

FORM NL-6-COMMISSION SCHEDULE
COMMISSION (INDIAN & FOREIGN)

FIRE

Particulars	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2011	Upto the quarter ending 30.09.2011
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	175524	349227	148521	300852
Add: Re-insurance Accepted	58098	113429	35413	90744
Less: Commission on Re-	133283	355288	80789	302794
Net Commission	100339	107368	81773	88802

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE CARGO

Particulars	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2011	Upto the quarter ending 30.09.2011
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	80708	189119	90151	177528
Add: Re-insurance Accepted	-5912	862	-6037	737
Less: Commission on Re-	-3299	21639	-2188	22750
Net Commission	78095	168342	65269	155516

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE HULL

Particulars	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2011	Upto the quarter ending 30.09.2011
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	7917	11975	7677	13509
Add: Re-insurance Accepted	16313	24085	18327	26099
Less: Commission on Re-	20433	58412	-23712	14267
Net Commission	3797	-22352	51491	25342

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE TOTAL

Particulars	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2011	Upto the quarter ending 30.09.2011
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	88625	201094	97829	191038
Add: Re-insurance Accepted	10401	24947	12291	26837
Less: Commission on Re-	17134	80051	-25900	37017
Net Commission	81892	145990	116760	180858

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR OD

Particulars	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2011	Upto the quarter ending 30.09.2011
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	278579	595059	249254	525244
Add: Re-insurance Accepted	142	142	4802	4802
Less: Commission on Re-	36505	78404	56984	98883
Net Commission	242216	516797	156583	431164

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP NON POOL

Particulars	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2011	Upto the quarter ending 30.09.2011
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	7672	16452	6164	13680
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-	29428	71584	-42156	0
Net Commission	-21756	-55132	47056	13680

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP POOL

Particulars	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2011	Upto the quarter ending 30.09.2011
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)

Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	22311	22311
Less: Commission on Re-	0	0	0	0
Net Commission	0	0	22311	22311

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP D.R.Pool

Particulars	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2011	Upto the quarter ending 30.09.2011
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-	0	0	0	0
Net Commission	0	0	0	0

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TOTAL

Particulars	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2011	Upto the quarter ending 30.09.2011
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	286251	611511	255418	538924
Add: Re-insurance Accepted	142	142	27113	27113
Less: Commission on Re-	65933	149988	14828	98883
Net Commission	220460	461665	225949	467154

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

ENGINEERING

Particulars	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2011	Upto the quarter ending 30.09.2011
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	50044	106491	47354	99732
Add: Re-insurance Accepted	-10188	34646	36528	81362

Less: Commission on Re-	28203	84441	40079	96317
Net Commission	11653	56696	39734	84777

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

AVIATION

Particulars	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2011	Upto the quarter ending 30.09.2011
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1008	2873	1992	3779
Add: Re-insurance Accepted	14588	26509	13674	25595
Less: Commission on Re-	26660	41581	13132	28053
Net Commission	-11064	-12199	2456	1321

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

WORKMEN'S COMPENSATION

Particulars	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2011	Upto the quarter ending 30.09.2011
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	19773	38729	19480	37432
Add: Re-insurance Accepted	0	6	-6	0
Less: Commission on Re-	2510	5630	4853	7973
Net Commission	17263	33105	13617	29459

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

PERSONAL ACCIDENT

Particulars	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2011	Upto the quarter ending 30.09.2011
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	25418	50314	38213	66765
Add: Re-insurance Accepted	796	3835	238	3277
Less: Commission on Re-	7370	12897	26650	32177
Net Commission	18844	41252	15457	37865

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

HEALTH

Particulars	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2011	Upto the quarter ending 30.09.2011
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	259874	512448	277229	484802
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-	56750	106165	66939	116354
Net Commission	203124	406283	165289	368448

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

LIABILITY

Particulars	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2011	Upto the quarter ending 30.09.2011
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	13546	26939	12879	24688
Add: Re-insurance Accepted	415	769	221	575
Less: Commission on Re-	14293	15926	2909	4542
Net Commission	-332	11782	8607	20721

