

Name of the Insurer: The Oriental Insurance Company Ltd
Registration No.556 and Date of Registration with the IRDAI 15-11-2022
FORM -NL-6, COMMISSION SCHEDULE

(Rs in lacs)

| Particulars | FIRE | | Marine Cargo | | Marine Hull | | Total Marine | | Motor OD | | Motor TP | | Total Motor | |
|--|----------------------------------|------------------------------------|----------------------------------|------------------------------------|----------------------------------|------------------------------------|----------------------------------|------------------------------------|----------------------------------|------------------------------------|----------------------------------|------------------------------------|----------------------------------|------------------------------------|
| | For the Quarter ended 30.09.2023 | Up to the quarter ended 30.09.2023 | For the Quarter ended 30.09.2023 | Up to the quarter ended 30.09.2023 | For the Quarter ended 30.09.2023 | Up to the quarter ended 30.09.2023 | For the Quarter ended 30.09.2023 | Up to the quarter ended 30.09.2023 | For the Quarter ended 30.09.2023 | Up to the quarter ended 30.09.2023 | For the Quarter ended 30.09.2023 | Up to the quarter ended 30.09.2023 | For the Quarter ended 30.09.2023 | Up to the quarter ended 30.09.2023 |
| Commission & Remuneration | 4349 | 9256 | 816 | 1793 | 130 | 260 | 946 | 2053 | 4263 | 8619 | 3509 | 5169 | 7772 | 13789 |
| Rewards | 423 | 883 | 52 | 115 | 7 | 23 | 59 | 137 | 1022 | 2655 | 151 | 291 | 1173 | 2945 |
| Distribution fees | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1163 | 2442 | 405 | 446 | 1568 | 2887 |
| Gross Commission | 4773 | 10138 | 868 | 1908 | 137 | 283 | 1005 | 2191 | 6448 | 13716 | 4065 | 5906 | 10513 | 19622 |
| Add: Commission on Re-insurance Accepted | 507 | 1370 | 155 | 166 | 4 | 4 | 160 | 170 | 3 | 3 | 0 | 0 | 3 | 3 |
| Less: Commission on Re-insurance Ceded | 1905 | 4565 | 107 | 280 | 151 | 399 | 258 | 680 | 402 | 563 | 227 | 343 | 630 | 907 |
| Net Commission | 3375 | 6944 | 916 | 1794 | -9 | -112 | 907 | 1681 | 6049 | 13156 | 3838 | 5562 | 9886 | 18718 |
| Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below: | | | | | | | | | | | | | | |
| Individual Agents | 2721 | 5780 | 536 | 1133 | 53 | 90 | 589 | 1223 | 4166 | 9217 | 2737 | 4192 | 6903 | 13410 |
| Corporate Agents-Banks/FII/HFC | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Corporate Agents-Others | 55 | 109 | 0 | 1 | 0 | 0 | 0 | 1 | 118 | 199 | 0 | 0 | 118 | 199 |
| Insurance Brokers | 1997 | 4248 | 332 | 774 | 84 | 193 | 416 | 967 | 790 | 1373 | 598 | 802 | 1388 | 2175 |
| Direct Business - Online ^e | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISP (Direct) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1163 | 2442 | 405 | 446 | 1568 | 2887 |
| Web Aggregators | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Insurance Marketing Firm | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Common Service Centers | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Micro Agents | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Point of Sales (Direct) | 0 | 1 | 0 | 0 | 0 | 0 | 0 | 0 | 212 | 484 | 325 | 465 | 537 | 949 |
| Other (service charge to bank) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL | 4773 | 10138 | 868 | 1908 | 137 | 283 | 1005 | 2191 | 6448 | 13716 | 4065 | 5906 | 10513 | 19622 |
| Particulars | FIRE | | Marine Cargo | | Marine Hull | | Total Marine | | Motor OD | | Motor TP | | Total Motor | |
| | For the quarter ended 30.09.22 | Up to the quarter ended 30.09.22 | For the quarter ended 30.09.22 | Up to the quarter ended 30.09.22 | For the quarter ended 30.09.22 | Up to the quarter ended 30.09.22 | For the quarter ended 30.09.22 | Up to the quarter ended 30.09.22 | For the quarter ended 30.09.22 | Up to the quarter ended 30.09.22 | For the quarter ended 30.09.22 | Up to the quarter ended 30.09.22 | For the quarter ended 30.09.22 | Up to the quarter ended 30.09.22 |
| Commission & Remuneration | 4941 | 9872 | 863 | 1973 | 105 | 202 | 969 | 2175 | 6388 | 11010 | 1182 | 2204 | 7570 | 13214 |
| Rewards | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Distribution fees | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Gross Commission | 4941 | 9872 | 863 | 1973 | 105 | 202 | 969 | 2175 | 6388 | 11010 | 1182 | 2204 | 7570 | 13214 |
| Add: Commission on Re-insurance Accepted | 1042 | 2048 | 38 | 94 | 4 | 5 | 42 | 99 | 22 | 22 | 0 | 0 | 22 | 22 |
| Less: Commission on Re-insurance Ceded | 1967 | 4865 | 140 | 366 | 378 | 710 | 518 | 1075 | 163 | 284 | 125 | 226 | 288 | 510 |
| Net Commission | 4015 | 7055 | 762 | 1702 | -269 | -503 | 493 | 1198 | 6246 | 10748 | 1057 | 1978 | 7304 | 12726 |
| Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below: | | | | | | | | | | | | | | |
| Individual Agents | 2848 | 5505 | 540 | 1103 | 27 | 53 | 567 | 1156 | 4724 | 7957 | 1022 | 1854 | 5745 | 9810 |
| Corporate Agents-Banks/FII/HFC | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Corporate Agents-Others | 61 | 121 | 0 | 0 | 0 | 0 | 0 | 0 | 74 | 130 | 0 | 0 | 74 | 130 |
| Insurance Brokers | 2031 | 4245 | 323 | 870 | 78 | 148 | 401 | 1018 | 499 | 936 | 85 | 219 | 583 | 1155 |
| Direct Business - Online ^e | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISP (Direct) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 871 | 1626 | 4 | 7 | 874 | 1634 |
| Web Aggregators | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Insurance Marketing Firm | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Common Service Centers | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Micro Agents | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Point of Sales (Direct) | 1 | 2 | 0 | 0 | 0 | 0 | 0 | 0 | 220 | 360 | 72 | 124 | 292 | 484 |
| Other (service charge to bank) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL | 4941 | 9872 | 863 | 1973 | 105 | 202 | 969 | 2175 | 6388 | 11009 | 1182 | 2204 | 7570 | 13213 |

| Particulars | Health | | Personal Accident | | Travel Insurance | | Total Health | | Workmen's Compensation/ Employer's Liability | | Public/ Product Liability | | Engineering | |
|--|--|------------------------------------|----------------------------------|------------------------------------|----------------------------------|------------------------------------|----------------------------------|------------------------------------|--|------------------------------------|----------------------------------|------------------------------------|----------------------------------|------------------------------------|
| | For the Quarter ended 30.09.2023 | Up to the quarter ended 30.09.2023 | For the Quarter ended 30.09.2023 | Up to the quarter ended 30.09.2023 | For the Quarter ended 30.09.2023 | Up to the quarter ended 30.09.2023 | For the Quarter ended 30.09.2023 | Up to the quarter ended 30.09.2023 | For the Quarter ended 30.09.2023 | Up to the quarter ended 30.09.2023 | For the Quarter ended 30.09.2023 | Up to the quarter ended 30.09.2023 | For the Quarter ended 30.09.2023 | Up to the quarter ended 30.09.2023 |
| Commission & Remuneration | 7266 | 14749 | 2701 | 3377 | | | 9967 | 18127 | 241 | 459 | 234 | 450 | 739 | 1364 |
| Rewards | 498 | 968 | 8 | 20 | | | 505 | 988 | 7 | 18 | 3 | 6 | 44 | 144 |
| Distribution fees | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Gross Commission | 7764 | 15718 | 2709 | 3397 | 0 | 0 | 10472 | 19115 | 248 | 477 | 236 | 456 | 783 | 1508 |
| Add: Commission on Re-insurance Accepted | 4 | 181 | 0 | 0 | | | 4 | 181 | 0 | 0 | 0 | 0 | 266 | 297 |
| Less: Commission on Re-insurance Ceded | 1699 | 2464 | 2931 | 4029 | | | 4630 | 6493 | 17 | 27 | 20 | 31 | 1065 | 1722 |
| Net Commission | 6068 | 13434 | -222 | -631 | 0 | 0 | 5847 | 12803 | 231 | 449 | 217 | 426 | -16 | 82 |
| | Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below: | | | | | | | | | | | | | |
| Individual Agents | 4201 | 8627 | 197 | 371 | | | 4399 | 8998 | 227 | 432 | 161 | 309 | 286 | 679 |
| Corporate Agents-Banks/FII/HFC | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Corporate Agents-Others | 296 | 888 | 0 | 0 | | | 297 | 888 | 0 | 1 | 0 | 2 | 2 | 4 |
| Insurance Brokers | 3263 | 6197 | 2512 | 3025 | | | 5775 | 9222 | 20 | 44 | 75 | 145 | 495 | 825 |
| Direct Business - Online ⁶ | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISP (Direct) | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Web Aggregators | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Insurance Marketing Firm | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Common Service Centers | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Micro Agents | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Point of Sales (Direct) | 3 | 6 | 0 | 0 | | | 3 | 6 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other (service charge to bank) | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL | 7764 | 15718 | 2709 | 3397 | 0 | 0 | 10472 | 19115 | 248 | 477 | 236 | 456 | 783 | 1508 |
| Particulars | Health | | Personal Accident | | Overseas Travel Insurance | | Total Health | | Workmen's Compensation/ Employer's liability | | Public/ Product Liability | | Engineering | |
| | For the quarter ended 30.09.22 | Up to the quarter ended 30.09.22 | For the quarter ended 30.09.22 | Up to the quarter ended 30.09.22 | For the quarter ended 30.09.22 | Up to the quarter ended 30.09.22 | For the quarter ended 30.09.22 | Up to the quarter ended 30.09.22 | For the quarter ended 30.09.22 | Up to the quarter ended 30.09.22 | For the quarter ended 30.09.22 | Up to the quarter ended 30.09.22 | For the quarter ended 30.09.22 | Up to the quarter ended 30.09.22 |
| Commission & Remuneration | 9852 | 17710 | 1791 | 2157 | | | 11643 | 19866 | 233 | 447 | 272 | 485 | 742 | 1375 |
| Rewards | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Distribution fees | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Gross Commission | 9852 | 17710 | 1791 | 2157 | 0 | 0 | 11643 | 19866 | 233 | 447 | 272 | 485 | 742 | 1375 |
| Add: Commission on Re-insurance Accepted | 492 | 583 | 0 | 0 | | | 492 | 583 | 0 | 0 | 7 | 7 | 207 | 443 |
| Less: Commission on Re-insurance Ceded | 1071 | 1771 | 40 | 135 | | | 1111 | 1906 | 6 | 16 | -2 | 44 | 320 | 681 |
| Net Commission | 9272 | 16521 | 1751 | 2021 | 0 | 0 | 11023 | 18543 | 227 | 431 | 281 | 448 | 629 | 1137 |
| | Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below: | | | | | | | | | | | | | |
| Individual Agents | 5701 | 9871 | 208 | 375 | | | 5909 | 10246 | 210 | 401 | 164 | 297 | 397 | 691 |
| Corporate Agents-Banks/FII/HFC | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Corporate Agents-Others | 717 | 1492 | 0 | 0 | | | 717 | 1492 | 0 | 1 | 0 | 1 | 2 | 3 |
| Insurance Brokers | 3429 | 6340 | 1583 | 1781 | | | 5012 | 8121 | 23 | 45 | 107 | 187 | 344 | 681 |
| Direct Business - Online ⁶ | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| MISP (Direct) | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Web Aggregators | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Insurance Marketing Firm | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Common Service Centers | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Micro Agents | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Point of Sales (Direct) | 5 | 6 | 0 | 0 | | | 5 | 6 | 0 | 0 | 0 | 0 | 0 | 0 |
| Other (service charge to bank) | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL | 9852 | 17710 | 1791 | 2157 | 0 | 0 | 11643 | 19866 | 233 | 447 | 272 | 485 | 742 | 1375 |

| Particulars | Aviation | | Crop Insurance | | Other segments ^(b) | | Other Miscellaneous segment | | Total Miscellaneous | | Grand Total | Grand Total |
|--|--|---------------------------------------|-------------------------------------|---------------------------------------|-------------------------------------|---------------------------------------|-------------------------------------|---------------------------------------|-------------------------------------|---------------------------------------|-------------------------------------|---------------------------------------|
| | For the Quarter ended 30.09.2023 | Up to the quarter ended 30.09.2023 | For the Quarter ended 30.09.2023 | Up to the quarter ended 30.09.2023 | For the Quarter ended 30.09.2023 | Up to the quarter ended 30.09.2023 | For the Quarter ended 30.09.2023 | Up to the quarter ended 30.09.2023 | For the Quarter ended 30.09.2023 | Up to the quarter ended 30.09.2023 | For the Quarter ended 30.09.2023 | Up to the quarter ended 30.09.2023 |
| Commission & Remuneration | 98 | 157 | -5 | 0 | | | 1437 | 3131 | 20481 | 37477 | 25777 | 48786 |
| Rewards | 15 | 15 | 0 | 0 | | | -228 | 427 | 1519 | 4543 | 2001 | 5563 |
| Distribution fees | 0 | 0 | 0 | 0 | | | 0 | 0 | 1568 | 2887 | 1568 | 2887 |
| Gross Commission | 112 | 172 | -5 | 0 | 0 | 0 | 1209 | 3558 | 23568 | 44907 | 29347 | 57236 |
| Add: Commission on Re-insurance Accepted | 380 | 490 | 0 | 0 | | | 24 | 26 | 678 | 998 | 1345 | 2537 |
| Less: Commission on Re-insurance Ceded | 95 | 130 | 0 | 0 | | | 604 | 816 | 7060 | 10126 | 9223 | 15370 |
| Net Commission | 398 | 532 | -5 | 0 | 0 | 0 | 629 | 2768 | 17186 | 35778 | 21468 | 44404 |
| | Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below: | | | | | | | | | | | |
| Individual Agents | 20 | 24 | 0 | 0 | | | 415 | 1789 | 12411 | 25642 | 15721 | 32645 |
| Corporate Agents-Banks/FII/HFC | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 |
| Corporate Agents-Others | 0 | 0 | 0 | 0 | | | 110 | 202 | 526 | 1295 | 583 | 1405 |
| Insurance Brokers | 93 | 148 | 0 | 0 | | | 685 | 1548 | 8530 | 14108 | 10943 | 19323 |
| Direct Business - Online ^e | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 |
| MISP (Direct) | 0 | 0 | 0 | 0 | | | 0 | 0 | 1568 | 2887 | 1568 | 2887 |
| Web Aggregators | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 |
| Insurance Marketing Firm | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 |
| Common Service Centers | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 |
| Micro Agents | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 |
| Point of Sales (Direct) | 0 | 0 | 0 | 0 | | | -1 | 20 | 538 | 975 | 538 | 976 |
| Other (service charge to bank) | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 |
| TOTAL | 112 | 172 | 0 | 0 | 0 | 0 | 1209 | 3558 | 23573 | 44907 | 29352 | 57237 |
| Particulars | Aviation | | Crop Insurance | | Other segments ^(b) | | Other Miscellaneous segments | | Total Miscellaneous | | Grand Total | Grand Total |
| | For the quarter ended 30.09.22 | Up to the quarter ended 30.09.22 | For the quarter ended 30.09.22 | Up to the quarter ended 30.09.22 | For the quarter ended 30.09.22 | Up to the quarter ended 30.09.22 | For the quarter ended 30.09.22 | Up to the quarter ended 30.09.22 | For the quarter ended 30.09.22 | Up to the quarter ended 30.09.22 | For the quarter ended 30.09.22 | Up to the quarter ended 30.09.22 |
| Commission & Remuneration | 73 | 121 | 114 | -106 | | | 2209 | 3845 | 22856 | 39248 | 28765 | 51294 |
| Rewards | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 |
| Distribution fees | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 |
| Gross Commission | 73 | 121 | 114 | -106 | 0 | 0 | 2209 | 3845 | 22856 | 39248 | 28765 | 51294 |
| Add: Commission on Re-insurance Accepted | 269 | 380 | 0 | 0 | | | 32 | 46 | 1028 | 1482 | 2112 | 3629 |
| Less: Commission on Re-insurance Ceded | 135 | 171 | 0 | 0 | | | 120 | 328 | 1977 | 3656 | 4462 | 9596 |
| Net Commission | 207 | 330 | 114 | -106 | 0 | 0 | 2121 | 3564 | 21907 | 37073 | 26415 | 45327 |
| | Break-up of the expenses (Gross) incurred to procure business to be furnished as per details indicated below: | | | | | | | | | | | |
| Individual Agents | 5 | 7 | 0 | 0 | | | 1140 | 1994 | 13570 | 23447 | 16985 | 30107 |
| Corporate Agents-Banks/FII/HFC | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 |
| Corporate Agents-Others | 0 | 0 | 0 | 0 | | | 176 | 366 | 970 | 1994 | 1032 | 2115 |
| Insurance Brokers | 68 | 114 | 0 | 0 | | | 881 | 1464 | 7019 | 11767 | 9451 | 17030 |
| Direct Business - Online ^e | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 |
| MISP (Direct) | 0 | 0 | 0 | 0 | | | 0 | 0 | 874 | 1634 | 874 | 1634 |
| Web Aggregators | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 |
| Insurance Marketing Firm | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 |
| Common Service Centers | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 |
| Micro Agents | 0 | 0 | 0 | 0 | | | 0 | 0 | 0 | 0 | 0 | 0 |
| Point of Sales (Direct) | 0 | 0 | 0 | 0 | | | 12 | 21 | 309 | 511 | 310 | 512 |
| Other (service charge to bank) | 0 | 0 | 114 | -106 | | | 0 | 0 | 114 | -106 | 114 | -106 |
| TOTAL | 73 | 121 | 114 | -106 | 0 | 0 | 2209 | 3845 | 22856 | 39247 | 28765 | 51293 |