

**FORM NL-6-COMMISSION SCHEDULE
COMMISSION (INDIAN & FOREIGN)**

Particulars	For the quarter ending	Up to the quarter	For the quarter ending	Up to the quarter
	31.12.2011 (Rs. '000)	ending 31.12.2011 (Rs. '000)	31.12.2010 (Rs. '000)	ending 31.12.2010 (Rs. '000)
Commission paid				
Direct	112349	413201	91196	316163
Adv: Re-insurance Accepted	82748	173492	28731	117475
Less: Commission on Re-insurance	114575	417369	27916	330710
Net Commission	80522	169324	13156	101968

Note:

a) The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE CARGO

Particulars	For the quarter ending	Up to the quarter	For the quarter ending	Up to the quarter
	31.12.2011 (Rs. '000)	ending 31.12.2011 (Rs. '000)	31.12.2010 (Rs. '000)	ending 31.12.2010 (Rs. '000)
Commission paid				
Direct	29520	271058	70765	246944
Adv: Re-insurance Accepted	1227	1364	609	136
Less: Commission on Re-insurance	12766	35516	27572	50322
Net Commission	81581	237506	44644	196968

Note:

a) The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE HULL

Particulars	For the quarter ending	Up to the quarter	For the quarter ending	Up to the quarter
	31.12.2011 (Rs. '000)	ending 31.12.2011 (Rs. '000)	31.12.2010 (Rs. '000)	ending 31.12.2010 (Rs. '000)
Commission paid				
Direct	9261	22770	8761	18905
Adv: Re-insurance Accepted	10365	36454	14423	40522
Less: Commission on Re-insurance	7777	22344	55423	69659
Net Commission	11839	37180	-35582	-10241

Note:

a) The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MARINE TOTAL

Particulars	For the quarter ending	Up to the quarter	For the quarter ending	Up to the quarter
	31.12.2011 (Rs. '000)	ending 31.12.2011 (Rs. '000)	31.12.2010 (Rs. '000)	ending 31.12.2010 (Rs. '000)
Commission paid				
Direct	102781	293828	79525	264849
Adv: Re-insurance Accepted	11582	38418	15033	41869
Less: Commission on Re-insurance	20543	57560	82974	119991
Net Commission	93320	274686	5871	186727

Note:

a) The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR OD

Particulars	For the quarter ending	Up to the quarter	For the quarter ending	Up to the quarter
	31.12.2011	ending 31.12.2011	31.12.2010	ending 31.12.2010
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Commission paid				
Direct	276598	803840	243679	740644
Add: Re-insurance Accepted	265	5067	8	4810
Less: Commission on Re-insurance	54008	152391	36379	72625
Net Commission	224853	656916	241786	672949

Note:

a) The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP NON POOL

Particulars	For the quarter ending	Up to the quarter	For the quarter ending	Up to the quarter
	31.12.2011	ending 31.12.2011	31.12.2010	ending 31.12.2010
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Commission paid				
Direct	8112	21792	7184	18474
Add: Re-insurance Accepted	0	0	0	0
Less: Commission on Re-insurance	0	0	0	0
Net Commission	8112	21792	4794	18474

Note:

a) The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TP POOL

Particulars	For the quarter ending	Up to the quarter	For the quarter ending	Up to the quarter
	31.12.2011	ending 31.12.2011	31.12.2010	ending 31.12.2010
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Commission paid				
Direct	0	0	0	0
Add: Re-insurance Accepted	12846	35157	331049	353360
Less: Commission on Re-insurance	0	0	345580	345580
Net Commission	12846	35157	-14431	7680

Note:

a) The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MOTOR TOTAL

Particulars	For the quarter ending	Up to the quarter	For the quarter ending	Up to the quarter
	31.12.2011	ending 31.12.2011	31.12.2010	ending 31.12.2010
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Commission paid				
Direct	286708	825632	250862	759117
Add: Re-insurance Accepted	13111	40224	331056	358169
Less: Commission on Re-insurance	54008	152391	310301	418164
Net Commission	245811	712965	231948	699102

Note:

a) The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

ENGINEERING

Particulars	For the quarter ending	Up to the quarter	For the quarter ending	Up to the quarter
	31.12.2011	ending 31.12.2011	31.12.2010	ending 31.12.2010
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Commission paid				
Direct	50411	150143	35828	130571
Add: Re-insurance Accepted	35858	117218	87756	169118
Less: Commission on Re-insurance	75762	172079	64351	31968
Net Commission	10505	95282	18294	207724

Note:

a) The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

AVIATION

Particulars	For the quarter ending	Up to the quarter	For the quarter ending	Up to the quarter
	31.12.2011	ending 31.12.2011	31.12.2010	ending 31.12.2010
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Commission paid				
Direct	1757	5538	2176	5722
Add: Re-insurance Accepted	8959	35454	9346	34941
Less: Commission on Re-insurance	11463	39216	-12173	14460
Net Commission	453	1774	24493	25784

Note:

a) The profit commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

WORKMEN'S COMPENSATION

Particulars	For the quarter ending	Up to the quarter	For the quarter ending	Up to the quarter
	31.12.2011	ending 31.12.2011	31.12.2010	ending 31.12.2010
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Commission paid				
Direct	19582	57014	18162	52501
Add: Re-insurance Accepted	5	5	0	0
Less: Commission on Re-insurance	3683	11656	-2534	5439
Net Commission	15904	45363	17628	47122

Note:

a) The profit commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

PERSONAL ACCIDENT

Particulars	For the quarter ending	Up to the quarter	For the quarter ending	Up to the quarter
	31.12.2011	ending 31.12.2011	31.12.2010	ending 31.12.2010
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Commission paid				
Direct	35483	102348	32089	109800
Add: Re-insurance Accepted	8502	12127	-1034	2243
Less: Commission on Re-insurance	33657	65834	-6428	25740
Net Commission	10678	48641	48518	86383

Note:

a) The profit commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

HEALTH

Particulars	For the quarter ending	Up to the quarter	For the quarter ending	Up to the quarter
	31.12.2011	ending 31.12.2011	31.12.2010	ending 31.12.2010
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Commission paid				
Direct	221589	706391	196825	639619
Add: Re-insurance Accepted	23	23	0	0
Less: Commission on Re-insurance	6778	157130	11284	127688
Net Commission	190334	549284	143541	512011

Note:

a) The profit commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

LIABILITY

Particulars	For the quarter ending	Up to the quarter	For the quarter ending	Up to the quarter
	31.12.2011	ending 31.12.2011	31.12.2010	ending 31.12.2010
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Commission paid				
Direct	10880	35078	10113	33153
Add: Re-insurance Accepted	680	1255	391	968
Less: Commission on Re-insurance	4082	8624	2154	8688
Net Commission	7478	28209	8350	27433

Note:

a) The profit commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS OTHERS

Particulars	For the quarter ending	Up to the quarter	For the quarter ending	Up to the quarter
	31.12.2011	ending 31.12.2011	31.12.2010	ending 31.12.2010
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Commission paid				
Direct	114210	364832	124552	366501
Add: Re-insurance Accepted	148396	157542	56477	68563
Less: Commission on Re-insurance	22738	81692	19716	78670
Net Commission	238868	440682	152870	356494

Note:

a) The profit commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

MISCELLANEOUS TOTAL

Particulars	For the quarter ending 31.12.2011	Up to the quarter ending 31.12.2011	For the quarter ending 31.12.2010	Up to the quarter ending 31.12.2010
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Commission paid				
Direct	74630	2247174	870007	2097255
Adv Re-insurance Accepted	213700	363848	483932	634000
Less: Commission on Re-insurance	245688	608122	255529	709182
Net Commission	708541	1921900	808704	2022063

Note:

a) The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

TOTAL (ALL CLASSES)

Particulars	For the quarter ending 31.12.2011	Up to the quarter ending 31.12.2011	For the quarter ending 31.12.2010	Up to the quarter ending 31.12.2010
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Commission paid				
Direct	955770	2954203	841328	2677237
Adv Re-insurance Accepted	308108	575758	525695	793343
Less: Commission on Re-insurance	380966	1164051	378527	1158891
Net Commission	882892	2365910	827732	2310749

Note:

a) The profit/ commission, if any, are to be combined with the Re-insurance accepted or Re-insurance ceded figures.