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS OTHERS

Particulars	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2011	Upto the quarter ending 30.09.2011
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	114144	236920	119497	250422
Add: Re-insurance Accepted	5061	34882	-17675	12146
Less: Commission on Re-	-7360	45154	6440	58954
Net Commission	126565	226648	103531	203614

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS TOTAL

Particulars	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2011	Upto the quarter ending 30.09.2011
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	770058	1586225	772063	1506545
Add: Re-insurance Accepted	10814	100789	60091	150066
Less: Commission on Re-	194359	461782	175830	443253
Net Commission	586513	1225232	574640	1213359

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

TOTAL (ALL CLASSES)

Particulars	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2011	Upto the quarter ending 30.09.2011
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Commission paid				
Direct	1034207	2136546	1018413	1998435
Add: Re-insurance Accepted	79311	239165	107795	267647
Less: Commission on Re-	344775	897121	230719	783064
Net Commission	768743	1478590	773171	1483017

Note:

a)The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

Break-up of the expenses (Gross-Indian only) incurred to procure business to be furnished as per details indicated below:

Particulars	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2011	Upto the quarter ending 30.09.2011
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Agents	709517	1418094	695200	1360797
Brokers	181894	410938	184009	380894
Corporate Agency	1239	16856	275	1300
Referral	0	0	24947	24947
Others (Please specify)	0	0	0	0
Total	892649	1845888	904431	1767938

Segmentwise break-up of the expenses (Gross-Indian only) incurred to procure business for and upto the half year ending 30.09.2012

(in Rupees)

PARTICULARS	Fire		M. Cargo		M. Hull	
	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012
Agents	79352037	167201566	41588018	91646137	1145592	2831686

Brokers	31382846	82156478	25980794	71656891	6409969	9060407
Corporate Agents	1054153	6556813	99698	143214	73184	73184
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	111789036	255914857	67668510	163446242	7628745	11965277

PARTICULARS	Motor OD		Motor TP (Non Pool)		Motor TP (Pool)	
	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012
Agents	225860667	444737703	0	0	0	0
Brokers	12742633	21452463	0	0	0	0
Corporate Agents	-318209	223462	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	238285091	466413628	0	0	0	0

PARTICULARS	Engineering		Aviation		W.C.	
	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012
Agents	20039225	47789488	100875	152973	15707535	31958238
Brokers	20493097	47851709	906958	2720326	2043067	3825762
Corporate Agents	15025	31691	0	0	0	0
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	40547347	95672888	1007833	2873299	17750602	35784000

PARTICULARS	Liability		Health		P.A.	
	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012
Agents	33701981	41064650	202661449	395423227	-4579412	15193558
Brokers	3296100	7945557	55219774	112877882	4800571	9073847
Corporate Agents	132101	132101	1857478	3876091	-132855	24092
Referral arrangements	0	0	0	0	0	0
Others, if any	0	0	0	0	0	0
Total Rs.	37130182	49142308	259738701	512177200	88304	24291497

PARTICULARS	Other Miscellaneous		Total Miscellaneous		Total All Classes	
	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012	For the quarter ending 30.09.2012	Upto the quarter ending 30.09.2012
Agents	93938904	180095188	587431224	1156415025	709516871	1418094414
Brokers	18617984	42317040	118120184	248064586	181893793	410938362
Corporate Agents	-1541828	5795082	11712	10082519	1238747	16855730
Referral arrangements	0	0	0	0	0	0

Others, if any	0	0	0	0	0	0
Total Rs.	111015060	228207310	705563120	1414562130	892649411	1845888506

Break-up of the expenses (Gross-Indian only) incurred to procure business to be furnished as per details indicated below:

Particulars	For the quarter ending 30.09.2011	Upto the quarter ending 30.09.2011	For the quarter ending 30.09.2010	Upto the quarter ending 30.09.2010
	(Rs.'000)	(Rs.'000)	(Rs.'000)	(Rs.'000)
Agents	695200	1360797	682777	1417817
Brokers	184009	380894	182358	417082
Corporate Agency	275	1300	0	0
Referral	24947	24947	118	1069
Others (Please specify)	0	0	0	0
Total	904431	1767938	865253	1835968