

FORM NL-36- BUSINESS -CHANNELS WISE

Name of the Insurer: THE ORIENTAL INSURANCE COMPANY LIMITED

Date: 30th JUNE 2022

Sl.No.	Channels	For the Quarter		Upto the Quarter		For the corresponding quarter of the previous year		Up to the corresponding quarter of the previous year	
		No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)	No. of Policies	Premium (Rs.Lakhs)
1	Individual agents	965866	107644.45	965866	107644.45	910492	106942.42	910492	106942.42
2	Corporate Agents-Banks	69539	6996.91	69539	6996.91	42028	5315.38	42028	5315.38
3	Corporate Agents -Others	28740	1454.21	28740	1454.21	32733	2280.07	32733	2280.07
4	Brokers	217901	111067.28	217901	111067.28	220672	87770.82	220672	87770.82
5	Micro Agents	0	0.00	0	0.00	0	0.00	0	0.00
6	Direct Business	39001	123953.07	39001	123953.07	164582	100645.19	164582	100645.19
	i).Officers/Employees	1546	138	1546	138.47	0	0	0	0
	ii) Online (through Company Website)	0	0	0	0.00	0	0	0	0
	iii) Others	0	0	0	0.00	0	0	0	0
7	Common Service Centres(CSC)	0	0	0	0.00	0	0	0	0
8	Insurance Marketing Firm	193	34.67	193	34.67	194	29.83	194	29.83
9	Point of sales person (Direct)	44342	4073.16	44342	4073.16	27672	2524.91	27672	2524.91
10	MISP (Direct)	136999	8529.21	136999	8529.21	145311	5578.60	145311	5578.60
11	Web Aggregators	621	65.59	621	65.59	116	1806.96	116	1806.96
12	Referral Arrangements	0	0.00	0	0.00	0	0.00	0	0.00
13	Other (to be sepcified)								
	(i) _____								
	(ii) _____	0	0.00	0	0.00	0	0.00	0	0.00
	Total (A)	1504748	363957.02	1504748	363957.02	1543800	312894.18	1543800	312894.18
14	Business outside India (B)	17068	9451.75	17068	9451.75	14712	8641.06	14712	8641.06
	Grand Total (A+B)	1521816	373408.8	1521816	373408.8	1558512	321535	1558512	321535

Note:

- (a). Premium means amount of premium received from business acquired by the source
- (b). No of Policies stand for no. of policies sold
- (c). Grand Total (A+B) should be consistent with all relevant NL forms e.g. NL-4 etc., as applicable