COMMISSION (INDIAN DIRECT)-

FIRE

PARTICULARS	For the quarter ending 31.12.2011	Up to the quarter ending 31.12.2011	For the quarter ending 31.12.2010	Up to the quarter ending 31.12.2010
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Agents	66262	213505	56607	183603
Brokers	22631	89702	17295	73753
Corporate Agents	13424	13740	2561	5178
Referral arrangements	-8987	86	1208	3745
Others, if any	0	0	0	0
Total Rs.	93200	317033	77671	266258

MARINE CARGO

PARTICULARS	For the quarter ending 31.12.2011	Up to the quarter ending 31.12.2011	For the quarter ending 31.12.2010	Up to the quarter ending 31.12.2010
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Agents	41248	127082	34359	112322
Brokers	42043	113827	47629	105851
Corporate Agents	441	441	239	150
Referral arrangements	-165	0	125	193
Others, if any	0	0	0	0
Total Rs.	83567	241350	82392	218516

MARINE HULL

PARTICULARS	For the quarter ending 31.12.2011	Up to the quarter ending 31.12.2011	For the quarter ending 31.12.2010	Up to the quarter ending 31.12.2010
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Agents	1675	5204	2051	5944
Brokers	2279	10689	3394	8568
Corporate Agents	83	83	0	-31
Referral arrangements	-17	0	-23	213
Others, if any	0	0	0	0
Total Rs.	4020	15956	5421	14759

MARINE TOTAL

PARTICULARS	For the quarter ending 31.12.2011	Up to the quarter ending 31.12.2011	For the quarter ending 31.12.2010	Up to the quarter ending 31.12.2010
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Agents	42923	132286	38450	118268
Brokers	44322	124496	51022	114419
Corporate Agents	524	524	239	181
Referral arrangements	-182	0	102	405
Others, if any	0	0	0	0
Total Rs.	87587	257306	87813	233272

MOTOR OD

PARTICULARS	For the quarter ending 31.12.2011	Up to the quarter ending 31.12.2011	For the quarter ending 31.12.2010	Up to the quarter ending 31.12.2010
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Agents	224149	627319	203529	593420
Brokers	10964	32461	9762	26253
Corporate Agents	7706	8099	4633	12452
Referral arrangements	-4476	271	1584	2918
Others, if any	0	0	0	0
Total Rs.	238343	668150	219008	635042

MOTOR TP NON POOL

PARTICULARS	For the quarter ending 31.12.2011	Up to the quarter ending 31.12.2011	For the quarter ending 31.12.2010	Up to the quarter ending 31.12.2010
	(Rs. '000)	(Rs. '000)	(Rs. '000)	(Rs. '000)
Agents	0	0	0	-2
Brokers	0	0	0	0
Corporate Agents	0	0	0	0
Referral arrangements	0	0	0	0
Others, if any	0	0	0	0
Total Rs.	0	0	0	-2

MOTOR TP POOL

PARTICULARS	For the quarter ending 31.12.2011 (Rs. 000)	Up to the quarter ending 31.12.2011 (Rs. 000)	For the quarter ending 31.12.2010 (Rs. 000)	Up to the quarter ending 31.12.2010 (Rs. 000)
Agents	0	0	0	0
Brokers	0	0	0	0
Corporate Agents	0	0	0	0
Referral arrangements	0	0	0	0
Others, if any	0	0	0	0
Total Rs.	0	0	0	0

MOTOR TOTAL

PARTICULARS	For the quarter ending 31.12.2011 (Rs. 000)	Up to the quarter ending 31.12.2011 (Rs. 000)	For the quarter ending 31.12.2010 (Rs. 000)	Up to the quarter ending 31.12.2010 (Rs. 000)
Agents	224149	627319	203529	593418
Brokers	19964	32461	9762	26263
Corporate Agents	7796	8999	4633	12462
Referral arrangements	-4476	271	1984	2916
Others, if any	0	0	0	0
Total Rs.	238343	668150	219909	635040

ENGINEERING

PARTICULARS	For the quarter ending 31.12.2011 (Rs. 000)	Up to the quarter ending 31.12.2011 (Rs. 000)	For the quarter ending 31.12.2010 (Rs. 000)	Up to the quarter ending 31.12.2010 (Rs. 000)
Agents	22503	66264	18953	62066
Brokers	23929	69494	14702	63972
Corporate Agents	316	319	270	284
Referral arrangements	-112	0	25	95
Others, if any	0	0	0	0
Total Rs.	46636	136077	34991	126417

