

COMMERCIAL BILL OF MATERIAL**Instructions**

S.No.	Guidelines
I	Summary of Total Cost
1	The bidder is expected to quote the costs for all items required for fully complying with the requirements of the RFP and the corrigendums in the respective sections of the price bid. The prices for the respective sections would be deemed to include all components required to successfully utilise the solution.
2	OICL is not responsible for any arithmetic errors in the commercial bid details sheet committed by the bidders. All formulas & arithmetical calculations will be Bidder's responsibility.
3	The bidder is expected to specify the type of licences along with the details with respect to quantity, rate, etc., wherever applicable.
4	In case the bidder includes/combines any line item as part of any other line item in the commercial bid, then this has to be clearly mentioned in the description indicating the line item which contains the combination
5	The bidder has to quote for each line item. If any line item is part of the solution proposed in the RFP response, it has to be referenced. If it is not applicable, then the Bidder has to mention Not Applicable (NA).
6	The Bidder may insert additional line items as applicable based on the solution offered in the respective tabs
7	The Bidders should quote as per the format of Bill of Material ONLY and a masked replica of the Bill of Material should be enclosed in the technical bid.
8	Bidder is required to cover component by component licensing details for each of the software components proposed to OICL
9	The <u>masked</u> Bill of Materials which would be submitted as part of the Technical Bill of Material should contain "XX" for ALL the corresponding commercial values that will be present in the unmasked Bill of Material that will be part of the Commercial submission.
10	All amounts in the Bill of Material should be in INR
11	The Bidder should to the extent possible stick to the same structure of the Bill of Material. Hence, the bidder is not expected to delete necessary rows.
12	All the prices quoted by the bidder shall be exclusive of taxes
13	Any additional number of items (software, hardware) and services to be procured by OICL in future shall be on pro-rata basis on the rates provided in the Bill of Material.
14	If the bidder has not quoted for any line item mentioned in the Bill of Material, it will deemed considered that bidder has factored the cost for the item in the Bill of Material and No Additional charges will be paid other than the one mentioned in the Bill of Material .
II	Software
1	The bidder has to quote for each line item. If any line item is part of the solution proposed in the RFP response, it has to be referenced. If it is not applicable, then the Bidder has to mention Not Applicable (NA).
2	The Bidder can insert additional line items as applicable based on the solution offered in the various tabs
3	The license type , edition and version of the Software has to be clearly described in the Description column
4	The Bidder shall provide the maintenance (Warranty & ATS) for entire contract period.
III	Cloud Charges
1	Bidder should quote for cloud charges (incl. of all infra requisrements reqd.) for the successful operationalization of the solution.
2	The Bidder can insert additional line items as applicable based on the solution offered in the various tabs
IV	Implementation
1	Bidder shall comply to the implementation scope provided in the RFP
2	Implementation should include all the costs associated with the complete implementation of the solution covering all the locations & implementation of associated components like software etc.
3	Activities and functions to be undertaken for installation and implementation of the licensed software should be as per the RFP.
V	ATS & Others, FM-Manpower

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1	Bidder is expected to provide a detailed break up of all products and services that are under the scope of facilities management as part of the technical bid, in the technical bill of materials i.e. the above format is expected to be replicated for each item to be covered under the scope of facilities management.
2	The ATS costs for Production DC & DR, has to be quoted separately
3	The ATS cost for applications has to be quoted as separate line items in this section. If required, the Bidder has to create additional line items in this section.
4	Bidders must note that any Warranty pertaining to Software/Applications that extends beyond the contract period due to the Software/Applications supply towards the terminal years of the contract must be provided and supported by the Bidder without any additional cost to OICL.
5	The Bidder needs to provide facility management services as per the scope of the RFP
6	The Bidder to provide FM resources as per the scope of the RFP
VI	Training
1	The rates provided by the bidders should be applicable for any additional training that OICL may require throughout the tenure of the contract (on pro-rate basis).
VI	DC DR Hardware
1	Bidder only needs to give the sizing and other description for the hardware which will be hosted on cloud at cloud Provider DC and DR

	Items	Year 1	Year 2	Year 3	Year 4	Year 5	Total Amount for 5 years (in INR)
a.	Software Cost						
b.	Cloud Charges						
c.	DC - DR Hardware						
d.	Implementation Cost						
e.	AMC, ATS & Others						
f.	FM Manpower Cost						
g.	Training Cost						
h.	Other Cost						
	Grand Total - TCO						

****All the prices quoted by the bidder shall be exclusive of taxes**

Total Cost in Words:

Production Environment

		YEAR 1			YEAR 2			YEAR 3			YEAR 4			YEAR 5			
Mobile application																	
Chatbot																	
Password less Authentication																	
Ticketing tool																	
Any Other (Please specify)																	
Any Other (Please specify)																	
Any Other (Please specify)																	
Any Other (Please specify)																	
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Any Other (Please specify)																	
Any Other (Please specify)																	
Any Other (Please specify)																	
Any Other (Please specify)																	
Total Software Cost (C)																	
Grand Total (A+B+C)																	

Note
 Bidders have to specify the particulars including the configurations for the listed solutions as per their solution design to meet the requirements of the RFP
 Bidder to clearly specify the description of all proposed software, OICL may procure the software based on the rate provided on pro-rata basis.

