

## FORM NL-36- BUSINESS -CHANNELS WISE

Name of the Insurer: THE ORIENTAL INSURANCE COMPANY LIMITED

Date: 30th June. 2023

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	938588	114616.29	938588	114616.29	965866	107644.45	965866	107644.45
2	Corporate Agents-Banks	59270	5904.63	59270	5904.63	69539	6996.91	69539	6996.91
3	Corporate Agents -Others	18209	1767.31	18209	1767.31	28740	1454.21	28740	1454.21
4	Brokers	257357	132196.07	257357	132196.07	217901	111067.28	217901	111067.28
5	Micro Agents	0	0.00	0	0.00	0	0.00	0	0.00
6	Direct Business	115559	139595.55	115559	139595.55	39001	123953.07	39001	123953.07
	i).Officers/Employees	7434	550	7434	550.14	1546	138	1546	138
	ii) Online (through Company Website)	0	0	0	0	0	0	0	0
	iii) Others	0	0	0	0	0	0	0	0
7	Common Service Centres(CSC)	0	0	0	0	0	0	0	0
8	Insurance Marketing Firm	245	120.81	245	120.81	193	34.67	193	34.67
9	Point of sales person (Direct)	60526	6657.84	60526	6657.84	44342	4073.16	44342	4073.16
10	MISP (Direct)	81026	13042.29	81026	13042.29	136999	8529.21	136999	8529.21
11	Web Aggregators	21	37.59	21	37.59	621	65.59	621	65.59
12	Referral Arrangements	0	0.00	0	0.00	0	0.00	0	0.00
13	Other (to be sepcified)								
	(i) _____	0	0.00	0	0.00	0	0.00	0	0.00
	(ii) _____								
	<b>Total (A)</b>	<b>1538235</b>	<b>414488.51</b>	<b>1538235</b>	<b>414488.51</b>	<b>1504748</b>	<b>363957.02</b>	<b>1504748</b>	<b>363957.02</b>
				<b>1538235</b>	<b>414488.51</b>				
14	Business outside India (B)	27984	11191.40	27984	11191.40	17068	9451.75	17068	9451.75
	<b>Grand Total (A+B)</b>	<b>1566219</b>	<b>425679.91</b>	<b>1566219</b>	<b>425679.91</b>	<b>1521816</b>	<b>373408.77</b>	<b>1521816</b>	<b>373408.77</b>

Note:

- (a). Premium means amount of premium received from business acquired by the source  
(b). No of Policies stand for no. of policies sold  
(c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable