Appendix 2: Commercial Bill of Material

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S.No.	Guidelines
I	**Overall**
1	The bidder is expected to quote the costs for all items required for fully complying with the requirements of the RFP in the respective sections of the price bid. The prices for the respective sections would be deemed to include all components as per SOW and RFP Requirements.
2	OICL is not responsible for any arithmetic errors in the commercial bid details sheet committed by the short-listed bidders, however, if there are any computational errors, OICL will evaluate the Bid as per provisions contained under RFP document.
3	The bidder is expected to specify the type of licenses along with the details with respect to quantity/rate/etc., wherever applicable.
4	In case the bidder includes/combines any line item as part of any other line item in the commercial bid, then this has to be clearly mentioned in the description indicating the line item which contains the combination
5	The bidder has to quote for each line item. If any line item is part of the solution proposed in the RFP response, it has to be referenced. If it is not applicable, then the Bidder has to mention Not Applicable (NA).
6	The bidder has to quote for each line item **exclusive of taxes**. The Bidder shall be entirely responsible for all taxes, duties, license fees, and demurrage charges etc., incurred until delivery of the contracted goods & services to OICL. However, Octroi / local levies (if any), in respect of transaction between OICL and Bidder, will be reimbursed by OICL, on submission of proof of actual transaction. If there is any increase/decrease in taxes/ duties due to any reason whatsoever, after Notification of Award, the same shall be passed on to OICL.
7	The Bidder may insert additional line items as applicable based on the solution offered in the respective tabs
8	The Bidders should quote as per the format of Bill of Material ONLY and a masked replica of the Bill of Material should be enclosed in the technical bid.
9	Bidder is required to cover component by component licensing details for each of the software components proposed to OICL.
10	The masked Bill of Materials which would be submitted as part of the Technical Bill of Material should contain "XX" for ALL the corresponding commercial values that will be present in the unmasked Bill of Material that will be part of the Commercial submission.
11	All amounts in the Bill of Material should be in INR
12	The Bidder should to the extent possible stick to the same structure of the Bill of Material. Hence OICL does not expect the bidders to delete necessary rows.
13	The license type has to be clearly described in the Type of License column

Appendix 2: Commercial Bill of Material

Summary of Costs

#	Particulars	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Total Amount
1	Infrastructure Cost (A)							
2	AMC, ATS & Other Cost (B)							
3	FM Manpower Cost (C)							
4	Buy Back Cost (D)							
	Total Amount ((A+B+C)-D)							

Amount in Words:

Infrastructure Cost (A)

		Production Environment																	
		YEAR 1			YEAR 2			YEAR 3			YEAR 4			YEAR 5			YEAR 6		
Cost at Data Center	Description (OEM Name, Solution Name, Version, Edition, Licensing Metrics)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Total Amount for 6 years (INR)
Option 1																			
Cisco UCS Blade Server		16																	
FI																			
Option 2																			

Appendix 2: Commercial Bill of Material

Production Environment				YEAR 1			YEAR 2				YEAR 3				YEAR 4				YEAR 5			YEAR 6		
Chassis		As per solution requirement																							
Blade Server		16																							
Converge Switch		As per solution requirement																							
Common Across Both Options																								
Management and Automation		As per solution requirement																							
Virtualization		16 Socket																							
Windows Data Center Edition (per Core license)		192																							
Windows Std Edition (per Core license)		1																							
RHEL Latest Edition (OS Instance)		1																							
One Time Implementation Cost																								

Appendix 2: Commercial Bill of Material

Production Environment																			
		YEAR 1			YEAR 2			YEAR 3			YEAR 4			YEAR 5			YEAR 6		
Migration Cost																			
Training																			
Any Other (Please specify)																			
Total Cost (A)																			
Cost at Disaster Recovery Center	**Description (OEM Name, Solution Name, Version, Edition, Licensing Metrics)**	**Quantity**	**Rate (INR)**	**Total Amount (INR)**	**Quantity**	**Rate (INR)**	**Total Amount (INR)**	**Quantity**	**Rate (INR)**	**Total Amount (INR)**	**Quantity**	**Rate (INR)**	**Total Amount (INR)**	**Quantity**	**Rate (INR)**	**Total Amount (INR)**	**Quantity**	**Rate (INR)**	**Total Amount (INR)**	**Total Amount for 6 years (INR)**
Option 1																			
Cisco UCS Blade Server		16																	
FI																			
Option 2																			
Chassis		As per solution requirement																	
Blade Server		16																	

Appendix 2: Commercial Bill of Material

		YEAR 1			YEAR 2			YEAR 3			YEAR 4			YEAR 5			YEAR 6		
Production Environment																				
Converge Switch		As per solution requirement																		
Common Across Both Options																				
Management and Automation		As per solution requirement																		
Virtualization		16 Socket																		
Windows Data Center Edition (per Core license)		192																		
Windows Std Edition (per Core license)		1																		
RHEL Latest Edition (OS Instance)		1																		
One Time Implementation Cost																				
Migration Cost																				
Training																				
Any Other (Please specify)																				

Appendix 2: Commercial Bill of Material

		YEAR 1		YEAR 2		YEAR 3		YEAR 4		YEAR 5		YEAR 6		
Production Environment														
Total Cost (B)														
Total (A+B)														

* Bidders need to quote only one option either option 1 or option 2 as per given specifications in Appendix 2.

*Bidders need to ensure price for RHEL OS instance will be valid for 3 Years from the date of PO.

*Bidders need to ensure price for Windows Std Edition (per Core license) will be valid for 3 Years from the date of PO.

AMC, ATS & Other Cost (B)

Particulars	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Total Amount of 6 yrs. (INR)
AMC/ATS at Data Center							
Option 1							
Cisco UCS Blade Server							
FI							
Any other (Please specify)							
Option 2							
Chassis							
Blade Server							
Converge Switch							
Any other (Please specify)							
Common Across Both Options							
Management and Automation							
Virtualization							
Windows Data Center Edition (per Core license)							
RHEL Latest Edition (OS Instance)							
One Time Implementation Cost							

Appendix 2: Commercial Bill of Material

Particulars	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Total Amount of 6 yrs. (INR)
Migration Cost							
Any Other (Please specify)							
Total (AMC/ATS at DC) (A1)							
AMC/ATS at Disaster Recovery Center							

Solutions	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Total Amount of 6 yrs (INR)
Option 1							
Cisco UCS Blade Server							
FI							
Option 2							
Chassis							
Blade Server							
Converge Switch							
Common Across Both Options							
Management and Automation							
Virtualization							
Windows Data Center Edition (per Core license)							
RHEL Latest Edition (OS Instance)							
One Time Implementation Cost							

Appendix 2: Commercial Bill of Material

Particulars	Year 1	Year 2	Year 3	Year 4	Year 5	Year 6	Total Amount of 6 yrs. (INR)
Migration Cost							
Any Other (Please specify)							
Total (AMC/ATS at DR) (B1)							
Total Cost ATS Cost G1 = (A1+B1)							

Bidders need to quote only one option either option 1 or option 2 as per given specifications in Appendix 2.

FM Manpower Cost (C)

Description	Location	YEAR 1				YEAR 2				YEAR 3				YEAR 4				YEAR 5				YEAR 6				Total Amount for 6 years (INR)
		No. of Resource per shift (a)	No. of Shifts (b)	Rate per resource per shift (INR) (c)	Total Amount (INR)(d=a*b*c)	No. of Resource per shift (a)	No. of Shifts (b)	Rate per resource per shift (INR) (c)	Total Amount (INR)(d=a*b*c)	No. of Resource per shift (a)	No. of Shifts (b)	Rate per resource per shift (INR) (c)	Total Amount (INR)(d=a*b*c)	No. of Resource per shift (a)	No. of Shifts (b)	Rate per resource per shift (INR) (c)	Total Amount (INR)(d=a*b*c)	No. of Resource per shift (a)	No. of Shifts (b)	Rate per resource per shift (INR) (c)	Total Amount (INR)(d=a*b*c)	No. of Resource per shift (a)	No. of Shifts (b)	Rate per resource per shift (INR) (c)	Total Amount (INR)(d=a*b*c)	
L1 - Server Management	DC	1	3			1	3			1	3			1	3			1	3			1	3			
L1 - Server Mana	DR	1	3			1	3			1	3			1	3			1	3			1	3			

Appendix 2: Commercial Bill of Material

Description	Location	YEAR 1				YEAR 2				YEAR 3				YEAR 4				YEAR 5				YEAR 6				Total Amount for 6 years (INR)
		No. of Resource per shift (a)	No. of Shifts (b)	Rate per resource per shift (INR) (c)	Total Amount (INR)(d=a*b*c)	No. of Resource per shift (a)	No. of Shifts (b)	Rate per resource per shift (INR) (c)	Total Amount (INR)(d=a*b*c)	No. of Resource per shift (a)	No. of Shifts (b)	Rate per resource per shift (INR) (c)	Total Amount (INR)(d=a*b*c)	No. of Resource per shift (a)	No. of Shifts (b)	Rate per resource per shift (INR) (c)	Total Amount (INR)(d=a*b*c)	No. of Resource per shift (a)	No. of Shifts (b)	Rate per resource per shift (INR) (c)	Total Amount (INR)(d=a*b*c)	No. of Resource per shift (a)	No. of Shifts (b)	Rate per resource per shift (INR) (c)	Total Amount (INR)(d=a*b*c)	
gement																										
Any Other (Please specify)																										
Grand Total																										

Buy Back Cost (D)

#	Particulars	Total Amount
	In Case of Option 1	
1	DC- Blade Server	
2	DR- Blade Server	
	In Case of Option 2	
1	DC- Blade Server	
2	DC- Blade Chassis	
3	DC- FI	

Appendix 2: Commercial Bill of Material

#	Particulars	Total Amount
4	DR- Blade Server	
5	DR- Blade Chassis	
6	DR- FI	
	Total Buy Back Cost (option 1 or option 2)	

Bidders can only quote for one option- either option 1 or option 2