

FORM NL-36- BUSINESS -CHANNELS WISE

Name of the Insurer: THE ORIENTAL INSURANCE COMPANY LIMITED

Date: 30th September. 2023

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	850710	116694.38	1789298	231310.67	920188	120597.01	1886054	228241.46
2	Corporate Agents-Banks	60155	5670.72	119425	11575.35	72158	6568.23	141697	13565.14
3	Corporate Agents -Others	22048	1673.92	40257	3441.23	33338	1809.74	62078	3263.95
4	Brokers	408732	133847.33	666089	266043.40	215267	123590.10	433168	234657.38
5	Micro Agents	0	0.00	0	0.00	0	0.00		
6	Direct Business	219194	231154.10	334753	370749.65	26581	151808.95	65582	275762.02
	i).Officers/Employees	10403	1055	17837	1605.10	42579	384	44125	522
	ii) Online (through Company Website)	0	0	0	0	0	0	0	0
	iii) Others	0	0	0	0	0	0	0	0
7	Common Service Centres(CSC)	0	0	0	0	0	0	0	0
8	Insurance Marketing Firm	905	104.37	1150	225.17	2667	50.61	2860	85.28
9	Point of sales person (Direct)	81024	8473.30	141550	15131.13	126127	5549.50	170469	9622.66
10	MISP (Direct)	86906	13333.34	167932	26375.63	251278	25134.69	388277	33663.90
11	Web Aggregators	173	22.61	194	60.19	33868	946.72	34489	1012.31
12	Referral Arrangements	0	0.00	0	0.00	0	0.00	0	0.00
13	Other (to be sepcified) (i) _____ (ii) _____					0	0.00		
	Total (A)	1740250	512029.03	3278485	926517.54	1724051	436439.34	3228799	800396.35
				0	0.00				
14	Business outside India (B)	65234	13414.28	93218	24605.68	22929	10593.09	39997	20044.84
	Grand Total (A+B)	1805484	525443.31	3371703	951123.22	1746980	447032.43	3268796	820441.19

Note:

- (a). Premium means amount of premium received from business acquired by the source
(b). No of Policies stand for no. of policies sold
(c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable