

| Reply to pre bid query for tender reference no. OICL/NRO2/ITD/PC/2014/01 Dated 11.12.2014 | | | |
|---|--|---|------------------------------------|
| S.No. | Query | Clarification Sort | Reply from OICL |
| 1 | Page No-11 Point No-2 Bidder's annual sales turnover should be more than Rupees 5 Crore and a positive Net worth (measured as paid-up capital plus free reserves) in the previous three financial years viz. FY 2011- 12, 2012-13 & 2013-14. Provide the details as per Annexure-A along with Certified audited documents / Balance Sheets. | As we are presently having more than 35 Government offices running AMC's with multilocations. Direct turnover for last 3 years is approx. 3, 4, 5 crore respectively. Request for the relaxation in same. | No change. As Per RFP. |
| 2 | Page No-12 Point No-5 Bidder must provide minimum one reference of bidder's clients who have made purchase of IT Services (AMC / FM Services) in excess of Rupees Ten Lakhs (single order) for multi-locations in the state during the last year (2013-14). Provide the details as per Annexure-C along with Documentary proofs. | As we are having AMC's for value of rupees 40Lacs (4Locations within Delhi). 17Lacs (4Locations within Delhi) Within 2013-14. Are we eligible under this condition. | No change. As Per RFP. |
| 3 | Page No-12 Point No-6 Bid validity should be 180 days after the last date of submission of commercial bid prescribed by OICL. | Validity asked is so long. What is the AMC period for the start of award letter. | 3 Years |
| 4 | Page No-12 Point No-10 The Bidder will have to make back-to-back arrangement with OEMs/OEM certified partner for APC make UPSs and HP make LaserJet Printers of OICL. | We are dealer of HP but not have back to back arrangement (How many points we will get for the same). This clause is Compulsion or not. | No change. As Per RFP. |
| 5 | Page No 15 & 16 Point No 5 & 9 Service centres and Experience for BFSI/PSU. | We have Delhi service centre and experience for Govt sector clients. Clarify for our eligibility | Clearly mentioned in RFP |
| 6 | Price calculation sheet does not have Quantities | Price calculation sheet does not have Quantities The sheet required with quantities for easier evaluation of lowest bidder | We will add table through addendum |

| | | | |
|----|--|---|---|
| 7 | Quantity for Camc Items/Quantity for Warranty Items /Specifications of All items of the PCs, Printers, Ups, Projectors and peripherals not there in the RFP. | We request OICL to arrange to provide the detailed specifications along with Brief Description of items (Like Desktop, Printers, Scanners, Mfp, UPS and Laptops) with Make/Model and Configuration also provide Bifurcation of Items with Make Model and quantities. It is not cleared in the tender. | Details to be shared with the successful Bidder. |
| 8 | Total Marks 100. Minimum Overall Qualifying marks to become eligible for opening the Commercial Bid 60 out of 100. | We Request OICI to clear about Point calculation for all the slabs if not matching fully. | Not to be disclosed |
| 9 | No Point for engineer Qualification. | We Request OICI to clear Qualification of Engineers/Helpdesk. (Skilled or Graduate person) | Skilled and Graduate/Diploma |
| 10 | No Point for Spare parts cover under Camc. | We Request OICI to clear about parts which are cover under CAMC and which are consider as consumable like (Ups battery, Printer Ribbon, Printer Head, Drum, Scanning Unit, Fuser Unit, Power adaptor) and consideration for physical damage, burning of items.) | As per OEM |
| 11 | When to purchase documents | After corrigendum of pre-bid meeting | refer to Para 2 of Clause 8.1.5 PreBid Conference Page No. 24 |

OICL reserves the right to select few or all items quoted below during final contract sign-off. In such case the value of the contract will be the cost of selected items finally opted by OICL. The Prices are excluding all Taxes. Taxes extra will be paid on actual basis.

Table.1

(Amount in Rs.)

| S.No | Item Description | Basic Unit Price | Quantity | Total Price Year 1 | Total Price Year 2 | Total Price Year 3 |
|--------------------------------|---|------------------|----------|--------------------|--------------------|--------------------|
| | | A | B | C=A x B | D | E |
| A. Price of AMC Support | | | | | | |
| 1 | HCL PC -Windows XP, Vista | | 63 | | | |
| 2 | Wipro PC -Windows 7 | | 345 | | | |
| 3 | Wipro PC-Windows 8 | | 55 | | | |
| 4 | All other make PCs | | 3 | | | |
| 5 | LJP- HP 1566, HP 1022, HP 1015,HP 1007,HP 1108, HP 3015, HP 1020, HP 1008 | | 159 | | | |
| 6 | Network LJP – HP 4700dn, HP 1606dn, HP 2055dn, HP 9040dn | | 45 | | | |
| 7 | Colour LJP CP-1525n | | | | | |
| 8 | Multifunction Printer | | 3 | | | |
| 9 | All other Non HP LJPs | | 3 | | | |
| 10 | Scanners | | 7 | | | |
| 11 | LIPI Printers | | 1 | | | |
| 12 | High Speed DMP | | 0 | | | |
| 13 | UPS 10 KVA | | 22 | | | |
| 14 | External Charger for 10 KVA UPS | | 22 | | | |
| 15 | Isolation Transformer for 10 KVA UPS | | 22 | | | |
| 16 | UPS 5 KVA | | 5 | | | |
| 17 | External Charger for 5 KVA UPS | | 5 | | | |
| 18 | Isolation Transformer for 5 KVA UPS | | 5 | | | |
| 19 | UPS 1 KVA | | 12 | | | |
| 20 | External Charger for 1 KVA UPS | | | | | |
| 21 | Isolation Transformer for 1 KVA UPS | | 0 | | | |
| 22 | Non APC UPS | | 04 | | | |
| 23 | Network Switch (Manageable) – Cisco | | 18 | | | |
| 24 | Network Switch (Un-Manageable) Cisco, Non Cisco | | 05 | | | |

| | | | | | | |
|---|--|--|-----|--|--|--|
| 25 | Server Unix | | 01 | | | |
| 26 | Server Windows | | | | | |
| 27 | Laptops under warranty (support for soft calls) | | | | | |
| 28 | Laptops under AMC | | 07 | | | |
| 29 | Support Services for Domain Joining | | 466 | | | |
| 30 | Support Services for Antivirus (Client) | | 466 | | | |
| 31 | Support Services for Asset and Patch Management (Client) | | 466 | | | |
| 32 | Racks | | 33 | | | |
| Total Price | | | | | | |
| Total Price for 1st +2nd + 3rd Year (C+D+E) | | | | | | |

Table.2

(Amount in Rs.)

| S.No | Item Description | Basic Unit Price | Quantity | Total Price Year 1 | Total Price Year 2 | Total Price Year 3 |
|---|---|------------------|----------|--------------------|--------------------|--------------------|
| | | A | B | C=A x B | D | E |
| 1 | Charges for Resident Engineer at RO/ DO-2, Agra | | 02 | | | |
| 2 | Helpdesk Coordinator at RO | | 01 | | | |
| Total Price | | | | | | |
| Total Price for 1st +2nd + 3rd Year (C+D+E) | | | | | | |

Table.3

(Amount in Rs.)

| S.No | Item Description | Basic Unit Price | Quantity | Total Price Year 1 | Total Price Year 2 | Total Price Year 3 |
|--|---------------------------|------------------|----------|--------------------|--------------------|--------------------|
| | | A | B | C=A x B | D | E |
| A. Price of Preventive Maintenance Activity | | | | | | |
| 1 | HCL PC -Windows XP, Vista | | 63 | | | |
| 2 | Wipro PC -Windows 7 | | 345 | | | |

| | | | | | | |
|---|---|--|-----|--|--|--|
| 3 | Wipro PC-Windows 8 | | 55 | | | |
| 4 | All other make PCs | | 3 | | | |
| 5 | LJP- HP 1566, HP 1022, HP 1015,HP 1007,HP 1108, HP 3015, HP 1020, HP 1008 | | 159 | | | |
| 6 | Network LJP – HP 4700dn, HP 1606dn, HP 2055dn, HP 9040dn | | 45 | | | |
| 7 | Colour LJP CP-1525n | | | | | |
| 8 | Multifunction Printer M1005 | | 3 | | | |
| 9 | All other Non HP LJPs | | 3 | | | |
| 10 | Scanners | | 7 | | | |
| 11 | LIPI Printers | | 1 | | | |
| 12 | High Speed DMP | | 0 | | | |
| 12 | UPS 10 KVA | | 22 | | | |
| 14 | External Charger for 10 KVA UPS | | 22 | | | |
| 15 | Isolation Transformer for 10 KVA UPS | | 22 | | | |
| 16 | UPS 5 KVA | | 5 | | | |
| 17 | External Charger for 5 KVA UPS | | 5 | | | |
| 18 | Isolation Transformer for 5 KVA UPS | | 5 | | | |
| 19 | UPS 1 KVA | | 12 | | | |
| 20 | External Charger for 1 KVA UPS | | | | | |
| 21 | Isolation Transformer for 1 KVA UPS | | 0 | | | |
| 23 | Non APC UPS | | 04 | | | |
| 24 | Network Switch (Manageable) – Cisco | | 18 | | | |
| 25 | Racks | | 33 | | | |
| Total Price | | | | | | |
| Total Price for 1st +2nd + 3rd Year (C+D+E) | | | | | | |

Table.4

(Amount in Rs.)

(Prices are excluding all taxes. Taxes will be paid on actual basis.)

| S.No. | Item Description | Basic Unit Price | Quantity | Total Price Year 1 | Total Price Year 2 | Total Price Year 3 |
|-------|------------------|------------------|----------|--------------------|--------------------|--------------------|
| | | A | B | C=AxB | D | E |

| | | | | | | |
|--|---|--|----|--|--|--|
| 1 | Cabling and Rack Dressing | | 33 | | | |
| 2 | Soft call for newly procured PCs under Warranty | | 1 | | | |
| 3 | Soft call for Dealer Counters | | 20 | | | |
| Total Prices | | | | | | |
| Total Prices for 1st + 2nd + 3rd Year(C+D+E) | | | | | | |

- Note: 1. Any variation in the quantities will be dealt as per page no. 17 (of RFP) and SR.
No. A.
2. Successful bidder to cross check Inventory during first PM Activity.**