

COMMERCIAL BILL OF MATERIAL	
Instructions	
S.No.	Guidelines
	Summary of Total Cost
1	<i>The amount quoted on <u>GEM Portal</u> should be <u>inclusive of GST</u> while the amount quote on <u>Hard copy</u> (Appendix - 16 Bill of material) shown be <u>exclusive of GST</u>. There should not be any other difference other than GST. If there is any other difference found the bid will be rejected.</i>
2	The bidder is expected to quote the costs for all items required for fully complying with the requirements of the RFP and the corrigendums in the respective sections of the price bid. The prices for the respective sections would be deemed to include all components required to successfully utilise the solution.
3	OICL is not responsible for any arithmetic errors in the commercial bid details sheet committed by the bidders. All formulas & arithmetical calculations will be Bidder's responsibility.
4	The bidder is expected to specify the type of licences along with the details with respect to quantity, rate, etc., wherever applicable.
5	In case the bidder includes/combines any line item as part of any other line item in the commercial bid, then this has to be clearly mentioned in the description indicating the line item which contains the combination
6	The bidder has to quote for each line item. If any line item is part of the solution proposed in the RFP response, it has to be referenced. If it is not applicable, then the Bidder has to mention Not Applicable (NA).
7	The Bidder may insert additional line items as applicable based on the solution offered in the respective tabs
8	The Bidders should quote as per the format of Bill of Material ONLY and a masked replica of the Bill of Material should be enclosed in the technical bid.
9	Bidder is required to cover component by component licensing details for each of the software components proposed to OICL
10	The <u>masked</u> Bill of Materials which would be submitted as part of the Technical Bill of Material should contain "XX" for ALL the corresponding commercial values that will be present in the unmasked Bill of Material that will be part of the Commercial submission.
11	All amounts in the Bill of Material should be in INR and Exclusive of GST
12	The Bidder should to the extent possible stick to the same structure of the Bill of Material. Hence, the bidder is not expected to delete necessary rows.
13	All the prices quoted by the bidder in the Bill of Material shall be exclusive of taxes
14	Any additional number of items (software, hardware) and services to be procured by OICL in future shall be on pro-rata basis on the rates provided in the Bill of Material.
15	If the bidder has not quoted for any line item mentioned in the Bill of Material, it will deemed considered that bidder has factored the cost for the item in the Bill of Material and No Additional charges will be paid other than the one mentioned in the Bill of Material .
	Software
16	The bidder has to quote for each line item. If any line item is part of the solution proposed in the RFP response, it has to be referenced. If it is not applicable, then the Bidder has to mention Not Applicable (NA).
17	The Bidder can insert additional line items as applicable based on the solution offered in the various tabs
18	The license type , edition and version of the Software has to be clearly described in the Description column
19	The Bidder shall provide the maintenance (Warranty & ATS) for entire contract period.
	Cloud Charges
20	Bidder should quote for cloud charges (incl. of all infra requisirements reqd.) for the successful operationalization of the solution.
21	The Bidder can insert additional line items as applicable based on the solution offered in the various tabs
	Implementation
22	Bidder shall comply to the implementation scope provided in the RFP

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23	Implementation should include all the costs associated with the complete implementation of the solution covering all the locations & implementation of associated components like software etc.
24	Activities and functions to be undertaken for installation and implementation of the licensed software should be as per the RFP.
	ATS & Others, FM-Manpower
25	Bidder is expected to provide a detailed break up of all products and services that are under the scope of facilities management as part of the technical bid, in the technical bill of materials i.e. the above format is expected to be replicated for each item to be covered under the scope of facilities management.
26	The ATS cost for applications has to be quoted as separate line items in this section. If required, the Bidder has to create additional line items in this section.
27	Bidders must note that any Warranty pertaining to Software/Applications that extends beyond the contract period due to the Software/Applications supply towards the terminal years of the contract must be provided and supported by the Bidder without any additional cost to OICL.
28	The Bidder needs to provide facility management services as per the scope of the RFP
29	Change Request Effort Cost refers to Additional Customization Effort in the sheet " AMC, ATS, FM & Manpower Cost" - The Bidder has to provide the rate for 1000 (Thousand) mandays in the bill of materials (Annexure-16) as part of total cost quoted. It is to be noted that 1000(Thousand) mandays effort are indicative and actual mandays required may vary. The consolidated rate for 1000(Thousand) mandays will be to arrive at the <u>unit rate</u> applicable across the contract period for any additional change request for any change which OICL wants in any of the in-scope applications. This cost has to be included
30	Bidder is required to right size the FM resources deployment in order to meet the project timelines, SLA and Scope of the RFP
	Training
31	The rates provided by the bidders should be applicable for any additional training that OICL may require throughout the tenure of the contract (on pro-rate basis).

Summary of Total Cost				
	Items (Please refer to the separate tabs for break up)	Phase-I (Max one Year)	Phase-II (Min five years)	Total Amount for Contract Period (in INR)-Exclusive of GST
		Total Contract period (Six Year)		
A	One Time Implementation Cost			
B	Training Cost			
C	Cloud Charges			
D	AMC, ATS , FM and Manpower cost			
	Grand Total Amount - TCO			

****All the prices quoted by the bidder shall be exclusive of taxes**
Please refer to the separate tabs for break up
All the line items in this sheet have to be filled(mandatory) and break up has to be provided in the concerned tabs .
Total Cost in Words:

Grand Total Amount - TCO	GST	Amount inclusive of GST

Cloud Charges																
SI No	Cloud Charges**	SPECIFICATION	UNIT OF MEASUREMENT	PRICE PER UNIT	Phase-I			Phase - II							Total Amount (INR)	Total Amount for Contract Period (in INR)-Exclusive of GST
					Quarterly Charges	Number of Quarters	Total Amount (INR)	*Monthly Charges(Effective From - To)	Number of Months	Monthly Charges(Effective From - To)	Number of Months	Monthly Charges(Effective From - To)	Number of Months	Total Amount (INR)		
1	Compute as service	To be filled by the Bidder	To be filled by the Bidder													
2	Managed block SSD for VM	To be filled by the Bidder	To be filled by the Bidder													
3	Managed block SSD for DB	To be filled by the Bidder	To be filled by the Bidder													
4	Object Storage to Store Scan Images	To be filled by the Bidder	To be filled by the Bidder													
5	Managed Database as a Service	To be filled by the Bidder	To be filled by the Bidder													
6	APM as service	To be filled by the Bidder	To be filled by the Bidder													
7	DRaaS as service	To be filled by the Bidder	To be filled by the Bidder													
8	API Gateway as service	To be filled by the Bidder	To be filled by the Bidder													
9	HSM as service	To be filled by the Bidder	To be filled by the Bidder													
10	KSM as service	To be filled by the Bidder	To be filled by the Bidder													
11	Managed Container Orchestration Service	To be filled by the Bidder	To be filled by the Bidder													
12	CI/CD managed pipelines	To be filled by the Bidder	To be filled by the Bidder													
13	Managed Queues Service	To be filled by the Bidder	To be filled by the Bidder													
14	Private container registry	To be filled by the Bidder	To be filled by the Bidder													
15	Network components as a service	To be filled by the Bidder	To be filled by the Bidder													
16	Security components as a service	To be filled by the Bidder	To be filled by the Bidder													
17	Managed analytics as a service	To be filled by the Bidder	To be filled by the Bidder													
18	CDN charges	To be filled by the Bidder	To be filled by the Bidder													
19	Any other (Please specify)	To be filled by the Bidder	To be filled by the Bidder													
Total																

Please Note:

* Bidder to provide monthly cloud charges as per the projections provided in the RFP clause 3.1.18 in a variable and flexible manner with respect to the concerned time period , bidder may insert multiple columns to subdivide the entire Phase-II accordingly.Care to be taken to cover the entire Phase-II period for arriving at the total price. Payments however will be made quarterly in arrears.

**In case Infra (PaaS) needs to scale up due to unexpected growth in transactions/criteria beyond 30% of the overall (not individual) projections provided in the RFP clause 3.1.18) then for the extra consumption of the concerned line item as quoted by the bidder will be paid as per the unit of measurement quoted for the affected period only as per the CSP consumption report.

Implementation Cost								
S. No.	Implementation at DC/DR/Non Production	Phase -I			Phase - II			Total Amount (INR)
		Bidder Effort in Man months (a)	Rate (INR) for Bidder's Resources (b)	Total Amount (INR) c= (a*b)	Bidder Effort in Man months (a)	Rate (INR) for Bidder's Resources (b)	Total Amount (INR) c= (a*b)	
1	Desktop Application							
2	Mobile application							
3	Chatbot							
4	Ticketing Tool							
5	Security Certifications							
6	Benchmarking / Performance Testing							
7	Migration from Old Application							
8	Any other (Please specify)							
9	Any other (Please specify)							
10	Total Cost							

AMC, ATS, FM & Other Cost											
Sl No.	Description	Location	Phase I				Phase II				Total Amount for Contract Period (in INR)-Exclusive of GST
			No. of Resource per shift (a)	No. of Shifts (b)	Rate per resource per shift (INR) (c)	Total Amount (INR)(d=a*b*c)	No. of Resource per shift (a)	No. of Shifts (b)	Rate per resource (INR) (c)	Total Amount (INR)(d=a*b*c)	
1	L1 and Helpdesk Support Team-(Portal & Mobile application)	OICL CORPORATE OFFICE					2	1			
2	L2- (Portal & Mobile application)	OICL CORPORATE OFFICE					1	1			
3	L3/Techno Functional	OICL CORPORATE OFFICE					1	1			
4	AMC (for 5 years)										
5	ATS (for 5 years)										
6	Audit and Compliances (for 5 years)										
7	Exit management Charges										
8	Change Request Effort cost (1000 Mandays)										
9	Transactional Email charges *										
10	Transactional SMS charges *										
11	Transactional Whatsapp charges *										
12	Any Other (Please specify)										
13	Any Other (Please specify)										
Grand Total											

Note:

- Bidder is required to right size the FM resources deployment in order to meet the project timelines, SLA and Scope of the RFP subject to RFP clause 3.4.6
- FM resource should be available during OICL business hours and payment will be made against their marked attendance.
- Change Request Effort Cost refers to Additional Customisation Effort - The Bidder has to provide the rate for 1000 mandays to arrive at the unit rate applicable across the contract period for any additional change request .
- Exit management charges are applicable only at Exit.
- Please provide the cost for 10 lakh SMS,Email,Whatsapp messgaes . The purpose is to arrive the unit cost of each SMS,Email and Whatapp and Payment will be made on successful delivery of each SMS,Email and Whatapp

S.No.	Item	Training Duration (working days)	Location	Batches	Number of in- person trainees per batch	Rate per batch (INR)	Total Amount (INR)-Exclusive of GST
1	Portal training	15		1	10		
2	Mobile App	15		1	10		
4	Cloud components and management Training	15		1	10		
5	Chatbot	3		1	10		
8	Ticketing Tool	3		1	10		
10	Any other, please specify						
	Grand Total						