

## Appendix 2: Commercial Bill of Material

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S.No.	Guidelines
1	<b>Overall</b>
1	The bidder is expected to quote the costs for all items required for fully complying with the requirements of the RFP in the respective sections of the price bid. The prices for the respective sections would be deemed to include all components as per SOW and RFP Requirements.
2	OICL is not responsible for any arithmetic errors in the commercial bid details sheet committed by the short-listed bidders, however, if there are any computational errors, OICL will evaluate the Bid as per provisions contained under RFP document.
3	The bidder is expected to specify the type of licenses along with the details with respect to quantity/rate/etc., wherever applicable.
4	In case the bidder includes/combines any line item as part of any other line item in the commercial bid, then this has to be clearly mentioned in the description indicating the line item which contains the combination
5	The bidder has to quote for each line item. If any line item is part of the solution proposed in the RFP response, it has to be referenced. If it is not applicable, then the Bidder has to mention Not Applicable (NA).
6	The bidder has to quote for each line item <b>exclusive of taxes</b> . The Bidder shall be entirely responsible for all taxes, duties, license fees, and demurrage charges etc., incurred until delivery of the contracted goods & services to OICL. However, Octroi / local levies (if any), in respect of transaction between OICL and Bidder, will be reimbursed by OICL, on submission of proof of actual transaction. If there is any increase/decrease in taxes/ duties due to any reason whatsoever, after Notification of Award, the same shall be passed on to OICL.
7	The Bidder may insert additional line items as applicable based on the solution offered in the respective tabs
8	The Bidders should quote as per the format of Bill of Material ONLY and a masked replica of the Bill of Material should be enclosed in the technical bid.
9	Bidder is required to cover component by component licensing details for each of the software components proposed to OICL.
10	The masked Bill of Materials which would be submitted as part of the Technical Bill of Material should contain "XX" for ALL the corresponding commercial values that will be present in the unmasked Bill of Material that will be part of the Commercial submission.
11	All amounts in the Bill of Material should be in INR
12	The Bidder should to the extent possible stick to the same structure of the Bill of Material. Hence OICL does not expect the bidders to delete necessary rows.
13	The license type has to be clearly described in the Type of License column

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### Summary of Costs

#	Particulars	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Total Amount
1	Infrastructure Cost (A)							
2	AMC, ATS & Other Cost (B)							
4	Implementation Cost (C)							
5	Migration Cost (D)							
6	Training Cost (E)							
7	FM Manpower Cost (F)							
8	Buy Back Cost (G)							
	<b>Total Amount ((A+B+C+D+E+F)-G)</b>							

### Amount in Words:

#### Infrastructure Cost (A)

Production Environment																				
Cost at Data Center	Description (OEM Name, Solution Name, Version, Edition, Licensing Metrics)	YEAR 1			YEAR 2			YEAR 3			YEAR 4			YEAR 5			YEAR 6			Total Amount for 6 years (INR)
		Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	
Option 1																				

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Production Environment																			
		YEAR 1			YEAR 2			YEAR 3			YEAR 4			YEAR 5			YEAR 6		
Cisco UCS Blade Server		16																	
FI																			
<b>Option 2</b>																			
Chassis		As per solution requirement																	
Blade Server		16																	
Converge Switch		As per solution requirement																	
<b>Common Across Both Options</b>																			
Management and Automation		As per solution requirement																	
Virtualization		16 Socket																	
Windows Data Center Edition (per Core license)		192																	
Windows Std Edition		1																	

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Production Environment																				
		YEAR 1			YEAR 2			YEAR 3			YEAR 4			YEAR 5			YEAR 6			
(per Core license)																				
RHEL Latest Edition (OS Instance)		1																		
Any Other (Please specify)																				
<b>Total Cost (A)</b>																				
<b>Cost at Disaster Recovery Center</b>	<b>Description (OEM Name, Solution Name, Version, Edition, Licensing Metrics)</b>	<b>Quantity</b>	<b>Rate (INR)</b>	<b>Total Amount (INR)</b>	<b>Quantity</b>	<b>Rate (INR)</b>	<b>Total Amount (INR)</b>	<b>Quantity</b>	<b>Rate (INR)</b>	<b>Total Amount (INR)</b>	<b>Quantity</b>	<b>Rate (INR)</b>	<b>Total Amount (INR)</b>	<b>Quantity</b>	<b>Rate (INR)</b>	<b>Total Amount (INR)</b>	<b>Quantity</b>	<b>Rate (INR)</b>	<b>Total Amount (INR)</b>	<b>Total Amount for 6 years (INR)</b>
<b>Option 1</b>																				
Cisco UCS Blade Server		16																		
FI																				
<b>Option 2</b>																				
Chassis		As per solution																		

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Production Environment																			
		YEAR 1			YEAR 2			YEAR 3			YEAR 4			YEAR 5			YEAR 6		
		requirement																	
Blade Server		16																	
Converge Switch		As per solution requirement																	
<b>Common Across Both Options</b>																			
Management and Automation		As per solution requirement																	
Virtualization		16 Socket																	
Windows Data Center Edition (per Core license)		192																	
Windows Std Edition (per Core license)		1																	
RHEL Latest Edition (OS Instance)		1																	

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Production Environment																			
	YEAR 1			YEAR 2			YEAR 3			YEAR 4			YEAR 5			YEAR 6			
Any Other (Please specify)																			
<b>Total Cost (B)</b>																			
<b>Total (A+B)</b>																			