Cloud Charges	YEAR 1			YEAR 2			YEAR 3			YEAR 4			YEAR 5			Total Amount for 5 years (INR)
	Quarterly Charges	Quarters	Total Amount (INR)	Quarterly Charges	Quarters	Total Amount (INR)	Quarterly Charges	Quarters	Total Amount (INR)	Quarterly Charges	Quarters	Total Amount (INR)	Quarterly Charges	Quarters	Total Amount (INR)	
Infra as service		4			4			4			4			4		
Storage as service		4			4			4			4			4		
DB as service		4			4			4			4			4		
APM as service		4			4			4			4			4		
ADR as service		4			4			4			4			4		
API Gateway as service		4			4			4			4			4		
HSM as service		4			4			4			4			4		
KSM as service		4			4			4			4			4		
Tape Vaulting services		4			4			4			4			4		
Bandwidth Charges																
Any other (Please specify)																
Any other (Please specify)																
Any other (Please specify)																
Any other (Please specify)																
Total																

Charges of Infra for Scalability	Quantity	Cost (INR) Per Month
Virtual Machine for Production	1	
Virtual Machine for Non Production	1	
Server		
vCPU	24	
VRAM	48	
Storage	2000 GB Usable	

Cost taken for "Charges of Infra for Scalability" will be used in case Infra needs to scale up due to unexpected growth in Transactions

Description	Location	YEAR 1				YEAR 2				YEAR 3				YEAR 4				YEAR 5				Total Amount for 5 years (INR)
		No. of Resource per shift (A)	No. of Shifts (B)	Rate per Resource per shift (INR) (C)	Total Amount (INR)(A*B*C)	No. of Resource per shift (A)	No. of Shifts (B)	Rate per Resource per shift (INR) (C)	Total Amount (INR)(A*B*C)	No. of Resource per shift (A)	No. of Shifts (B)	Rate per Resource per shift (INR) (C)	Total Amount (INR)(A*B*C)	No. of Resource per shift (A)	No. of Shifts (B)	Rate per Resource per shift (INR) (C)	Total Amount (INR)(A*B*C)	No. of Resource per shift (A)	No. of Shifts (B)	Rate per Resource per shift (INR) (C)	Total Amount (INR)(A*B*C)	
techi Functional	OICL Corporate Office	1	1			1	1			1	1			1	1			1	1			
L1 - (Portal & Mobile application)	OICL Corporate Office	3	1			3	1			3	1			3	1			3	1			
L2 - (Portal & Mobile application)	OICL Corporate Office	3	1			3	1			3	1			3	1			3	1			
Resources for Change Request	OICL Corporate Office	2	1			2	1			2	1			2	1			2	1			
Helpdesk Support team	OICL Corporate Office																					
Any Other (Please specify)																						
Any Other (Please specify)																						
Any Other (Please specify)																						
Any Other (Please specify)																						
Any Other (Please specify)																						
Any Other (Please specify)																						
Any Other (Please specify)																						
Any Other (Please specify)																						
Grand Total																						

Note: Bidder is required to right size the resources deployment (B1 and B2) in order to meet the project timelines, SLA and Scope of the RFP

S.No.	Item	Training Duration (working days)	Location	Batches	Number of trainees per batch	Rate per batch (INR)	Total Amount (INR)
1	Portal training	15		1	10		
2	Mobile App	15		1	10		
3	Core Team Training- Technical & Administrative for Mobile and Portal	15		1	10		
4	API Gateway Training	3		1	10		
5	Chatbot	3		1	10		
6	ADR	3		1	10		
7	APM	3		1	10		
8	Password Less Authentication	5		1	10		
9	HSM, KSM	3		1	10		
10	Any other, please specify						
	Grand Total						

Note:

- 1 Each batch should accommodate additional 20% of resources over and above the limit prescribed

S.No.	Particulars	Description	Year 1			Year 2			Year 3			Year 4			Year 5			Total Amount for 5 years (INR)
			Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	Quantity	Rate (INR)	Total Amount (INR)	
1	100 Mandays Effort cost																	
2	Any other (Please specify)																	
3	Any other (Please specify)																	
Total Cost																		

Please Note:

1. 100 Mandays Effort Cost refers to Additional Customisation Effort - The Bidder has to provide the man-days rate applicable across the contract period.