |                 |                  |            |          |                |                        |                          | xxx             |
| <b>Total of FM, Additional Training &amp; Implementation - 9 = (Sub Total -5) + (Sub Total -6) + (Sub Total -7) +(Sub Total -8)</b> |   |   |                      |                             |                 |                  |            |                 |                  |            |                 |                  |            |          |                |                        |                          | xxx             |

**Note:** Installation  
 1. The installation cost should include all the costs -- installation, configurations, people deployed cost, traveling,stay expense, any standby equipments required to minimize the downtime and any other expense that would be required to meet the implementation  
 3. All the formulas & arithmathical calculations will be Vendor's responsibility.