

**FORM NL-36- BUSINESS -CHANNELS WISE**

**Name of the Insurer: THE ORIENTAL INSURANCE COMPANY LIMITED**

**Date: 30th Sept. 2021**

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding		Up to the corresponding	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	1360214	118515.31	2298378	225457.74	2388915	120414.96	3576969	233803.09
2	Corporate Agents-Banks	67948	5761.62	109976	11077.00	128408	6911.59	197228	13253.87
3	Corporate Agents -Others	45577	1052.63	78310	2720.49	22989	1090.69	38140	1653.90
4	Brokers	241506	93326.60	462178	181097.42	262216	57525.78	419409	129984.03
5	Micro Agents								
6	Direct Business	59755	169403.41	101803	270660.63	38549	148945.37	102279	227972.86
	i).Officers/Employees								
	ii) Online (through Compaly Website)								
	iii) Others								
7	Common Service Centres(CSC)	0	0.00	0	0.00	0	0.00	0	0.00
8	Insurance Marketing Firm	327	49.27	513	79.10	503	75.59	664	113.35
9	Point of sales person (Direct)	56075	4252.00	116171	6776.90	55837	2638.72	77102	3796.10
10	MISP (Direct)	75983	7700.00	271294	13278.60	191458	7583.23	343045	12282.47
11	Web Aggregators	2512	21.95	15074	1828.91	12584	3186.07	48197	4776.33
12	Referral Arrangements	0	0.00	0	0.00	0	0.00	0	0.00
13	Other (to be sepcified) (i) _____ (ii) _____								
	Total (A)	1909897	400082.79	3453697	712976.79	3101459	348372.00	4803033	627636.00
14	Business outside India (B)	18055	8570.20	32315	16853.29	12973	8480.01	24852	15320.18
	Grand Total (A+B)	1927952	408652.99	3486012	729830.08	3114432	356852.01	4827885	642956.18

Note:

(a). Premium means amount of premium received from business acquired by the source

(b). No of Policies stand for no. of policies sold

(c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable