

FORM NL-6-COMMISSION SCHEDULE
COMMISSION (INDIAN & FOREIGN)

FIRE

Particulars	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2017	Upto 12 months ending 31.03.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	246072	957487	230458	867015
Add: Re-insurance Accepted	54631	309085	50343	303527
Less: Commission on Re-	-27014	305867	84089	483586
Net Commission	327717	960705	196712	686956

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE CARGO

Particulars	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2017	Upto 12 months ending 31.03.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	72989	264932	69495	288671
Add: Re-insurance Accepted	1097	4760	507	1880
Less: Commission on Re-	9996	40974	7282	31247
Net Commission	64090	228718	62720	259304

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE HULL

Particulars	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2017	Upto 12 months ending 31.03.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	5637	25593	7134	29109
Add: Re-insurance Accepted	670	6190	1500	14723
Less: Commission on Re-	14577	45359	3938	56787
Net Commission	-8270	-13576	4696	-12955

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE TOTAL

Particulars	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2017	Upto 12 months ending 31.03.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	78626	290525	76629	317780
Add: Re-insurance Accepted	1767	10950	2007	16603
Less: Commission on Re-	24573	86333	11220	88034
Net Commission	55820	215142	67416	246349

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR OD

Particulars	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2017	Upto 12 months ending 31.03.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	882411	2467319	437384	1556227
Add: Re-insurance Accepted	2192	2352	786	862
Less: Commission on Re-	37431	143319	170488	190456
Net Commission	847172	2326352	267682	1366633

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP NON POOL

Particulars	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2017	Upto 12 months ending 31.03.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	129932	238026	11032	124006
Add: Re-insurance Accepted	27	41	0	-608
Less: Commission on Re-	21219	70311	0	0
Net Commission	108740	167756	11032	123398

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP POOL

Particulars	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2017	Upto 12 months ending 31.03.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				

Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP D.R.Pool

Particulars	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2017	Upto 12 months ending 31.03.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TOTAL

Particulars	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2017	Upto 12 months ending 31.03.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1012343	2705345	448416	1680233
Add: Re-insurance Accepted	2219	2393	786	254
Less: Commission on Re-	58650	213630	170488	190456
Net Commission	955912	2494108	278714	1490031

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

ENGINEERING

Particulars	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2017	Upto 12 months ending 31.03.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	55723	173352	50593	156615
Add: Re-insurance Accepted	18401	94437	12747	70847
Less: Commission on Re-	-1705	68081	105690	234349
Net Commission	75829	199708	-42350	-6887

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

AVIATION

Particulars	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2017	Upto 12 months ending 31.03.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	2900	11448	1787	10279
Add: Re-insurance Accepted	15817	35194	6971	35689
Less: Commission on Re-	-2706	24553	-121218	21766
Net Commission	21423	22089	129976	24202

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

WORKMEN'S COMPENSATION

Particulars	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2017	Upto 12 months ending 31.03.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	24335	94725	16558	76220
Add: Re-insurance Accepted	0	11	2	17
Less: Commission on Re-	1133	4406	4903	5369
Net Commission	23202	90330	11657	70868

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

PERSONAL ACCIDENT

Particulars	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2017	Upto 12 months ending 31.03.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	33655	118783	36334	170576
Add: Re-insurance Accepted	19	340	281	6393
Less: Commission on Re-	56398	83710	76727	216509
Net Commission	-22724	35413	-40112	-39540

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

HEALTH

Particulars	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2017	Upto 12 months ending 31.03.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	871202	2533315	713681	2089583
Add: Re-insurance Accepted	0	194	0	0
Less: Commission on Re-	67695	252905	166067	166067
Net Commission	803507	2280604	547614	1923516

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

LIABILITY

Particulars	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2017	Upto 12 months ending 31.03.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	22163	71993	24036	86305
Add: Re-insurance Accepted	59	233	30	101
Less: Commission on Re-	1738	5744	5514	5934
Net Commission	20484	66482	18552	80472

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS OTHERS

Particulars	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2017	Upto 12 months ending 31.03.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	141390	529182	144544	520210
Add: Re-insurance Accepted	75474	177701	128376	187029
Less: Commission on Re-	578261	699446	-187143	180658
Net Commission	-361397	7437	460063	526581

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS TOTAL

Particulars	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2017	Upto 12 months ending 31.03.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				

Direct	2163711	6238143	1435949	4790021
Add: Re-insurance Accepted	111989	310503	149193	300330
Less: Commission on Re-	759464	1352475	221028	1021108
Net Commission	1516236	5196171	1364114	4069243

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

TOTAL (ALL CLASSES)

Particulars	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2017	Upto 12 months ending 31.03.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	2488409	7486155	1743036	5974816
Add: Re-insurance Accepted	168387	630538	201543	620460
Less: Commission on Re-	757023	1744675	316337	1592728
Net Commission	1899773	6372018	1628242	5002548

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

Break-up of the expenses (Gross- only) incurred to procure business to be furnished as per details indicated below:

Particulars	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2017	Upto 12 months ending 31.03.2017
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Agents	1610266	5458086	1269217	4569784
Brokers	654661	1737585	473819	1405032
Corporate Agency	28810	28810	0	0
Referral	194673	261675	0	0
Others (Please specify)	0	0	0	0
Total	2488410	7486156	1743036	5974816

Segmentwise break-up of the expenses (Gross- only) incurred to procure business for and upto the quarter ending 31.03.2018

(in '000)

PARTICULARS	Fire		M. Cargo		M. Hull	
	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018
Agents	171211	730363	46309	179063	2243	5683
Brokers	70465	222728	26673	85861	3394	19910
Corporate Agents	4397	4397	8	8	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	246073	957488	72982	264924	5637	25593

PARTICULARS	Motor OD		Motor TP (Non Pool)		Motor TP (Pool & D.R.Pool)	
	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018
Agents	465339	1667474	119601	226293	0	0
Brokers	222399	538170	10332	11734	0	0
Corporate Agents	0	0	0	0	0	0
Referral arrangements	194673	261675	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	882411	2467319	129933	238027	0	0

PARTICULARS	Engineering		Aviation		W.C.	
	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018
Agents	32048	93059	153	316	22871	87658
Brokers	23675	80293	2747	11132	1463	7067
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	55723	173352	2900	11448	24334	94725

PARTICULARS	Liability		Health		P.A.	
	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018
Agents	15378	55877	621620	1951960	26413	94220
Brokers	6785	16116	249580	581354	7242	24563
Corporate Agents	0	0	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	22163	71993	871200	2533314	33655	118783

PARTICULARS	Other Miscellaneous	Total Miscellaneous	Total All Classes
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	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018	For the quarter ending 31.03.2018	Upto 12 months ending 31.03.2018
Agents	87080	366120	1390503	4542977	1610266	5458086
Brokers	29906	138656	554129	1409085	654661	1737585
Corporate Agents	24405	24405	24405	24405	28810	28810
Referral arrangements	0	0	194673	261675	194673	261675
Others, if any	0	0	0	0	0	0
Total Rs.	141391	529181	2163710	6238142	2488410	7486156