*\* Bidders need to quote only one option either option 1 or option 2 as per given specifications in Appendix 2.*

*\*Bidders need to ensure price for RHEL OS instance will be valid for 3 Years from the date of PO.*

*\*Bidders need to ensure price for Windows Std Edition (per Core license) will be valid for 3 Years from the date of PO.*

### AMC, ATS & Other Cost (B)

Particulars	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Total Amount of 6 yrs. (INR)
<b>AMC &amp; ATS at Data Center</b>							
<b>Option 1</b>							
Cisco UCS Blade Server							
FI							
Any other (Please specify)							
<b>Option 2</b>							
Chassis							
Blade Server							
Converge Switch							
Any other (Please specify)							
<b>Common Across Both Options</b>							
Management and Automation							
Virtualization							
Windows Data Center Edition (per Core license)							

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Particulars	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Total Amount of 6 yrs. (INR)
RHEL Latest Edition (OS Instance)							
Any Other (Please specify)							
<b>Total (AMC &amp; ATS at DC) (A1)</b>							
<b>AMC &amp; ATS at Disaster Recovery Center</b>							
Solutions	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Total Amount of 6 yrs (INR)
<b>Option 1</b>							
Cisco UCS Blade Server							
FI							
<b>Option 2</b>							
Chassis							
Blade Server							
Converge Switch							
<b>Common Across Both Options</b>							
Management and Automation							
Virtualization							
Windows Data Center Edition (per Core license)							
RHEL Latest Edition (OS Instance)							
Any Other (Please specify)							
<b>Total (AMC &amp; ATS at DR) (B1)</b>							
<b>Total Cost AMC &amp; ATS Cost = (A1+B1)</b>							

*\*Bidders need to quote only one option either option 1 or option 2 as per given specifications in Appendix 2.*

**Implementation Cost (C)**

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Particulars	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Total Amount of 6 yrs. (INR)
<b>Implementation Cost at DC</b>							
<b>Option 1</b>							
Cisco UCS Blade Server							
FI							
Any other (Please specify)							
<b>Option 2</b>							
Chassis							
Blade Server							
Converge Switch							
Any other (Please specify)							
<b>Common Across Both Options</b>							
Management and Automation							
Virtualization							
Windows Data Center Edition (per Core license)							
RHEL Latest Edition (OS Instance)							
Any Other (Please specify)							
<b>Total (Implementation Cost at DC) (A1)</b>							
<b>Implementation Cost at DR</b>							
	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Total Amount of 6 yrs (INR)
<b>Option 1</b>							
Cisco UCS Blade Server							
FI							
<b>Option 2</b>							
Chassis							
Blade Server							



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Particulars	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Total Amount of 6 yrs. (INR)
Converge Switch							
<b>Common Across Both Options</b>							
Management and Automation							
Virtualization							
Windows Data Center Edition (per Core license)							
RHEL Latest Edition (OS Instance)							
Any Other (Please specify)							
<b>Total (Implementation Cost at DR) (B1)</b>							
<b>Total Implementation Cost= (A1+B1)</b>							

*\*Bidders need to quote only one option either option 1 or option 2 as per given specifications in Appendix 2.*

### Migration Cost (D)

Particulars	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Total Amount of 6 yrs. (INR)
One Time Migration Cost							
Any other (Please specify)							
<b>Total Migration Cost</b>							

### Training Cost (E)

Particulars	Training Duration	Location	Batches	No. of Trainees per Batch	Rate per Batch	Total Amount (INR)
<b>One Time Training Cost</b>	1 Day	Delhi	1	10		
Any other (Please specify)						
<b>Total Training Cost</b>						

### FM Manpower Cost (F)

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Description	Location	YEAR 1				YEAR 2				YEAR 3				YEAR 4				YEAR 5				YEAR 6				Total Amount for 6 years (INR)
		No. of Resource per shift (a)	No. of Shifts (b)	Rate per shift (INR) (c)	Total Amount (INR)(d=a*b*c)	No. of Resource per shift (a)	No. of Shifts (b)	Rate per shift (INR) (c)	Total Amount (INR)(d=a*b*c)	No. of Resource per shift (a)	No. of Shifts (b)	Rate per shift (INR) (c)	Total Amount (INR)(d=a*b*c)	No. of Resource per shift (a)	No. of Shifts (b)	Rate per shift (INR) (c)	Total Amount (INR)(d=a*b*c)	No. of Resource per shift (a)	No. of Shifts (b)	Rate per shift (INR) (c)	Total Amount (INR)(d=a*b*c)	No. of Resource per shift (a)	No. of Shifts (b)	Rate per shift (INR) (c)	Total Amount (INR)(d=a*b*c)	
L1 - Server Management	D C	1	3			1	3			1	3			1	3			1	3			1	3			
L1 - Server Management	D R	1	3			1	3			1	3			1	3			1	3			1	3			
Any Other (Please specify)																										
<b>Grand Total</b>																										

Buy Back Cost (G)

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#	Particulars	Total Amount (INR)
	<b>In Case of Option 1</b>	
1	DC- Blade Server	
2	DR- Blade Server	
	<b>In Case of Option 2</b>	
1	DC- Blade Server	
2	DC- Blade Chassis	
3	DC- FI	
4	DR- Blade Server	
5	DR- Blade Chassis	
6	DR- FI	
	<b>Total Buy Back Cost (option 1 or option 2)</b>	

*\*Bidders can only quote for one option- either option 1 or option 2*