AVIATION

PARTICULARS	For the quarter ending 31.12.2011 (Rs. 000)	Up to the quarter ending 31.12.2011 (Rs. 000)	For the quarter ending 31.12.2010 (Rs. 000)	Up to the quarter ending 31.12.2010 (Rs. 000)
Agents	211	650	387	563
Brokers	1546	4886	2205	5159
Corporate Agents	0	0	0	0
Referral arrangements	0	0	0	0
Others, if any	0	0	0	0
Total Rs.	1757	5536	2592	5722

WORKMEN COMPENSATION

PARTICULARS	For the quarter ending 31.12.2011 (Rs. 000)	Up to the quarter ending 31.12.2011 (Rs. 000)	For the quarter ending 31.12.2010 (Rs. 000)	Up to the quarter ending 31.12.2010 (Rs. 000)
Agents	14966	46718	13541	40922
Brokers	1576	4704	1396	5095
Corporate Agents	21	35	42	48
Referral arrangements	-16	0	0	2
Others, if any	0	0	0	0
Total Rs.	16547	51457	14980	46176

PERSONAL ACCIDENT

PARTICULARS	For the quarter ending 31.12.2011 (Rs. 000)	Up to the quarter ending 31.12.2011 (Rs. 000)	For the quarter ending 31.12.2010 (Rs. 000)	Up to the quarter ending 31.12.2010 (Rs. 000)
Agents	32541	87884	25802	80781
Brokers	2361	12759	6315	26162
Corporate Agents	226	226	-1283	576
Referral arrangements	-198	2	59	242
Others, if any	0	0	0	0
Total Rs.	34920	100871	30893	107799

HEALTH

PARTICULARS	For the quarter ending 31.12.2011 (Rs. 000)	Up to the quarter ending 31.12.2011 (Rs. 000)	For the quarter ending 31.12.2010 (Rs. 000)	Up to the quarter ending 31.12.2010 (Rs. 000)
Agents	195534	582487	149742	498521
Brokers	23460	119296	75665	145165
Corporate Agents	5043	5142	689	1535
Referral arrangements	-2671	1	524	1509
Others, if any	0	0	0	462
Total Rs.	221356	705915	226611	639222

LIABILITY

PARTICULARS	For the quarter ending 31.12.2011 (Rs. 000)	Up to the quarter ending 31.12.2011 (Rs. 000)	For the quarter ending 31.12.2010 (Rs. 000)	Up to the quarter ending 31.12.2010 (Rs. 000)
Agents	5801	19611	7508	17503
Brokers	3801	13022	5241	13677
Corporate Agents	37	37	264	270
Referral arrangements	-20	0	-8	37
Others, if any	0	0	0	0
Total Rs.	9619	32670	13005	31487

OTHER MISCELLANEOUS

PARTICULARS	For the quarter ending 31.12.2011 (Rs. 000)	Up to the quarter ending 31.12.2011 (Rs. 000)	For the quarter ending 31.12.2010 (Rs. 000)	Up to the quarter ending 31.12.2010 (Rs. 000)
Agents	81435	270398	114952	263671
Brokers	22720	68254	48584	86755
Corporate Agents	12736	13211	1503	3746
Referral arrangements	-7284	642	1473	4282
Others, if any	0	0	-20	-512
Total Rs.	109607	352505	166492	357942

TOTAL MISCELLANEOUS

PARTICULARS	For the quarter ending 31.12.2011 (Rs. 000)	Up to the quarter ending 31.12.2011 (Rs. 000)	For the quarter ending 31.12.2010 (Rs. 000)	Up to the quarter ending 31.12.2010 (Rs. 000)
Agents	1112954	1701331	535355	1549454
Brokers	205469	323865	163860	372347
Corporate Agents	27059	27069	6119	18910
Referral arrangements	-14776	916	4057	9084
Others, if any	0	0	-20	-20
Total Rs.	1330706	2053181	709372	1949773

TOTAL ALL CLASSES

PARTICULARS	For the quarter ending 31.12.2011 (Rs. 000)	Up to the quarter ending 31.12.2011 (Rs. 000)	For the quarter ending 31.12.2010 (Rs. 000)	Up to the quarter ending 31.12.2010 (Rs. 000)
Agents	686325	2047122	629412	1951323
Brokers	157169	538065	232177	560469
Corporate Agents	40033	41333	8919	24269
Referral arrangements	-23945	1002	5367	13244
Others, if any	0	0	-20	-20
Total Rs.	659582	2627520	874556	2449305